

**DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
LIFE ACCIDENT AND HEALTH COMPANIES**

In Illinois, by insurance category - Year 2001

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Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [ORDINARY LIFE BUSINESS](#) PAGE 29 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	426,247,875	10.31
PRUDENTIAL INSURANCE COMPANY OF AMERICA	207,689,582	5.02
METROPOLITAN LIFE INSURANCE COMPANY	199,867,026	4.83
COUNTRY LIFE INSURANCE COMPANY	145,036,701	3.51
STATE FARM LIFE INSURANCE COMPANY	143,782,768	3.48
PACIFIC LIFE INSURANCE COMPANY	112,306,300	2.72
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	111,210,315	2.69
NEW YORK LIFE INSURANCE COMPANY	99,163,259	2.40
NATIONWIDE LIFE INSURANCE COMPANY	92,187,789	2.23
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	90,940,560	2.20
TRANSAMERICA OCCIDENTAL LIFE INS CO	73,491,199	1.78
VALLEY FORGE LIFE INSURANCE COMPANY	55,308,674	1.34
ALLSTATE LIFE INSURANCE COMPANY	53,032,258	1.28
PRUCO LIFE INSURANCE COMPANY	52,803,035	1.28
PRIMERICA LIFE INSURANCE COMPANY	51,286,099	1.24
TRAVELERS INSURANCE COMPANY THE	50,344,641	1.22
PHOENIX LIFE INSURANCE COMPANY	49,805,472	1.20
LINCOLN NATIONAL LIFE INSURANCE COMPANY	49,621,924	1.20
GUARDIAN LIFE INSURANCE COMPANY OF AM	48,602,291	1.18
JACKSON NATIONAL LIFE INSURANCE COMPANY	48,480,462	1.17
HARTFORD LIFE & ANNUITY INSURANCE CO	46,915,278	1.13
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	46,605,744	1.13
NEW YORK LIFE INSURANCE & ANNUITY CORP	43,672,533	1.06
JOHN HANCOCK LIFE INSURANCE COMPANY	42,681,229	1.03
CONNECTICUT GENERAL LIFE INSURANCE CO	39,423,416	0.95
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,380,506,430	57.57
Totals - All Companies	4,134,859,245	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 29 LINE 1 COL 2

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	11,347,670	16.21
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	5,667,134	8.09
UNION SECURITY LIFE INSURANCE COMPANY	4,498,435	6.43
RESOURCE LIFE INSURANCE COMPANY	4,254,366	6.08
PEKIN LIFE INSURANCE COMPANY	3,793,759	5.42
AMERICAN GENERAL ASSURANCE COMPANY	3,639,797	5.20
GUARANTEE TRUST LIFE INSURANCE COMPANY	3,235,991	4.62
HOUSEHOLD LIFE INSURANCE COMPANY	3,025,117	4.32
STATE FARM LIFE INSURANCE COMPANY	2,956,779	4.22
AMERICAN NATIONAL INSURANCE COMPANY	2,954,362	4.22
MINNESOTA LIFE INSURANCE COMPANY	2,717,723	3.88
MERIT LIFE INSURANCE CO	2,287,359	3.27
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	2,248,816	3.21
AMERICAN HEALTH & LIFE INSURANCE COMPANY	1,864,402	2.66
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,827,098	2.61
PROTECTIVE LIFE INSURANCE COMPANY	1,796,542	2.57
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,731,712	2.47
ALLSTATE LIFE INSURANCE COMPANY	1,715,597	2.45
WESTERN DIVERSIFIED LIFE INSURANCE CO	1,519,530	2.17
AMERICAN MODERN LIFE INSURANCE COMPANY	1,449,369	2.07
LIFE INVESTORS INSURANCE COMPANY OF AM	1,139,550	1.63
UNITED LIFE INSURANCE COMPANY	1,066,352	1.52
JMIC LIFE INSURANCE COMPANY	1,037,223	1.48
STONEBRIDGE LIFE INSURANCE COMPANY	849,909	1.21
LYNDON LIFE INSURANCE COMPANY	687,999	0.98
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	69,312,591	99.01
Totals - All Companies	70,008,584	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	173,332,225	13.59
HARTFORD LIFE INSURANCE COMPANY	89,951,602	7.05
LIFE INSURANCE COMPANY OF NORTH AMERICA	82,827,824	6.50
KEMPER INVESTORS LIFE INSURANCE COMPANY	61,578,514	4.83
PRUDENTIAL INSURANCE COMPANY OF AMERICA	60,395,012	4.74
JOHN HANCOCK LIFE INSURANCE COMPANY	59,550,847	4.67
AETNA LIFE INSURANCE COMPANY	55,595,466	4.36
UNUM LIFE INSURANCE COMPANY OF AMERICA	50,090,073	3.93
FORT DEARBORN LIFE INSURANCE COMPANY	40,100,575	3.14
CONTINENTAL ASSURANCE COMPANY	32,823,669	2.57
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	31,558,817	2.47
MINNESOTA LIFE INSURANCE COMPANY	28,947,529	2.27
CONNECTICUT GENERAL LIFE INSURANCE CO	26,722,123	2.10
HARTFORD LIFE & ACCIDENT INSURANCE CO	25,211,549	1.98
TRUSTMARK INSURANCE COMPANY	21,066,150	1.65
STATE FARM LIFE INSURANCE COMPANY	21,028,062	1.65
RELIASTAR LIFE INSURANCE COMPANY	18,944,635	1.49
PROVIDENT LIFE & ACCIDENT INSURANCE CO	18,897,574	1.48
UNITED OF OMAHA LIFE INSURANCE COMPANY	17,650,467	1.38
FORETHOUGHT LIFE INSURANCE COMPANY	16,880,951	1.32
NEW YORK LIFE INSURANCE COMPANY	16,616,190	1.30
FORTIS BENEFITS INSURANCE COMPANY	13,483,578	1.06
UNICARE LIFE & HEALTH INSURANCE COMPANY	12,650,758	0.99
HOMESTEADERS LIFE COMPANY	11,683,607	0.92
BANKERS LIFE & CASUALTY COMPANY	11,605,231	0.91
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	999,193,028	78.36
Totals - All Companies	1,275,160,577	100.00

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DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 29 LINE 1 COL 4

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ATLANTA LIFE INSURANCE COMPANY	728,366	28.12
UNITED INSURANCE COMPANY OF AMERICA	576,534	22.26
MONUMENTAL LIFE INSURANCE COMPANY	533,636	20.60
LIFE & HEALTH INSURANCE COMPANY OF AM	429,588	16.58
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	111,242	4.29
AMERICAN GENERAL LIFE & ACCIDENT INS CO	100,729	3.89
ABRAHAM LINCOLN INSURANCE COMPANY	35,000	1.35
WESTERN & SOUTHERN LIFE INSURANCE CO	24,440	0.94
AMERICAN NATIONAL INSURANCE COMPANY	9,986	0.39
GOLDEN STATE MUTUAL LIFE INSURANCE CO	9,743	0.38
AMERICAN LIFE INSURANCE COMPANY	6,941	0.27
AMERICAN CAPITOL INSURANCE COMPANY	6,274	0.24
RELIABLE LIFE INSURANCE COMPANY THE	5,464	0.21
GE LIFE & ANNUITY ASSURANCE COMPANY	3,222	0.12
FORTIS BENEFITS INSURANCE COMPANY	2,390	0.09
UNITY MUTUAL LIFE INSURANCE COMPANY	2,181	0.08
LIBERTY LIFE INSURANCE COMPANY	1,814	0.07
LIBERTY NATIONAL LIFE INSURANCE COMPANY	1,635	0.06
MUTUAL OF DETROIT INSURANCE COMPANY	472	0.02
CINCINNATI LIFE INSURANCE COMPANY THE	449	0.02
BALTIMORE LIFE INSURANCE COMPANY THE	147	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	72	0.00
LIFE INSURANCE COMPANY OF GEORGIA	29	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	27	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	27	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,590,408	100.00
Totals - All Companies	2,590,408	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [TOTAL LIFE BUSINESS](#) PAGE 29 LINE 1 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	426,247,875	7.77
METROPOLITAN LIFE INSURANCE COMPANY	373,199,251	6.81
PRUDENTIAL INSURANCE COMPANY OF AMERICA	267,972,864	4.89
STATE FARM LIFE INSURANCE COMPANY	167,767,608	3.06
COUNTRY LIFE INSURANCE COMPANY	148,781,743	2.71
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	122,499,378	2.23
NEW YORK LIFE INSURANCE COMPANY	115,779,449	2.11
PACIFIC LIFE INSURANCE COMPANY	112,306,447	2.05
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	111,210,315	2.03
HARTFORD LIFE INSURANCE COMPANY	108,580,925	1.98
JOHN HANCOCK LIFE INSURANCE COMPANY	102,232,076	1.86
NATIONWIDE LIFE INSURANCE COMPANY	92,188,089	1.68
LIFE INSURANCE COMPANY OF NORTH AMERICA	83,061,053	1.51
TRANSAMERICA OCCIDENTAL LIFE INS CO	73,491,199	1.34
MINNESOTA LIFE INSURANCE COMPANY	66,146,414	1.21
CONNECTICUT GENERAL LIFE INSURANCE CO	66,145,539	1.21
KEMPER INVESTORS LIFE INSURANCE COMPANY	62,540,821	1.14
ALLSTATE LIFE INSURANCE COMPANY	59,773,423	1.09
GUARDIAN LIFE INSURANCE COMPANY OF AM	59,413,632	1.08
AETNA LIFE INSURANCE COMPANY	58,709,549	1.07
VALLEY FORGE LIFE INSURANCE COMPANY	55,667,043	1.02
PRUCO LIFE INSURANCE COMPANY	52,803,035	0.96
PRIMERICA LIFE INSURANCE COMPANY	51,286,099	0.94
LINCOLN NATIONAL LIFE INSURANCE COMPANY	50,491,109	0.92
UNUM LIFE INSURANCE COMPANY OF AMERICA	50,478,433	0.92
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,938,773,369	53.60
Totals - All Companies	5,482,618,805	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
JACKSON NATIONAL LIFE INSURANCE COMPANY	295,514,291	5.51
MONUMENTAL LIFE INSURANCE COMPANY	219,200,139	4.08
LINCOLN NATIONAL LIFE INSURANCE COMPANY	218,821,293	4.08
ALLMERICA FINANCIAL LIFE INS & ANN CO	217,086,056	4.05
TRANSAMERICA LIFE INSURANCE COMPANY	203,459,996	3.79
KEMPER INVESTORS LIFE INSURANCE COMPANY	197,164,004	3.67
ALLIANZ LIFE INSURANCE COMPANY OF N A	185,331,137	3.45
TEACHERS INSURANCE & ANNUITY ASSN OF AM	185,135,786	3.45
METROPOLITAN LIFE INSURANCE COMPANY	168,256,421	3.14
AMERICAN EQUITY INVESTMENT LIFE INS CO	160,996,136	3.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	157,570,022	2.94
NEW YORK LIFE INSURANCE & ANNUITY CORP	135,433,543	2.52
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	129,847,038	2.42
VARIABLE ANNUITY LIFE INSURANCE COMPANY	127,387,217	2.37
AIG ANNUITY INSURANCE COMPANY	124,543,013	2.32
CONTINENTAL ASSURANCE COMPANY	117,368,789	2.19
GE LIFE & ANNUITY ASSURANCE COMPANY	116,813,265	2.18
OHIO NATIONAL LIFE INSURANCE COMPANY THE	110,800,756	2.06
KEYPORT LIFE INSURANCE COMPANY	102,705,032	1.91
FIDELITY INVESTMENTS LIFE INSURANCE CO	94,387,430	1.76
METLIFE INVESTORS INSURANCE COMPANY	68,692,788	1.28
AIG LIFE INSURANCE COMPANY	67,002,744	1.25
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	65,799,499	1.23
FIDELITY & GUARANTY LIFE INSURANCE CO	65,728,452	1.22
MERRILL LYNCH LIFE INSURANCE COMPANY	62,880,120	1.17
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	3,597,924,967	67.05
Totals - All Companies	5,366,269,617	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [GROUP ANNUITIES BUSINESS](#) PAGE 29 LINE 2 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	383,832,866	12.92
METROPOLITAN LIFE INSURANCE COMPANY	344,942,429	11.61
GOLDEN AMERICAN LIFE INSURANCE COMPANY	294,533,110	9.92
ING LIFE INSURANCE & ANNUITY COMPANY	258,581,850	8.71
PRINCIPAL LIFE INSURANCE COMPANY	171,288,836	5.77
VARIABLE ANNUITY LIFE INSURANCE COMPANY	121,913,049	4.10
ANCHOR NATIONAL LIFE INSURANCE COMPANY	120,825,766	4.07
AIG LIFE INSURANCE COMPANY	112,984,035	3.80
LINCOLN NATIONAL LIFE INSURANCE COMPANY	105,207,704	3.54
SUN LIFE ASSURANCE COMPANY OF CANADA US	95,442,146	3.21
GREAT WEST LIFE & ANNUITY INSURANCE CO	94,320,612	3.18
AMERICAN UNITED LIFE INSURANCE COMPANY	82,289,996	2.77
LINCOLN BENEFIT LIFE COMPANY	79,696,678	2.68
MIDLAND NATIONAL LIFE INSURANCE COMPANY	79,106,073	2.66
GLENBROOK LIFE & ANNUITY COMPANY	76,241,278	2.57
SECURITY LIFE OF DENVER INSURANCE CO	51,533,250	1.73
ALLSTATE LIFE INSURANCE COMPANY	41,672,023	1.40
TEACHERS INSURANCE & ANNUITY ASSN OF AM	41,326,249	1.39
NORTHBROOK LIFE INSURANCE COMPANY	39,797,688	1.34
PRUDENTIAL INSURANCE COMPANY OF AMERICA	38,090,560	1.28
GUARDIAN INSURANCE & ANNUITY COMPANY INC	36,276,020	1.22
PROTECTIVE LIFE INSURANCE COMPANY	33,754,592	1.14
HARTFORD LIFE INSURANCE COMPANY	29,911,714	1.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	21,147,665	0.71
SENTRY LIFE INSURANCE COMPANY	17,687,351	0.60
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,772,403,540	93.34
Totals - All Companies	2,970,336,448	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	513,198,850	6.16
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	420,667,666	5.05
LINCOLN NATIONAL LIFE INSURANCE COMPANY	324,028,997	3.89
GOLDEN AMERICAN LIFE INSURANCE COMPANY	296,941,599	3.56
JACKSON NATIONAL LIFE INSURANCE COMPANY	296,297,245	3.55
ING LIFE INSURANCE & ANNUITY COMPANY	272,207,075	3.27
VARIABLE ANNUITY LIFE INSURANCE COMPANY	249,300,266	2.99
TEACHERS INSURANCE & ANNUITY ASSN OF AM	226,462,035	2.72
ALLMERICA FINANCIAL LIFE INS & ANN CO	217,084,833	2.60
MONUMENTAL LIFE INSURANCE COMPANY	210,604,818	2.53
TRANSAMERICA LIFE INSURANCE COMPANY	210,375,504	2.52
PRINCIPAL LIFE INSURANCE COMPANY	206,831,066	2.48
KEMPER INVESTORS LIFE INSURANCE COMPANY	198,045,477	2.38
ALLIANZ LIFE INSURANCE COMPANY OF N A	185,331,137	2.22
AIG LIFE INSURANCE COMPANY	179,986,779	2.16
ANCHOR NATIONAL LIFE INSURANCE COMPANY	175,979,996	2.11
AMERICAN EQUITY INVESTMENT LIFE INS CO	160,996,136	1.93
GENERAL ELECTRIC CAPITAL ASSURANCE CO	157,577,093	1.89
NEW YORK LIFE INSURANCE & ANNUITY CORP	135,433,543	1.62
LINCOLN BENEFIT LIFE COMPANY	135,000,021	1.62
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	132,946,335	1.59
AIG ANNUITY INSURANCE COMPANY	124,543,013	1.49
CONTINENTAL ASSURANCE COMPANY	118,294,665	1.42
AMERICAN UNITED LIFE INSURANCE COMPANY	117,092,736	1.40
GE LIFE & ANNUITY ASSURANCE COMPANY	116,813,265	1.40
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	5,382,040,150	64.56
Totals - All Companies	8,336,606,066	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	60,901,753	22.50
KEYPORT LIFE INSURANCE COMPANY	50,000,000	18.47
STATE FARM LIFE INSURANCE COMPANY	28,910,356	10.68
UNITED INVESTORS LIFE INSURANCE COMPANY	21,572,377	7.97
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	19,910,838	7.35
FIRST COLONY LIFE INSURANCE COMPANY	15,279,978	5.64
OHIO NATIONAL LIFE INSURANCE COMPANY THE	10,439,626	3.86
FARMERS NEW WORLD LIFE INSURANCE COMPANY	6,843,550	2.53
ING LIFE INSURANCE & ANNUITY COMPANY	4,438,646	1.64
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	3,653,546	1.35
TEACHERS INSURANCE & ANNUITY ASSN OF AM	3,630,128	1.34
GENERAL AMERICAN LIFE INSURANCE COMPANY	3,443,914	1.27
PRESIDENTIAL LIFE INSURANCE COMPANY	3,399,467	1.26
LINCOLN BENEFIT LIFE COMPANY	3,286,510	1.21
GENERAL ELECTRIC CAPITAL ASSURANCE CO	3,025,071	1.12
KANSAS CITY LIFE INSURANCE COMPANY	3,004,460	1.11
FORTIS INSURANCE COMPANY	2,853,325	1.05
ACACIA NATIONAL LIFE INSURANCE COMPANY	1,823,218	0.67
EMPLOYEES LIFE COMPANY MUTUAL	1,739,327	0.64
MIDLAND NATIONAL LIFE INSURANCE COMPANY	1,702,013	0.63
NORTH AMERICAN COMPANY FOR L & H INS	1,623,542	0.60
PRUDENTIAL INSURANCE COMPANY OF AMERICA	1,444,717	0.53
GREAT WEST LIFE & ANNUITY INSURANCE CO	1,237,969	0.46
HARTFORD LIFE INSURANCE COMPANY	1,151,362	0.43
TRAVELERS INSURANCE COMPANY THE	1,014,307	0.37
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	256,330,000	94.68
Totals - All Companies	270,718,960	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	2,414,909,837	53.05
PRINCIPAL LIFE INSURANCE COMPANY	535,300,593	11.76
TRANSAMERICA OCCIDENTAL LIFE INS CO	476,945,235	10.48
SECURITY LIFE OF DENVER INSURANCE CO	325,000,000	7.14
TRAVELERS INSURANCE COMPANY THE	189,023,777	4.15
NEW YORK LIFE INSURANCE COMPANY	100,000,000	2.20
PRUCO LIFE INSURANCE COMPANY	85,000,000	1.87
AETNA LIFE INSURANCE COMPANY	61,384,414	1.35
GENERAL AMERICAN LIFE INSURANCE COMPANY	52,713,223	1.16
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	48,755,615	1.07
CONTINENTAL ASSURANCE COMPANY	42,968,486	0.94
RELIASTAR LIFE INSURANCE COMPANY	27,805,834	0.61
UNITED OF OMAHA LIFE INSURANCE COMPANY	25,350,257	0.56
METROPOLITAN LIFE INSURANCE COMPANY	20,112,187	0.44
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	18,786,907	0.41
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	15,152,842	0.33
CANADA LIFE ASSURANCE COMPANY THE	14,300,794	0.31
COUNTRY LIFE INSURANCE COMPANY	13,182,245	0.29
MONUMENTAL LIFE INSURANCE COMPANY	12,985,949	0.29
SECURITY BENEFIT LIFE INSURANCE COMPANY	11,600,000	0.25
PROVIDENT MUTUAL LIFE INSURANCE COMPANY	10,656,572	0.23
STANDARD INSURANCE COMPANY	10,534,866	0.23
PROTECTIVE LIFE INSURANCE COMPANY	8,000,000	0.18
FORTIS BENEFITS INSURANCE COMPANY	6,252,081	0.14
PRUDENTIAL INSURANCE COMPANY OF AMERICA	5,167,500	0.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	4,531,889,214	99.55
Totals - All Companies	4,552,493,172	100.00

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	2,414,909,837	50.07
PRINCIPAL LIFE INSURANCE COMPANY	536,047,179	11.11
TRANSAMERICA OCCIDENTAL LIFE INS CO	477,108,540	9.89
SECURITY LIFE OF DENVER INSURANCE CO	325,000,000	6.74
TRAVELERS INSURANCE COMPANY THE	190,038,084	3.94
NEW YORK LIFE INSURANCE COMPANY	100,734,730	2.09
PRUCO LIFE INSURANCE COMPANY	85,183,192	1.77
MONUMENTAL LIFE INSURANCE COMPANY	73,887,702	1.53
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	68,666,453	1.42
AETNA LIFE INSURANCE COMPANY	61,384,414	1.27
GENERAL AMERICAN LIFE INSURANCE COMPANY	56,157,137	1.16
KEYPORT LIFE INSURANCE COMPANY	50,000,000	1.04
CONTINENTAL ASSURANCE COMPANY	42,968,379	0.89
STATE FARM LIFE INSURANCE COMPANY	28,910,356	0.60
RELIASTAR LIFE INSURANCE COMPANY	27,861,482	0.58
UNITED OF OMAHA LIFE INSURANCE COMPANY	25,350,257	0.53
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	22,440,453	0.47
UNITED INVESTORS LIFE INSURANCE COMPANY	21,572,377	0.45
METROPOLITAN LIFE INSURANCE COMPANY	20,112,187	0.42
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	15,508,934	0.32
FIRST COLONY LIFE INSURANCE COMPANY	15,279,978	0.32
CANADA LIFE ASSURANCE COMPANY THE	15,004,536	0.31
COUNTRY LIFE INSURANCE COMPANY	13,182,245	0.27
SECURITY BENEFIT LIFE INSURANCE COMPANY	11,600,000	0.24
PROVIDENT MUTUAL LIFE INSURANCE COMPANY	10,656,572	0.22
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	4,709,565,024	97.64
Totals - All Companies	4,823,212,132	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [ORDINARY OTHER CONSIDERATIONS](#) BUSINESS PAGE 29 LINE 4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HARTFORD LIFE & ANNUITY INSURANCE CO	311,831,152	20.14
TRAVELERS LIFE & ANNUITY COMPANY THE	248,036,832	16.02
PACIFIC LIFE INSURANCE COMPANY	239,779,443	15.49
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	163,717,848	10.57
JOHN HANCOCK LIFE INSURANCE COMPANY	133,809,904	8.64
NATIONWIDE LIFE INSURANCE COMPANY	132,065,667	8.53
PRUCO LIFE INSURANCE COMPANY	103,839,060	6.71
HARTFORD LIFE INSURANCE COMPANY	89,347,267	5.77
TRAVELERS INSURANCE COMPANY THE	45,008,095	2.91
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	32,553,817	2.10
IDS LIFE INSURANCE COMPANY	16,465,430	1.06
PRUDENTIAL INSURANCE COMPANY OF AMERICA	14,500,156	0.94
PENN MUTUAL LIFE INSURANCE COMPANY THE	7,851,318	0.51
AMERICAN SKANDIA LIFE ASSURANCE CORP	4,151,095	0.27
UNITED OF OMAHA LIFE INSURANCE COMPANY	2,225,840	0.14
AMERICAN ENTERPRISE LIFE INSURANCE CO	1,118,976	0.07
CITICORP LIFE INSURANCE COMPANY	833,377	0.05
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	316,195	0.02
PENN INSURANCE & ANNUITY COMPANY THE	283,642	0.02
AMERICAN PARTNERS LIFE INSURANCE COMPANY	187,559	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	177,858	0.01
MANUFACTURERS LIFE INSURANCE COMPANY USA	75,702	0.00
MANUFACTURERS LIFE INSURANCE CO OF AM	6,000	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	2,000	0.00
SAGE LIFE ASSURANCE OF AMERICA INC	92	0.00
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TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,548,184,325	100.00
Totals - All Companies	1,548,184,325	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [GROUP OTHER CONSIDERATIONS BUSINESS](#) PAGE 29 LINE 4 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	505,997,806	19.70
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	431,077,376	16.79
PRUDENTIAL INSURANCE COMPANY OF AMERICA	326,048,563	12.70
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	208,722,555	8.13
MANUFACTURERS LIFE INSURANCE COMPANY USA	202,776,786	7.90
AMERICAN SKANDIA LIFE ASSURANCE CORP	111,561,039	4.34
MONUMENTAL LIFE INSURANCE COMPANY	109,728,528	4.27
NEW YORK LIFE INSURANCE COMPANY	107,202,931	4.17
MINNESOTA LIFE INSURANCE COMPANY	105,080,697	4.09
HARTFORD LIFE INSURANCE COMPANY	104,759,151	4.08
IDS LIFE INSURANCE COMPANY	73,343,047	2.86
GENERAL ELECTRIC CAPITAL ASSURANCE CO	64,000,000	2.49
JOHN HANCOCK LIFE INSURANCE COMPANY	56,470,232	2.20
GE LIFE & ANNUITY ASSURANCE COMPANY	45,932,000	1.79
AUSA LIFE INSURANCE COMPANY INC	35,791,682	1.39
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	28,389,298	1.11
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	16,784,217	0.65
ALLSTATE LIFE INSURANCE COMPANY	9,118,034	0.36
PRINCIPAL LIFE INSURANCE COMPANY	5,667,260	0.22
OHIO NATIONAL LIFE INSURANCE COMPANY THE	4,612,983	0.18
SAFECO LIFE INSURANCE COMPANY	3,453,672	0.13
NIPPON LIFE INSURANCE COMPANY OF AMERICA	3,132,308	0.12
PACIFIC LIFE INSURANCE COMPANY	1,999,606	0.08
SAGE LIFE ASSURANCE OF AMERICA INC	1,564,606	0.06
TRAVELERS INSURANCE COMPANY THE	1,546,446	0.06
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,564,760,823	99.87
Totals - All Companies	2,567,994,295	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 29 LINE 4 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	638,063,473	15.50
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	431,077,376	10.47
PRUDENTIAL INSURANCE COMPANY OF AMERICA	340,548,719	8.27
HARTFORD LIFE & ANNUITY INSURANCE CO	313,320,039	7.61
TRAVELERS LIFE & ANNUITY COMPANY THE	248,036,832	6.03
PACIFIC LIFE INSURANCE COMPANY	241,779,049	5.87
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	208,722,555	5.07
MANUFACTURERS LIFE INSURANCE COMPANY USA	202,852,488	4.93
HARTFORD LIFE INSURANCE COMPANY	194,106,418	4.72
JOHN HANCOCK LIFE INSURANCE COMPANY	190,280,136	4.62
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	180,502,065	4.39
AMERICAN SKANDIA LIFE ASSURANCE CORP	115,712,134	2.81
MONUMENTAL LIFE INSURANCE COMPANY	109,728,528	2.67
NEW YORK LIFE INSURANCE COMPANY	107,202,931	2.60
MINNESOTA LIFE INSURANCE COMPANY	105,080,697	2.55
PRUCO LIFE INSURANCE COMPANY	103,839,060	2.52
IDS LIFE INSURANCE COMPANY	89,808,477	2.18
GENERAL ELECTRIC CAPITAL ASSURANCE CO	64,000,000	1.55
TRAVELERS INSURANCE COMPANY THE	46,554,542	1.13
GE LIFE & ANNUITY ASSURANCE COMPANY	45,932,000	1.12
AUSA LIFE INSURANCE COMPANY INC	35,791,682	0.87
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	32,553,817	0.79
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	28,389,298	0.69
ALLSTATE LIFE INSURANCE COMPANY	9,118,034	0.22
PENN MUTUAL LIFE INSURANCE COMPANY THE	8,571,408	0.21
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	4,091,571,758	99.40
Totals - All Companies	4,116,178,621	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [GROUP A&H BUSINESS LIFE AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	1,362,334,860	21.87
HUMANA INSURANCE COMPANY	522,843,421	8.39
TRUSTMARK INSURANCE COMPANY	363,696,304	5.84
UNITED HEALTHCARE INSURANCE CO OF IL	353,349,495	5.67
UNITED HEALTHCARE INSURANCE COMPANY	333,801,338	5.36
CONNECTICUT GENERAL LIFE INSURANCE CO	263,356,213	4.23
GUARDIAN LIFE INSURANCE COMPANY OF AM	194,578,187	3.12
BANKERS LIFE & CASUALTY COMPANY	171,527,884	2.75
PRINCIPAL LIFE INSURANCE COMPANY	166,247,417	2.67
AETNA LIFE INSURANCE COMPANY	162,525,204	2.61
UNICARE HEALTH INSURANCE CO OF THE MW	145,781,056	2.34
METROPOLITAN LIFE INSURANCE COMPANY	128,569,357	2.06
UNUM LIFE INSURANCE COMPANY OF AMERICA	103,193,814	1.66
COUNTRY LIFE INSURANCE COMPANY	80,225,878	1.29
LIFE INSURANCE COMPANY OF NORTH AMERICA	77,655,701	1.25
UNITED WISCONSIN LIFE INSURANCE COMPANY	77,443,857	1.24
GREAT WEST LIFE & ANNUITY INSURANCE CO	74,359,499	1.19
JOHN ALDEN LIFE INSURANCE COMPANY	68,048,740	1.09
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	64,912,031	1.04
PRUDENTIAL INSURANCE COMPANY OF AMERICA	64,354,176	1.03
FORTIS BENEFITS INSURANCE COMPANY	59,892,587	0.96
FORTIS INSURANCE COMPANY	55,367,526	0.89
HARTFORD LIFE & ACCIDENT INSURANCE CO	47,303,970	0.76
PEKIN LIFE INSURANCE COMPANY	42,752,569	0.69
RIGHTCHOICE INSURANCE COMPANY	40,633,573	0.65
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	5,024,754,657	80.66
Totals - All Companies	6,229,922,157	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [FEDERAL EMPLOYEES HEALTH AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	457,391,697	83.43
NIAGARA FIRE INSURANCE COMPANY	60,576,748	11.05
ANTHEM ALLIANCE HEALTH INSURANCE COMPANY	15,133,448	2.76
MUTUAL OF OMAHA INSURANCE COMPANY	15,104,294	2.76
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	548,206,187	100.00
Totals - All Companies	548,206,187	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE AND P&C

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AMERICAN BANKERS INSURANCE COMPANY OF FL	22,377,956	16.30
CUNA MUTUAL INSURANCE SOCIETY	20,167,420	14.69
AMERICAN SECURITY INSURANCE COMPANY	19,082,745	13.90
UNION SECURITY LIFE INSURANCE COMPANY	8,078,884	5.89
RESOURCE LIFE INSURANCE COMPANY	7,898,273	5.75
MERIT LIFE INSURANCE CO	6,423,084	4.68
PEKIN LIFE INSURANCE COMPANY	4,719,216	3.44
MINNESOTA LIFE INSURANCE COMPANY	4,429,311	3.23
HOUSEHOLD LIFE INSURANCE COMPANY	4,243,047	3.09
GUARANTEE TRUST LIFE INSURANCE COMPANY	4,012,733	2.92
AMERICAN HEALTH & LIFE INSURANCE COMPANY	3,847,093	2.80
AMERICAN GENERAL ASSURANCE COMPANY	3,326,693	2.42
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,824,019	2.06
PROTECTIVE LIFE INSURANCE COMPANY	2,734,301	1.99
WESTERN DIVERSIFIED LIFE INSURANCE CO	2,209,422	1.61
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,965,213	1.43
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,946,427	1.42
CENTRAL STATES INDEMNITY CO OF OMAHA	1,763,614	1.28
LIFE INVESTORS INSURANCE COMPANY OF AM	1,623,110	1.18
AMERICAN NATIONAL INSURANCE COMPANY	1,591,932	1.16
UNITED LIFE INSURANCE COMPANY	1,294,416	0.94
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,237,827	0.90
AMERICAN MODERN LIFE INSURANCE COMPANY	1,213,705	0.88
JMIC LIFE INSURANCE COMPANY	1,146,948	0.84
STONEBRIDGE LIFE INSURANCE COMPANY	1,035,135	0.75
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	131,192,524	95.58
Totals - All Companies	137,264,455	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [COLL.-RENEWABLE BUSINESS LIFE AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MUTUAL OF OMAHA INSURANCE COMPANY	2,661,626	35.63
UNUM LIFE INSURANCE COMPANY OF AMERICA	2,533,784	33.92
BANKERS LIFE & CASUALTY COMPANY	905,021	12.12
UNION BANKERS INSURANCE COMPANY	419,525	5.62
WASHINGTON NATIONAL INSURANCE COMPANY	328,555	4.40
GOLDEN RULE INSURANCE COMPANY	162,317	2.17
HORACE MANN LIFE INSURANCE COMPANY	143,826	1.93
NATIONAL TRAVELERS LIFE COMPANY	72,521	0.97
UNION FIDELITY LIFE INSURANCE COMPANY	46,734	0.63
COMBINED INSURANCE COMPANY OF AMERICA	38,718	0.52
PROVIDENT LIFE & ACCIDENT INSURANCE CO	26,443	0.35
TRUSTMARK INSURANCE COMPANY	23,809	0.32
PRIMERICA LIFE INSURANCE COMPANY	17,913	0.24
CONSECO SENIOR HEALTH INSURANCE COMPANY	12,662	0.17
CONSECO ANNUITY ASSURANCE COMPANY	12,356	0.17
WORLD INSURANCE COMPANY	10,253	0.14
LIFE INSURANCE COMPANY OF NORTH AMERICA	9,893	0.13
MIC LIFE INSURANCE CORPORATION	8,340	0.11
MID SOUTH INSURANCE COMPANY	4,551	0.06
NATIONWIDE LIFE INSURANCE COMPANY	3,322	0.04
FEDERAL HOME LIFE INSURANCE COMPANY	2,997	0.04
AMERICAN GENERAL LIFE INSURANCE CO OF NY	2,975	0.04
STANDARD LIFE & ACCIDENT INSURANCE CO	2,716	0.04
LOYAL AMERICAN LIFE INSURANCE COMPANY	2,495	0.03
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	2,191	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	7,455,543	99.81
Totals - All Companies	7,469,791	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [NON-CANC.](#) [A&H BUSINESS LIFE](#) [AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	29,385,579	17.15
PAUL REVERE LIFE INSURANCE COMPANY THE	26,989,036	15.76
PROVIDENT LIFE & ACCIDENT INSURANCE CO	15,830,956	9.24
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	11,630,589	6.79
COMBINED INSURANCE COMPANY OF AMERICA	9,340,715	5.45
GUARDIAN LIFE INSURANCE COMPANY OF AM	7,830,764	4.57
UNUM LIFE INSURANCE COMPANY OF AMERICA	7,209,575	4.21
REASSURE AMERICA LIFE INSURANCE COMPANY	6,855,339	4.00
METROPOLITAN LIFE INSURANCE COMPANY	6,725,619	3.93
MONY LIFE INSURANCE COMPANY	6,090,956	3.56
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	5,048,512	2.95
MINNESOTA LIFE INSURANCE COMPANY	4,969,561	2.90
PRINCIPAL LIFE INSURANCE COMPANY	4,632,783	2.70
IDS LIFE INSURANCE COMPANY	2,856,584	1.67
NEW YORK LIFE INSURANCE COMPANY	2,654,938	1.55
ALLMERICA FINANCIAL LIFE INS & ANN CO	2,140,394	1.25
CENTRE LIFE INSURANCE COMPANY	1,835,484	1.07
NATIONAL LIFE INSURANCE COMPANY	1,496,526	0.87
TRUSTMARK INSURANCE COMPANY	1,412,727	0.82
MONARCH LIFE INSURANCE COMPANY	1,409,653	0.82
FRANKLIN LIFE INSURANCE COMPANY THE	1,120,813	0.65
JEFFERSON PILOT FINANCIAL INSURANCE CO	797,991	0.47
CONNECTICUT GENERAL LIFE INSURANCE CO	784,420	0.46
FEDERATED LIFE INSURANCE COMPANY	754,381	0.44
GREAT WEST LIFE ASSURANCE COMPANY THE	723,403	0.42
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TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	160,527,298	93.71
Totals - All Companies	171,301,961	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE AND P&C

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	293,320,067	30.87
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	70,521,155	7.42
COUNTRY LIFE INSURANCE COMPANY	62,631,656	6.59
GENERAL ELECTRIC CAPITAL ASSURANCE CO	36,422,550	3.83
BANKERS LIFE & CASUALTY COMPANY	33,611,099	3.54
UNITED AMERICAN INSURANCE COMPANY	33,097,031	3.48
CONTINENTAL CASUALTY COMPANY	32,778,696	3.45
CONSECO SENIOR HEALTH INSURANCE COMPANY	23,258,456	2.45
PHYSICIANS MUTUAL INSURANCE COMPANY	20,399,027	2.15
PIONEER LIFE INSURANCE COMPANY	20,378,290	2.14
PENN TREATY NETWORK AMERICA INS CO	19,320,610	2.03
COMBINED INSURANCE COMPANY OF AMERICA	16,603,886	1.75
AMERICAN REPUBLIC INSURANCE COMPANY	16,350,953	1.72
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	15,574,359	1.64
RIGHTCHOICE INSURANCE COMPANY	14,916,072	1.57
MUTUAL OF OMAHA INSURANCE COMPANY	13,789,179	1.45
STANDARD LIFE & ACCIDENT INSURANCE CO	12,848,540	1.35
STATE MUTUAL INSURANCE COMPANY	12,544,794	1.32
IDS LIFE INSURANCE COMPANY	8,670,970	0.91
JOHN HANCOCK LIFE INSURANCE COMPANY	8,523,193	0.90
LIFE INVESTORS INSURANCE COMPANY OF AM	8,483,875	0.89
PEKIN LIFE INSURANCE COMPANY	8,006,539	0.84
CONTINENTAL GENERAL INSURANCE COMPANY	7,286,441	0.77
CONSECO HEALTH INSURANCE COMPANY	7,124,067	0.75
UNUM LIFE INSURANCE COMPANY OF AMERICA	6,726,903	0.71
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	803,188,408	84.53
Totals - All Companies	950,215,085	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE AND P&C

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
COUNTRY LIFE INSURANCE COMPANY	40,026,986	25.95
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	31,377,790	20.34
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	22,174,803	14.38
FORTIS INSURANCE COMPANY	19,456,273	12.61
AMERICAN REPUBLIC INSURANCE COMPANY	19,371,656	12.56
CONTINENTAL GENERAL INSURANCE COMPANY	7,158,196	4.64
PRUDENTIAL INSURANCE COMPANY OF AMERICA	3,040,890	1.97
WORLD INSURANCE COMPANY	2,854,354	1.85
TRUSTMARK INSURANCE COMPANY	2,283,495	1.48
MUTUAL OF OMAHA INSURANCE COMPANY	1,281,858	0.83
GUARANTEE TRUST LIFE INSURANCE COMPANY	592,658	0.38
AETNA LIFE INSURANCE COMPANY	523,280	0.34
NORTHWESTERN MUTUAL LIFE INSURANCE CO	434,395	0.28
PROVIDENT LIFE & ACCIDENT INSURANCE CO	403,240	0.26
NATIONAL TRAVELERS LIFE COMPANY	361,311	0.23
AMERICAN NATIONAL LIFE INSURANCE CO TX	317,727	0.21
RESERVE NATIONAL INSURANCE COMPANY	277,558	0.18
MUTUAL PROTECTIVE INSURANCE COMPANY	232,051	0.15
UNUM LIFE INSURANCE COMPANY OF AMERICA	221,282	0.14
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	215,564	0.14
AMERICAN NATIONAL INSURANCE COMPANY	208,199	0.13
GUARDIAN LIFE INSURANCE COMPANY OF AM	207,273	0.13
CONSECO SENIOR HEALTH INSURANCE COMPANY	151,658	0.10
SHELTER LIFE INSURANCE COMPANY	136,506	0.09
REASSURE AMERICA LIFE INSURANCE COMPANY	118,358	0.08
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	153,427,361	99.48
Totals - All Companies	154,234,166	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS AND P&C

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
COMBINED SPECIALTY INSURANCE COMPANY	10,165,754	43.42
GULF INSURANCE COMPANY	4,808,531	20.54
GUARANTEE TRUST LIFE INSURANCE COMPANY	3,605,981	15.40
OLD REPUBLIC INSURANCE COMPANY	1,805,718	7.71
MUTUAL OF OMAHA INSURANCE COMPANY	817,248	3.49
TIG INSURANCE COMPANY	604,465	2.58
AMERICAN AUTOMOBILE INSURANCE COMPANY	462,114	1.97
MERIT LIFE INSURANCE CO	339,607	1.45
GERBER LIFE INSURANCE COMPANY	124,119	0.53
GE LIFE & ANNUITY ASSURANCE COMPANY	90,320	0.39
NATIONAL CASUALTY COMPANY	60,494	0.26
CENTRAL UNITED LIFE INSURANCE COMPANY	54,387	0.23
CONTINENTAL GENERAL INSURANCE COMPANY	52,133	0.22
LIFE INSURANCE COMPANY OF NORTH AMERICA	43,637	0.19
MONUMENTAL LIFE INSURANCE COMPANY	31,889	0.14
GUIDEONE LIFE INSURANCE COMPANY	29,144	0.12
CENTRAL RESERVE LIFE INSURANCE COMPANY	27,305	0.12
AMERICAN HOME ASSURANCE COMPANY	26,061	0.11
BANKERS INSURANCE COMPANY	25,539	0.11
LIFE INVESTORS INSURANCE COMPANY OF AM	25,385	0.11
COUNTRY LIFE INSURANCE COMPANY	24,089	0.10
OLD REPUBLIC LIFE INSURANCE COMPANY	21,423	0.09
WASHINGTON NATIONAL INSURANCE COMPANY	18,691	0.08
TRAVELERS INSURANCE COMPANY THE	16,804	0.07
COLORADO BANKERS LIFE INSURANCE COMPANY	16,466	0.07
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	23,297,304	99.50
Totals - All Companies	23,414,510	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS [ALL OTHER A&H BUSINESS LIFE AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	310,581,274	70.00
UNICARE HEALTH INSURANCE CO OF THE MW	42,928,045	9.67
PEKIN LIFE INSURANCE COMPANY	22,800,144	5.14
AMERICAN COMMUNITY MUTUAL INSURANCE CO	19,850,453	4.47
GOLDEN RULE INSURANCE COMPANY	10,237,528	2.31
FORTIS INSURANCE COMPANY	6,354,024	1.43
COMBINED INSURANCE COMPANY OF AMERICA	4,983,991	1.12
CLARENDON NATIONAL INSURANCE COMPANY	4,290,281	0.97
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	3,721,980	0.84
GUARANTEE TRUST LIFE INSURANCE COMPANY	2,537,009	0.57
AMERICAN BANKERS INSURANCE COMPANY OF FL	1,592,347	0.36
AIG LIFE INSURANCE COMPANY	1,546,945	0.35
AMERICAN CONTINENTAL INSURANCE COMPANY	1,462,987	0.33
JOHN ALDEN LIFE INSURANCE COMPANY	1,298,152	0.29
MARKEL INSURANCE COMPANY	1,290,252	0.29
BALTIMORE LIFE INSURANCE COMPANY THE	970,709	0.22
WORLD INSURANCE COMPANY	932,006	0.21
PHYSICIANS MUTUAL INSURANCE COMPANY	909,982	0.21
MUTUAL OF OMAHA INSURANCE COMPANY	772,966	0.17
HUMANA INSURANCE COMPANY	724,007	0.16
OLD REPUBLIC LIFE INSURANCE COMPANY	465,875	0.10
AMERICAN REPUBLIC INSURANCE COMPANY	323,707	0.07
UNDERWRITERS AT LLOYDS LONDON	307,891	0.07
COUNTRY LIFE INSURANCE COMPANY	295,445	0.07
UNITED INSURANCE COMPANY OF AMERICA	285,502	0.06
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	441,463,502	99.49
Totals - All Companies	443,717,796	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIR. PREM. [TOTAL OTHER INDIVIDUAL CERT. LIFE AND P&C](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	603,901,341	34.65
COUNTRY LIFE INSURANCE COMPANY	103,635,723	5.95
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	70,521,155	4.05
UNICARE HEALTH INSURANCE CO OF THE MW	42,928,045	2.46
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	41,471,899	2.38
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	36,578,303	2.10
GENERAL ELECTRIC CAPITAL ASSURANCE CO	36,422,587	2.09
AMERICAN REPUBLIC INSURANCE COMPANY	36,049,273	2.07
BANKERS LIFE & CASUALTY COMPANY	33,652,988	1.93
UNITED AMERICAN INSURANCE COMPANY	33,097,031	1.90
CONTINENTAL CASUALTY COMPANY	32,779,823	1.88
COMBINED INSURANCE COMPANY OF AMERICA	30,931,005	1.77
PEKIN LIFE INSURANCE COMPANY	30,806,683	1.77
NORTHWESTERN MUTUAL LIFE INSURANCE CO	30,773,237	1.77
FORTIS INSURANCE COMPANY	29,690,277	1.70
PAUL REVERE LIFE INSURANCE COMPANY THE	26,989,036	1.55
CONSECO SENIOR HEALTH INSURANCE COMPANY	23,417,196	1.34
PHYSICIANS MUTUAL INSURANCE COMPANY	21,316,899	1.22
AMERICAN COMMUNITY MUTUAL INSURANCE CO	20,787,988	1.19
PIONEER LIFE INSURANCE COMPANY	20,390,656	1.17
PENN TREATY NETWORK AMERICA INS CO	19,320,610	1.11
PROVIDENT LIFE & ACCIDENT INSURANCE CO	18,443,019	1.06
MUTUAL OF OMAHA INSURANCE COMPANY	16,800,276	0.96
RIGHTCHOICE INSURANCE COMPANY	14,916,072	0.86
CONTINENTAL GENERAL INSURANCE COMPANY	14,496,770	0.83
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,390,117,892	79.76
Totals - All Companies	1,742,883,522	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL A&H BUS. LIFE AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	2,423,627,898	27.87
HUMANA INSURANCE COMPANY	523,567,428	6.02
TRUSTMARK INSURANCE COMPANY	368,401,630	4.24
UNITED HEALTHCARE INSURANCE CO OF IL	353,349,495	4.06
UNITED HEALTHCARE INSURANCE COMPANY	333,801,338	3.84
CONNECTICUT GENERAL LIFE INSURANCE CO	264,512,648	3.04
BANKERS LIFE & CASUALTY COMPANY	206,085,893	2.37
GUARDIAN LIFE INSURANCE COMPANY OF AM	202,864,153	2.33
UNICARE HEALTH INSURANCE CO OF THE MW	188,709,101	2.17
COUNTRY LIFE INSURANCE COMPANY	183,861,600	2.11
PRINCIPAL LIFE INSURANCE COMPANY	171,235,958	1.97
AETNA LIFE INSURANCE COMPANY	163,049,202	1.87
METROPOLITAN LIFE INSURANCE COMPANY	138,699,570	1.59
UNUM LIFE INSURANCE COMPANY OF AMERICA	119,891,923	1.38
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	106,736,195	1.23
FORTIS INSURANCE COMPANY	85,058,294	0.98
PEKIN LIFE INSURANCE COMPANY	78,278,468	0.90
LIFE INSURANCE COMPANY OF NORTH AMERICA	77,709,231	0.89
UNITED WISCONSIN LIFE INSURANCE COMPANY	77,443,857	0.89
GREAT WEST LIFE & ANNUITY INSURANCE CO	74,365,530	0.86
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	71,504,123	0.82
JOHN ALDEN LIFE INSURANCE COMPANY	70,403,378	0.81
PRUDENTIAL INSURANCE COMPANY OF AMERICA	69,818,432	0.80
CONTINENTAL CASUALTY COMPANY	65,388,159	0.75
FORTIS BENEFITS INSURANCE COMPANY	63,632,946	0.73
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	6,481,996,450	74.53
Totals - All Companies	8,696,679,033	100.00

Illinois Direct Business Market Share Report for 2001

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	2,748,486,105	8.75
HEALTH CARE SERVICE CORP MUT LEG RES CO	2,423,627,898	7.71
METROPOLITAN LIFE INSURANCE COMPANY	1,045,209,858	3.33
PRINCIPAL LIFE INSURANCE COMPANY	965,501,964	3.07
NATIONWIDE LIFE INSURANCE COMPANY	738,832,688	2.35
PRUDENTIAL INSURANCE COMPANY OF AMERICA	724,981,783	2.31
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	596,051,954	1.90
TRANSAMERICA OCCIDENTAL LIFE INS CO	579,653,320	1.84
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	567,046,083	1.80
HUMANA INSURANCE COMPANY	533,103,419	1.70
NORTHWESTERN MUTUAL LIFE INSURANCE CO	518,707,899	1.65
MONUMENTAL LIFE INSURANCE COMPANY	449,122,883	1.43
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	410,491,849	1.31
SECURITY LIFE OF DENVER INSURANCE CO	407,965,022	1.30
TRUSTMARK INSURANCE COMPANY	400,233,245	1.27
LINCOLN NATIONAL LIFE INSURANCE COMPANY	375,968,815	1.20
HARTFORD LIFE & ANNUITY INSURANCE CO	364,991,593	1.16
PACIFIC LIFE INSURANCE COMPANY	364,449,121	1.16
UNITED HEALTHCARE INSURANCE CO OF IL	353,349,495	1.12
NEW YORK LIFE INSURANCE COMPANY	349,358,487	1.11
COUNTRY LIFE INSURANCE COMPANY	346,086,923	1.10
HARTFORD LIFE INSURANCE COMPANY	345,937,477	1.10
JACKSON NATIONAL LIFE INSURANCE COMPANY	344,777,707	1.10
UNITED HEALTHCARE INSURANCE COMPANY	337,330,669	1.07
JOHN HANCOCK LIFE INSURANCE COMPANY	313,824,028	1.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	16,605,090,285	52.84
Totals - All Companies	31,424,362,162	100.00