

DIRECT PREMIUMS OF THE TOP 25 ILLINOIS LICENSED  
LIFE ACCIDENT AND HEALTH COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2012

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# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 24 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	674,726,340	13.61
State Farm Life Insurance Company	69108	11	240,253,662	4.85
Country Life Insurance Company	62553	11	235,565,753	4.75
John Hancock Life Insurance Company USA	65838	21	194,771,098	3.93
Lincoln National Life Insurance Company	65676	21	177,830,756	3.59
Pacific Life Insurance Company	67466	21	157,526,596	3.18
New York Life Insurance Company	66915	22	143,200,274	2.89
Pruco Life Insurance Company	79227	21	133,569,982	2.69
Metropolitan Life Insurance Company	65978	21	121,808,950	2.46
Massachusetts Mutual Life Insurance Co	65935	22	118,954,804	2.40
American General Life Insurance Company	60488	21	112,832,261	2.28
AXA Equitable Life Insurance Company	62944	21	109,423,331	2.21
Transamerica Life Insurance Company	86231	21	94,774,597	1.91
Prudential Insurance Company of America	68241	21	93,464,965	1.89
Protective Life Insurance Company	68136	21	90,841,750	1.83
Metlife Investors USA Insurance Company	61050	21	82,697,491	1.67
Hartford Life & Annuity Insurance Co	71153	21	81,414,662	1.64
Primerica Life Insurance Company	65919	21	71,793,452	1.45
Guardian Life Insurance Company of Am	64246	22	64,160,865	1.29
Lincoln Benefit Life Company	65595	21	63,953,030	1.29
Genworth Life And Annuity Insurance Co	65536	21	63,016,394	1.27
Minnesota Life Insurance Company	66168	21	62,185,571	1.25
Jackson National Life Insurance Company	65056	21	57,862,214	1.17
Aviva Life And Annuity Company	61689	21	49,997,925	1.01
Great-West Life & Annuity Insurance Co	68322	21	49,433,106	1.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			3,346,059,829	67.49
<b>Totals - All Companies</b>			4,957,822,474	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 24 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CMFG Life Insurance Company	62626	21	7,469,374	33.07
Pekin Life Insurance Company	67628	11	1,863,514	8.25
American Bankers Life Assurance Co of FL	60275	21	1,793,770	7.94
Central States Health & Life Co of Omaha	61751	22	1,647,586	7.30
Protective Life Insurance Company	68136	21	1,633,406	7.23
Minnesota Life Insurance Company	66168	21	1,506,515	6.67
Merit Life Insurance Co	65951	21	1,478,037	6.54
American Health & Life Insurance Company	60518	21	1,191,552	5.28
Transamerica Life Insurance Company	86231	21	731,357	3.24
Household Life Insurance Company	93777	21	712,996	3.16
Guarantee Trust Life Insurance Company	64211	12	495,117	2.19
American Modern Life Insurance Company	65811	21	419,737	1.86
Financial American Life Insurance Compan	71455	21	355,466	1.57
Individual Assurance Company Life Hth Ac	81779	21	329,654	1.46
Life of The South Insurance Company	97691	21	197,072	0.87
American Republic Insurance Company	60836	21	190,341	0.84
American National Insurance Company	60739	21	155,930	0.69
American Heritage Life Insurance Company	60534	21	119,050	0.53
Stonebridge Life Insurance Company	65021	21	108,253	0.48
Monumental Life Insurance Company	66281	21	77,562	0.34
Centurion Life Insurance Company	62383	21	58,512	0.26
American General Life Insurance Company	60488	21	51,997	0.23
Zale Life Insurance Company	71323	21	26,265	0.12
Old United Life Insurance Company	76007	21	13,832	0.06
Metropolitan Life Insurance Company	65978	21	11,003	0.05

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	22,637,898	100.24
<b>Totals - All Companies</b>	22,584,558	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 24 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	246,089,978	18.13
Minnesota Life Insurance Company	66168	21	140,239,397	10.33
Prudential Insurance Company of America	68241	21	123,544,559	9.10
Dearborn National Life Insurance Company	71129	11	62,595,631	4.61
Unum Life Insurance Company of America	62235	21	62,499,457	4.60
New York Life Insurance Company	66915	22	58,474,864	4.31
Hartford Life & Accident Insurance Co	70815	21	52,576,421	3.87
Nationwide Life Insurance Company	66869	21	52,219,281	3.85
Life Insurance Company of North America	65498	21	47,079,860	3.47
Massachusetts Mutual Life Insurance Co	65935	22	35,669,336	2.63
Aetna Life Insurance Company	60054	21	35,540,445	2.62
Lincoln National Life Insurance Company	65676	21	32,235,491	2.37
Reliance Standard Life Insurance Company	68381	11	29,714,274	2.19
Sun Life Assurance Company of Canada	80802	31	25,206,461	1.86
Globe Life & Accident Insurance Company	91472	21	24,436,413	1.80
Homesteaders Life Company	64505	22	24,203,438	1.78
Reliastar Life Insurance Company	67105	21	23,207,015	1.71
Standard Insurance Company	69019	21	23,161,156	1.71
Guardian Life Insurance Company of Am	64246	22	17,918,038	1.32
National Guardian Life Insurance Company	66583	22	17,436,344	1.28
Principal Life Insurance Company	61271	21	16,541,569	1.22
United of Omaha Life Insurance Company	69868	21	13,894,590	1.02
Pekin Life Insurance Company	67628	11	13,483,208	0.99
CMFG Life Insurance Company	62626	21	12,425,018	0.92
Colonial Penn Life Insurance Company	62065	21	9,992,198	0.74
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			1,200,384,442	88.43
<b>Totals - All Companies</b>			1,357,515,138	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 24 LINE 1 COL 4

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
United Insurance Company of America	69930	11	169,833	29.08
Liberty Bankers Life Insurance Company	68543	21	152,068	26.04
Monumental Life Insurance Company	66281	21	90,548	15.51
Atlanta Life Insurance Company	61093	21	69,786	11.95
North Carolina Mutual Life Insurance Co	67032	22	39,815	6.82
American General Life Insurance Company	60488	21	24,747	4.24
Western and Southern Life Ins. Co.	70483	21	10,150	1.74
Security National Life Insurance Company	69485	21	6,902	1.18
Universal Guaranty Life Insurance Co	70130	21	5,697	0.98
Columbian Mutual Life Insurance Company	62103	22	3,772	0.65
Wilton Reassurance Life Company of Ny	60704	21	3,407	0.58
Reliable Life Insurance Company The	68357	21	1,625	0.28
American National Insurance Company	60739	21	1,615	0.28
Union Security Insurance Company	70408	21	1,377	0.24
Lincoln Life & Annuity Co of New York	62057	21	1,158	0.20
Liberty National Life Insurance Company	65331	21	563	0.10
Athene Annuity & Life Assurance Company	61492	21	530	0.09
Mega Life And Health Insurance Company	97055	21	518	0.09
Jackson National Life Insurance Company	65056	21	415	0.07
National Guardian Life Insurance Company	66583	22	363	0.06
Chesapeake Life Insurance Company The	61832	21	215	0.04
Cincinnati Life Insurance Company The	76236	21	183	0.03
Boston Mutual Life Insurance Company	61476	22	11	0.00
Metropolitan Life Insurance Company	65978	21	-1,326	-0.23

TOTAL NUMBER OF COMPANIES THIS LINE: 24

<b>Totals - Top 25 Companies</b>	583,972	100.00
<b>Totals - All Companies</b>	583,972	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 24 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	674,726,340	10.64
Metropolitan Life Insurance Company	65978	21	367,908,605	5.80
State Farm Life Insurance Company	69108	11	245,328,417	3.87
Country Life Insurance Company	62553	11	239,253,639	3.77
Prudential Insurance Company of America	68241	21	217,009,525	3.42
Lincoln National Life Insurance Company	65676	21	210,066,247	3.31
Minnesota Life Insurance Company	66168	21	203,931,483	3.22
New York Life Insurance Company	66915	22	201,675,138	3.18
John Hancock Life Insurance Company USA	65838	21	194,770,093	3.07
Pacific Life Insurance Company	67466	21	157,526,596	2.49
Massachusetts Mutual Life Insurance Co	65935	22	154,624,140	2.44
Pruco Life Insurance Company	79227	21	133,569,982	2.11
American General Life Insurance Company	60488	21	118,126,293	1.86
AXA Equitable Life Insurance Company	62944	21	109,423,331	1.73
Transamerica Life Insurance Company	86231	21	99,595,586	1.57
Protective Life Insurance Company	68136	21	93,247,575	1.47
Metlife Investors USA Insurance Company	61050	21	82,753,280	1.31
Guardian Life Insurance Company of Am	64246	22	82,078,903	1.29
Hartford Life & Annuity Insurance Co	71153	21	81,442,327	1.28
Nationwide Life Insurance Company	66869	21	71,951,387	1.14
Primerica Life Insurance Company	65919	21	71,793,452	1.13
Reliastar Life Insurance Company	67105	21	71,144,581	1.12
Dearborn National Life Insurance Company	71129	11	64,512,128	1.02
Lincoln Benefit Life Company	65595	21	63,987,660	1.01
Genworth Life And Annuity Insurance Co	65536	21	63,121,343	1.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			4,073,568,051	64.27
<b>Totals - All Companies</b>			6,338,506,134	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 24 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Pruco Life Insurance Company	79227	21	900,339,717	12.04
Jackson National Life Insurance Company	65056	21	813,270,298	10.87
Metlife Investors USA Insurance Company	61050	21	503,697,769	6.73
Allianz Life Insurance Company of N A	90611	21	417,163,344	5.58
Lincoln National Life Insurance Company	65676	21	405,817,572	5.43
AXA Equitable Life Insurance Company	62944	21	302,038,686	4.04
Metropolitan Life Insurance Company	65978	21	284,366,196	3.80
American Equity Investment Life Ins Co	92738	21	246,246,824	3.29
Pacific Life Insurance Company	67466	21	238,499,831	3.19
Security Benefit Life Insurance Company	68675	21	192,148,709	2.57
New York Life Insurance & Annuity Corp	91596	21	190,295,122	2.54
Riversource Life Insurance Company	65005	21	183,652,570	2.46
Aviva Life And Annuity Company	61689	21	178,726,708	2.39
Teachers Insurance & Annuity Assn of Am	69345	21	170,111,851	2.27
Transamerica Life Insurance Company	86231	21	153,762,357	2.06
Northwestern Mutual Life Insurance Co	67091	22	146,505,321	1.96
Midland National Life Insurance Company	66044	21	126,710,012	1.69
Variable Annuity Life Insurance Company	70238	21	116,784,707	1.56
Ohio National Life Insurance Company The	67172	21	112,701,620	1.51
Great American Life Insurance Company	63312	21	102,193,121	1.37
Equitrust Life Insurance Company	62510	21	82,132,173	1.10
American General Life Insurance Company	60488	21	78,203,866	1.05
Protective Life Insurance Company	68136	21	74,536,387	1.00
Principal Life Insurance Company	61271	21	74,280,012	0.99
Fidelity Investments Life Insurance Co	93696	21	71,519,291	0.96
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			6,165,704,064	82.44
<b>Totals - All Companies</b>			7,478,943,511	100.00



# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 24 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Prudential Insurance Company of America	68241	21	527,333,702	23.37
ING Life Insurance & Annuity Company	86509	21	395,996,087	17.55
Teachers Insurance & Annuity Assn of Am	69345	21	216,490,537	9.60
American General Life Insurance Company	60488	21	211,562,953	9.38
Great-West Life & Annuity Insurance Co	68322	21	133,827,566	5.93
Variable Annuity Life Insurance Company	70238	21	124,593,599	5.52
AXA Equitable Life Insurance Company	62944	21	104,243,727	4.62
American United Life Insurance Company	60895	21	103,018,216	4.57
Lincoln National Life Insurance Company	65676	21	87,918,446	3.90
Metropolitan Life Insurance Company	65978	21	40,987,664	1.82
CMFG Life Insurance Company	62626	21	37,597,801	1.67
Sentry Life Insurance Company	68810	21	32,096,049	1.42
Protective Life Insurance Company	68136	21	31,116,122	1.38
United of Omaha Life Insurance Company	69868	21	25,642,544	1.14
Aetna Life Insurance Company	60054	21	20,666,815	0.92
American National Insurance Company	60739	21	20,136,408	0.89
ING USA Annuity And Life Insurance Co	80942	21	17,222,792	0.76
Horace Mann Life Insurance Company	64513	11	14,127,542	0.63
Massachusetts Mutual Life Insurance Co	65935	22	14,063,416	0.62
Principal Life Insurance Company	61271	21	13,755,185	0.61
Guardian Insurance & Annuity Company Inc	78778	21	10,934,533	0.48
Sun Life Assurance Company of Canada Us	79065	21	10,811,970	0.48
Ameritas Life Insurance Corp	61301	21	9,009,972	0.40
Riversource Life Insurance Company	65005	21	6,212,306	0.28
Union Central Life Insurance Company The	80837	21	6,146,044	0.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			2,215,511,996	98.19
<b>Totals - All Companies</b>			2,256,269,408	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 24 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Pruco Life Insurance Company	79227	21	900,339,717	9.25
Jackson National Life Insurance Company	65056	21	814,294,247	8.36
Prudential Insurance Company of America	68241	21	536,392,523	5.51
Metlife Investors USA Insurance Company	61050	21	503,949,882	5.18
Lincoln National Life Insurance Company	65676	21	493,736,018	5.07
Allianz Life Insurance Company of N A	90611	21	417,163,344	4.29
AXA Equitable Life Insurance Company	62944	21	406,282,413	4.17
ING Life Insurance & Annuity Company	86509	21	397,997,541	4.09
Teachers Insurance & Annuity Assn of Am	69345	21	386,602,387	3.97
Metropolitan Life Insurance Company	65978	21	325,353,860	3.34
American General Life Insurance Company	60488	21	289,766,819	2.98
American Equity Investment Life Ins Co	92738	21	246,246,824	2.53
Variable Annuity Life Insurance Company	70238	21	241,378,306	2.48
Pacific Life Insurance Company	67466	21	238,752,853	2.45
Security Benefit Life Insurance Company	68675	21	195,368,548	2.01
New York Life Insurance & Annuity Corp	91596	21	194,699,973	2.00
Riversource Life Insurance Company	65005	21	189,864,875	1.95
Aviva Life And Annuity Company	61689	21	179,443,339	1.84
Transamerica Life Insurance Company	86231	21	154,265,420	1.58
Northwestern Mutual Life Insurance Co	67091	22	146,505,321	1.50
Great-West Life & Annuity Insurance Co	68322	21	136,965,784	1.41
Midland National Life Insurance Company	66044	21	128,340,283	1.32
Ohio National Life Insurance Company The	67172	21	112,701,620	1.16
American United Life Insurance Company	60895	21	110,412,528	1.13
Protective Life Insurance Company	68136	21	105,652,510	1.09

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	7,852,476,935	80.66
<b>Totals - All Companies</b>	9,735,212,917	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Jackson National Life Insurance Company	65056	21	91,747,228	38.88
Aviva Life And Annuity Company	61689	21	15,699,467	6.65
Phoenix Life Insurance Company	67814	21	13,042,242	5.53
ELCO Mutual Life and Annuity	84174	12	12,932,367	5.48
State Farm Life Insurance Company	69108	11	10,192,516	4.32
Teachers Insurance & Annuity Assn of Am	69345	21	8,149,982	3.45
Union Central Life Insurance Company The	80837	21	7,998,897	3.39
Symetra Life Insurance Company	68608	21	6,531,380	2.77
Pruco Life Insurance Company	79227	21	5,370,575	2.28
PHL Variable Insurance Company	93548	21	4,639,628	1.97
Minnesota Life Insurance Company	66168	21	4,323,911	1.83
Integrity Life Insurance Company	74780	21	3,310,112	1.40
Northwestern Mutual Life Insurance Co	67091	22	3,079,938	1.31
Protective Life Insurance Company	68136	21	2,691,984	1.14
Prudential Insurance Company of America	68241	21	2,560,735	1.09
Principal Life Insurance Company	61271	21	2,521,051	1.07
New York Life Insurance & Annuity Corp	91596	21	2,480,404	1.05
Genworth Life Insurance Company	70025	21	2,340,025	0.99
Penn Mutual Life Insurance Company The	67644	22	2,216,554	0.94
North American Company For L & H Ins	66974	21	2,014,732	0.85
Lincoln Benefit Life Company	65595	21	1,911,460	0.81
Ameritas Life Insurance Corp	61301	21	1,693,108	0.72
Metlife Investors USA Insurance Company	61050	21	1,667,554	0.71
MTL Insurance Company	66427	11	1,465,854	0.62
Prudential Annuities Life Assurance Corp	86630	21	1,448,811	0.61
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			212,030,515	89.85
<b>Totals - All Companies</b>			235,974,856	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Principal Life Insurance Company	61271	21	901,734,644	65.26
Prudential Retirement Ins & Annuity Co	93629	21	137,178,545	9.93
Hartford Life Insurance Company	88072	21	122,593,293	8.87
Country Life Insurance Company	62553	11	89,630,183	6.49
Protective Life Insurance Company	68136	21	44,800,000	3.24
Aetna Life Insurance Company	60054	21	32,619,794	2.36
United of Omaha Life Insurance Company	69868	21	21,277,904	1.54
Prudential Insurance Company of America	68241	21	12,025,615	0.87
Continental Assurance Company	62413	11	5,769,773	0.42
Pacific Life Insurance Company	67466	21	4,565,772	0.33
American National Insurance Company	60739	21	2,326,273	0.17
Midland National Life Insurance Company	66044	21	1,869,387	0.14
Metropolitan Life Insurance Company	65978	21	1,775,895	0.13
ING Life Insurance & Annuity Company	86509	21	1,425,344	0.10
4 Ever Life Insurance Company	80985	11	569,930	0.04
Minnesota Life Insurance Company	66168	21	483,098	0.03
Great-West Life & Annuity Insurance Co	68322	21	457,792	0.03
CIGNA Health and Life Insurance Company	67369	21	354,204	0.03
American United Life Insurance Company	60895	21	331,151	0.02
Transamerica Life Insurance Company	86231	21	139,012	0.01
Metlife Insurance Company of Connecticut	87726	21	126,303	0.01
Kansas City Life Insurance Company	65129	21	96,131	0.01
Assurity Life Insurance Company	71439	21	27,653	0.00
Guardian Insurance & Annuity Company Inc	78778	21	710	0.00
CMFG Life Insurance Company	62626	21	30	0.00

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	1,382,178,436	100.02
<b>Totals - All Companies</b>	1,381,852,356	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Principal Life Insurance Company	61271	21	904,255,694	55.89
Prudential Retirement Ins & Annuity Co	93629	21	137,178,545	8.48
Hartford Life Insurance Company	88072	21	123,101,877	7.61
Jackson National Life Insurance Company	65056	21	91,747,228	5.67
Country Life Insurance Company	62553	11	89,630,183	5.54
Protective Life Insurance Company	68136	21	47,491,984	2.94
Aetna Life Insurance Company	60054	21	32,619,794	2.02
United of Omaha Life Insurance Company	69868	21	21,277,904	1.32
Aviva Life And Annuity Company	61689	21	15,699,467	0.97
Prudential Insurance Company of America	68241	21	14,586,350	0.90
Phoenix Life Insurance Company	67814	21	13,042,242	0.81
ELCO Mutual Life and Annuity	84174	12	12,932,367	0.80
State Farm Life Insurance Company	69108	11	10,192,516	0.63
Teachers Insurance & Annuity Assn of Am	69345	21	8,149,982	0.50
Union Central Life Insurance Company The	80837	21	7,998,897	0.49
Symetra Life Insurance Company	68608	21	6,531,380	0.40
Continental Assurance Company	62413	11	5,769,314	0.36
Pruco Life Insurance Company	79227	21	5,370,575	0.33
Minnesota Life Insurance Company	66168	21	4,807,009	0.30
PHL Variable Insurance Company	93548	21	4,639,628	0.29
Pacific Life Insurance Company	67466	21	4,565,772	0.28
Integrity Life Insurance Company	74780	21	3,310,112	0.20
Northwestern Mutual Life Insurance Co	67091	22	3,079,938	0.19
Midland National Life Insurance Company	66044	21	2,638,547	0.16
New York Life Insurance & Annuity Corp	91596	21	2,480,404	0.15
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			1,573,097,709	97.24
<b>Totals - All Companies</b>			1,617,827,211	100.00

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# Illinois Direct Business Market Share Report for 2012

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Nationwide Life Insurance Company	66869	21	141,033,915	52.82
Penn Mutual Life Insurance Company The	67644	22	41,080,539	15.38
Nationwide Life And Annuity Insurance Co	92657	21	38,735,984	14.51
Hartford Life & Annuity Insurance Co	71153	21	29,392,378	11.01
Mutual of America Life Insurance Company	88668	22	12,214,116	4.57
Hartford Life Insurance Company	88072	21	4,264,946	1.60
United of Omaha Life Insurance Company	69868	21	246,202	0.09
Penn Insurance & Annuity Company The	93262	21	53,897	0.02
Hartford Life & Accident Insurance Co	70815	21	5,500	0.00
Wilton Reassurance Life Company of Ny	60704	21	22	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 10				
<b>Totals - Top 25 Companies</b>			267,027,499	100.00
<b>Totals - All Companies</b>			267,027,499	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
John Hancock Life Insurance Company USA	65838	21	590,803,271	22.28
Massachusetts Mutual Life Insurance Co	65935	22	481,150,448	18.15
Metropolitan Life Insurance Company	65978	21	332,645,735	12.55
Prudential Insurance Company of America	68241	21	300,456,593	11.33
Transamerica Life Insurance Company	86231	21	232,312,714	8.76
Nationwide Life Insurance Company	66869	21	200,760,551	7.57
Minnesota Life Insurance Company	66168	21	113,779,754	4.29
ING USA Annuity And Life Insurance Co	80942	21	100,000,000	3.77
New York Life Insurance Company	66915	22	67,374,380	2.54
Transamerica Financial Life Insurance Co	70688	21	65,579,374	2.47
Hartford Life Insurance Company	88072	21	52,065,606	1.96
ING Life Insurance & Annuity Company	86509	21	46,710,475	1.76
Mutual of America Life Insurance Company	88668	22	33,894,759	1.28
Standard Insurance Company	69019	21	20,043,333	0.76
Monumental Life Insurance Company	66281	21	5,643,873	0.21
Ohio National Life Insurance Company The	67172	21	4,853,232	0.18
Prudential Retirement Ins & Annuity Co	93629	21	1,424,418	0.05
AXA Equitable Life Insurance Company	62944	21	783,882	0.03
Metlife Insurance Company of Connecticut	87726	21	446,874	0.02
Guardian Insurance & Annuity Company Inc	78778	21	330,765	0.01
New England Life Insurance Company	91626	21	73,809	0.00
Western Reserve Life Assurance Co of Oh	91413	21	63,609	0.00
Nationwide Life And Annuity Insurance Co	92657	21	50,288	0.00
Principal Life Insurance Company	61271	21	6,208	0.00
Northwestern Mutual Life Insurance Co	67091	22	3,000	0.00

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	2,651,256,951	100.00
<b>Totals - All Companies</b>	2,651,256,951	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
John Hancock Life Insurance Company USA	65838	21	590,803,271	20.24
Massachusetts Mutual Life Insurance Co	65935	22	481,150,448	16.49
Nationwide Life Insurance Company	66869	21	341,794,466	11.71
Metropolitan Life Insurance Company	65978	21	332,645,735	11.40
Prudential Insurance Company of America	68241	21	300,456,593	10.30
Transamerica Life Insurance Company	86231	21	232,312,714	7.96
Minnesota Life Insurance Company	66168	21	113,779,754	3.90
ING USA Annuity And Life Insurance Co	80942	21	100,000,000	3.43
New York Life Insurance Company	66915	22	67,374,380	2.31
Transamerica Financial Life Insurance Co	70688	21	65,579,374	2.25
Hartford Life Insurance Company	88072	21	56,330,552	1.93
ING Life Insurance & Annuity Company	86509	21	46,710,475	1.60
Mutual of America Life Insurance Company	88668	22	46,108,875	1.58
Penn Mutual Life Insurance Company The	67644	22	41,080,539	1.41
Nationwide Life And Annuity Insurance Co	92657	21	38,786,272	1.33
Hartford Life & Annuity Insurance Co	71153	21	29,392,378	1.01
Standard Insurance Company	69019	21	20,043,333	0.69
Monumental Life Insurance Company	66281	21	5,643,873	0.19
Ohio National Life Insurance Company The	67172	21	4,853,232	0.17
Prudential Retirement Ins & Annuity Co	93629	21	1,424,418	0.05
AXA Equitable Life Insurance Company	62944	21	783,882	0.03
Metlife Insurance Company of Connecticut	87726	21	446,874	0.02
Guardian Insurance & Annuity Company Inc	78778	21	330,765	0.01
United of Omaha Life Insurance Company	69868	21	246,202	0.01
New England Life Insurance Company	91626	21	73,809	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			2,918,152,214	100.00
<b>Totals - All Companies</b>			2,918,284,450	100.00



# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 24 LINE 24 COL 1) AND P&C (PAGE 19 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	4,653,011,095	47.13
UnitedHealthcare Insurance Company	79413	21	667,988,717	6.77
UnitedHealthcare Insurance Company of IL	60318	11	618,855,899	6.27
Aetna Life Insurance Company	60054	21	483,503,243	4.90
Humana Insurance Company	73288	21	477,788,750	4.84
Metropolitan Life Insurance Company	65978	21	247,860,159	2.51
Health Alliance Medical Plans Inc	77950	11	158,528,599	1.61
Connecticut General Life Insurance Co	62308	21	147,721,759	1.50
Guardian Life Insurance Company of Am	64246	22	109,771,142	1.11
UnitedHealthcare Ins Co of River Valley	12231	11	102,509,045	1.04
Coventry Health Care of Illinois, Inc.	74160	11	98,402,922	1.00
Unum Life Insurance Company of America	62235	21	95,554,010	0.97
HealthSpring Life & Health Ins Co., Inc.	12902	21	86,210,043	0.87
Hartford Life & Accident Insurance Co	70815	21	81,621,520	0.83
Golden Rule Insurance Company	62286	21	73,392,548	0.74
Life Insurance Company of North America	65498	21	68,438,434	0.69
Time Insurance Company	69477	21	67,530,789	0.68
Fidelity Security Life Insurance Company	71870	21	65,564,462	0.66
Coventry Health And Life Insurance Co	81973	21	65,183,968	0.66
Lincoln National Life Insurance Company	65676	21	60,367,147	0.61
Silverscript Insurance Company	12575	21	54,082,715	0.55
Principal Life Insurance Company	61271	21	53,771,002	0.54
CIGNA Health and Life Insurance Company	67369	21	52,758,182	0.53
Sun Life Assurance Company of Canada	80802	31	52,680,321	0.53
Prudential Insurance Company of America	68241	21	51,279,877	0.52
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			8,694,376,348	88.07
<b>Totals - All Companies</b>			9,871,897,806	100.00

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# Illinois Direct Business Market Share Report for 2012

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH (P 24 L 24.1 C 1) AND P&C (P 19 L 15.8 C 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	887,797,124	98.83
Aetna Life Insurance Company	60054	21	10,356,404	1.15
Humana Insurance Company	73288	21	119,292	0.01
Unicare Health Insurance Company of MW	70700	11	33	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 4				
<b>Totals - Top 25 Companies</b>			898,272,853	100.00
<b>Totals - All Companies</b>			898,272,853	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 24 LINE 24.2 COL 1) AND P&C (PAGE 19 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CMFG Life Insurance Company	62626	21	12,962,230	36.47
Merit Life Insurance Co	65951	21	3,402,965	9.57
American Bankers Life Assurance Co of FL	60275	21	2,755,092	7.75
Pekin Life Insurance Company	67628	11	2,171,802	6.11
Minnesota Life Insurance Company	66168	21	2,051,374	5.77
Central States Health & Life Co of Omaha	61751	22	1,878,884	5.29
Protective Life Insurance Company	68136	21	1,684,977	4.74
American Health & Life Insurance Company	60518	21	1,419,723	3.99
American Bankers Insurance Company of FL	10111	51	977,664	2.75
Household Life Insurance Company	93777	21	883,499	2.49
Transamerica Life Insurance Company	86231	21	848,235	2.39
Financial American Life Insurance Compan	71455	21	571,064	1.61
Guarantee Trust Life Insurance Company	64211	12	555,035	1.56
American Security Insurance Company	42978	51	503,890	1.42
State Farm Mutual Automobile Insurance C	25178	42	480,921	1.35
Life of The South Insurance Company	97691	21	424,285	1.19
Individual Assurance Company Life Hth Ac	81779	21	421,409	1.19
American National Insurance Company	60739	21	385,612	1.08
Central States Indemnity Co of Omaha	34274	51	336,784	0.95
American Modern Life Insurance Company	65811	21	243,492	0.69
American Republic Insurance Company	60836	21	202,231	0.57
Monumental Life Insurance Company	66281	21	145,053	0.41
Stonebridge Life Insurance Company	65021	21	138,616	0.39
American Heritage Life Insurance Company	60534	21	42,480	0.12
Zale Indemnity Company	30325	51	40,607	0.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			35,527,924	99.95
<b>Totals - All Companies</b>			35,544,234	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 24 LINE 24.3 COL 1) AND P&C (PG 19 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Unum Life Insurance Company of America	62235	21	188,900	33.45
Philadelphia American Life Insurance Co	67784	21	172,201	30.50
Mutual of Omaha Insurance Company	71412	22	52,093	9.23
Horace Mann Life Insurance Company	64513	11	38,710	6.86
Washington National Insurance Company	70319	21	26,427	4.68
Bankers Life & Casualty Company	61263	11	19,205	3.40
Unified Life Insurance Company	11121	21	14,308	2.53
Continental General Insurance Company	71404	21	12,403	2.20
Primerica Life Insurance Company	65919	21	11,150	1.97
Combined Insurance Company of America	62146	11	6,733	1.19
Union Fidelity Life Insurance Company	62596	21	6,221	1.10
Perico Life Insurance Company	85561	21	3,045	0.54
Provident Life & Accident Insurance Co	68195	21	2,475	0.44
Union Bankers Insurance Company	69701	21	2,029	0.36
Central Reserve Life Insurance Company	61727	21	1,698	0.30
Cincinnati Life Insurance Company The	76236	21	1,586	0.28
National Casualty Company	11991	51	1,091	0.19
Genesis Insurance Company	38962	51	920	0.16
Golden Rule Insurance Company	62286	21	907	0.16
American General Life Insurance Company	60488	21	659	0.12
Standard Life & Accident Insurance Co	86355	21	629	0.11
Trustmark Insurance Company	61425	11	493	0.09
Professional Insurance Company	68047	21	354	0.06
Commercial Travelers Mutual Insurance CO	81426	22	195	0.03
United States Life Insurance Co of Ny	70106	21	149	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			564,581	99.99
<b>Totals - All Companies</b>			564,659	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS MEDICARE TITLE XVIII (PAGE 24 LINE 24.4 COL 1) AND P&C (PG 19 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UnitedHealthcare Insurance Company	79413	21	442,814,493	33.66
Humana Insurance Company	73288	21	367,727,949	27.96
Aetna Life Insurance Company	60054	21	133,295,192	10.13
Coventry Health Care of Illinois, Inc.	74160	11	97,968,709	7.45
Pennsylvania Life Insurance Company	67660	21	73,288,866	5.57
Health Alliance Medical Plans Inc	77950	11	62,062,235	4.72
First Health Life & Health Ins Co	90328	21	54,837,481	4.17
Connecticut General Life Insurance Co	62308	21	43,165,458	3.28
United American Insurance Company	92916	21	15,464,818	1.18
Pyramid Life Insurance Company The	68284	21	10,591,054	0.81
Unicare Life & Health Insurance Company	80314	21	7,695,701	0.59
Sterling Life Insurance Company	77399	11	5,332,488	0.41
Health Net Life Insurance Company	66141	21	971,949	0.07
Stonebridge Life Insurance Company	65021	21	140,488	0.01
CMFG Life Insurance Company	62626	21	4,537	0.00
American Progressive Life & Health of NY	80624	21	238	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 16				
<b>Totals - Top 25 Companies</b>			1,315,361,656	100.00
<b>Totals - All Companies</b>			1,315,361,656	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 24 LINE 25.1 COL 1) AND P&C (PG 19 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	48,453,136	24.54
Provident Life & Accident Insurance Co	68195	21	17,990,085	9.11
Massachusetts Mutual Life Insurance Co	65935	22	17,868,637	9.05
Metropolitan Life Insurance Company	65978	21	15,513,611	7.86
Principal Life Insurance Company	61271	21	15,365,254	7.78
Paul Revere Life Insurance Company The	67598	21	12,438,569	6.30
Berkshire Life Insurance Company of AM	71714	21	12,053,647	6.10
Combined Insurance Company of America	62146	11	9,933,461	5.03
Standard Insurance Company	69019	21	5,804,842	2.94
Guardian Life Insurance Company of Am	64246	22	5,020,916	2.54
Riversource Life Insurance Company	65005	21	4,614,289	2.34
Unum Life Insurance Company of America	62235	21	3,536,451	1.79
Jackson National Life Insurance Company	65056	21	3,307,848	1.68
MONY Life Insurance Company	66370	21	3,290,807	1.67
Minnesota Life Insurance Company	66168	21	3,247,052	1.64
AXA Equitable Life Insurance Company	62944	21	2,643,899	1.34
Union Central Life Insurance Company The	80837	21	2,108,164	1.07
Provident Life & Casualty Insurance Co	68209	21	1,509,507	0.76
New York Life Insurance Company	66915	22	1,232,931	0.62
Federated Life Insurance Company	63258	21	1,148,822	0.58
Centre Life Insurance Company	80896	21	1,024,102	0.52
Ohio National Life Insurance Company The	67172	21	839,363	0.43
American General Life Insurance Company	60488	21	730,231	0.37
National Life Insurance Company	66680	21	715,625	0.36
Lincoln National Life Insurance Company	65676	21	598,041	0.30

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	190,989,290	96.72
<b>Totals - All Companies</b>	197,461,024	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 24 LINE 25.2 COL 1) AND P&C (PG 19 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	827,111,328	43.93
American Family Life Assr Co of Columbus	60380	21	132,738,658	7.05
United of Omaha Life Insurance Company	69868	21	113,227,964	6.01
Genworth Life Insurance Company	70025	21	84,559,753	4.49
Country Life Insurance Company	62553	11	79,399,576	4.22
John Hancock Life Insurance Company USA	65838	21	45,758,705	2.43
Northwestern Long Term Care Insurance Co	69000	21	32,286,338	1.71
State Farm Mutual Automobile Insurance C	25178	42	31,487,546	1.67
Continental Casualty Company	20443	41	24,730,155	1.31
Bankers Life & Casualty Company	61263	11	24,618,851	1.31
Metropolitan Life Insurance Company	65978	21	23,762,334	1.26
Washington National Insurance Company	70319	21	22,066,172	1.17
Mutual of Omaha Insurance Company	71412	22	20,312,406	1.08
Transamerica Life Insurance Company	86231	21	18,811,739	1.00
Provident Life & Accident Insurance Co	68195	21	17,439,332	0.93
Prudential Insurance Company of America	68241	21	13,118,961	0.70
American Continental Insurance Company	12321	21	11,356,831	0.60
Senior Health Ins Co of Pennsylvania	76325	21	11,250,429	0.60
United American Insurance Company	92916	21	11,145,904	0.59
Philadelphia American Life Insurance Co	67784	21	10,786,836	0.57
American Family Mutual Insurance Company	19275	52	10,193,605	0.54
Physicians Mutual Insurance Company	80578	22	9,710,448	0.52
Pekin Life Insurance Company	67628	11	9,452,969	0.50
Humana Insurance Company	73288	21	9,261,531	0.49
Loyal American Life Insurance Company	65722	21	9,189,035	0.49
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			1,603,777,406	85.18
<b>Totals - All Companies</b>			1,882,726,986	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P24 L25.3 C1) AND P&C (P19 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Humana Insurance Company	73288	21	81,914,097	61.83
Aetna Life Insurance Company	60054	21	38,639,068	29.16
State Farm Mutual Automobile Insurance C	25178	42	3,987,931	3.01
Chesapeake Life Insurance Company The	61832	21	2,424,510	1.83
Stonebridge Life Insurance Company	65021	21	1,006,741	0.76
Northwestern Mutual Life Insurance Co	67091	22	942,326	0.71
Berkshire Life Insurance Company of AM	71714	21	404,062	0.30
Kanawha Insurance Company	65110	21	312,473	0.24
Reserve National Insurance Company	68462	21	299,375	0.23
World Insurance Company	70629	21	295,743	0.22
Massachusetts Mutual Life Insurance Co	65935	22	285,282	0.22
Metropolitan Life Insurance Company	65978	21	231,561	0.17
Country Life Insurance Company	62553	11	226,996	0.17
Physicians Mutual Insurance Company	80578	22	218,745	0.17
Guardian Life Insurance Company of Am	64246	22	194,096	0.15
Prudential Insurance Company of America	68241	21	165,504	0.12
Time Insurance Company	69477	21	153,211	0.12
Trustmark Insurance Company	61425	11	116,191	0.09
Jackson National Life Insurance Company	65056	21	85,385	0.06
Mutual of Omaha Insurance Company	71412	22	70,694	0.05
Unum Life Insurance Company of America	62235	21	58,684	0.04
Mega Life And Health Insurance Company	97055	21	52,439	0.04
Shelter Life Insurance Company	65757	21	49,345	0.04
AXA Equitable Life Insurance Company	62944	21	35,551	0.03
Senior Health Ins Co of Pennsylvania	76325	21	34,190	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			132,204,200	99.79
<b>Totals - All Companies</b>			132,486,182	100.00



# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P24 LINE 25.4 COL 1 ) AND P&C (P19 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Illinois National Insurance Co	23817	41	39,655,921	63.76
New Hampshire Insurance Company	23841	51	15,786,820	25.38
Guarantee Trust Life Insurance Company	64211	12	3,717,447	5.98
Merit Life Insurance Co	65951	21	1,228,234	1.97
Provident Life & Accident Insurance Co	68195	21	395,137	0.64
Old Republic Insurance Company	24147	51	322,942	0.52
Mutual of Omaha Insurance Company	71412	22	242,873	0.39
Illinois Mutual Life Insurance Company	64580	12	205,957	0.33
Interstate Bankers Casualty Company	28126	41	132,143	0.21
Boston Mutual Life Insurance Company	61476	22	96,014	0.15
AXA Equitable Life Insurance Company	62944	21	70,773	0.11
Federal Insurance Company	20281	51	69,364	0.11
Combined Insurance Company of America	62146	11	55,318	0.09
Life Insurance Company of North America	65498	21	45,389	0.07
American Home Assurance Company	19380	51	31,693	0.05
Genworth Life And Annuity Insurance Co	65536	21	24,847	0.04
National Casualty Company	11991	51	18,274	0.03
Washington National Insurance Company	70319	21	14,760	0.02
Monumental Life Insurance Company	66281	21	11,735	0.02
Transamerica Life Insurance Company	86231	21	10,855	0.02
Unified Life Insurance Company	11121	21	10,373	0.02
Metlife Insurance Company of Connecticut	87726	21	8,044	0.01
Bankers Life & Casualty Company	61263	11	6,680	0.01
Reliance Standard Life Insurance Company	68381	11	5,849	0.01
Philadelphia American Life Insurance Co	67784	21	5,103	0.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			62,172,545	99.97
<b>Totals - All Companies</b>			62,193,580	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P24 LINE 25.5 COL 1 ) AND P&C (PAGE 19 LINE 15.7 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	923,493,754	74.14
HCSC Insurance Services Company	78611	11	187,439,239	15.05
Health Alliance Medical Plans Inc	77950	11	60,128,124	4.83
Medco Containment Life Insurance Company	63762	21	33,980,309	2.73
Coventry Health Care of Illinois, Inc.	74160	11	14,753,711	1.18
Humana Insurance Company	73288	21	11,820,875	0.95
Markel Insurance Company	38970	41	2,887,512	0.23
Golden Rule Insurance Company	62286	21	2,869,452	0.23
State Farm Mutual Automobile Insurance C	25178	42	2,285,897	0.18
UnitedHealthcare Ins Co of River Valley	12231	11	1,716,172	0.14
Guarantee Trust Life Insurance Company	64211	12	717,812	0.06
American Alternative Ins Corp	19720	51	692,123	0.06
Principal Life Insurance Company	61271	21	615,280	0.05
Pekin Life Insurance Company	67628	11	429,705	0.03
National Guardian Life Insurance Company	66583	22	379,061	0.03
U S Specialty Insurance Company	29599	51	231,322	0.02
HCC Life Insurance Company	92711	21	136,334	0.01
Life Insurance Company of North America	65498	21	108,388	0.01
Central States Indemnity Co of Omaha	34274	51	92,128	0.01
United Insurance Company of America	69930	11	88,259	0.01
Washington National Insurance Company	70319	21	86,931	0.01
Ameritas Life Insurance Corp	61301	21	69,148	0.01
American Bankers Insurance Company of FL	10111	51	65,707	0.01
Northwestern Mutual Life Insurance Co	67091	22	56,609	0.00
Houston Casualty Company	42374	5Z	47,136	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
<b>Totals - Top 25 Companies</b>			1,245,190,988	99.96
<b>Totals - All Companies</b>			1,245,678,954	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P24 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	1,750,605,083	49.73
HCSC Insurance Services Company	78611	11	187,439,239	5.32
American Family Life Assr Co of Columbus	60380	21	132,738,658	3.77
United of Omaha Life Insurance Company	69868	21	113,244,098	3.22
Humana Insurance Company	73288	21	102,996,503	2.93
Genworth Life Insurance Company	70025	21	84,559,908	2.40
Country Life Insurance Company	62553	11	79,930,593	2.27
Health Alliance Medical Plans Inc	77950	11	60,128,124	1.71
Northwestern Mutual Life Insurance Co	67091	22	56,070,209	1.59
John Hancock Life Insurance Company USA	65838	21	46,020,843	1.31
Illinois National Insurance Co	23817	41	39,655,921	1.13
Metropolitan Life Insurance Company	65978	21	39,507,506	1.12
Aetna Life Insurance Company	60054	21	38,810,958	1.10
State Farm Mutual Automobile Insurance C	25178	42	37,761,772	1.07
Provident Life & Accident Insurance Co	68195	21	35,852,550	1.02
Medco Containment Life Insurance Company	63762	21	33,980,309	0.97
Northwestern Long Term Care Insurance Co	69000	21	32,286,338	0.92
Continental Casualty Company	20443	41	24,730,065	0.70
Bankers Life & Casualty Company	61263	11	24,634,883	0.70
Massachusetts Mutual Life Insurance Co	65935	22	23,599,971	0.67
Washington National Insurance Company	70319	21	22,181,578	0.63
Mutual of Omaha Insurance Company	71412	22	20,678,637	0.59
Transamerica Life Insurance Company	86231	21	18,827,240	0.53
Combined Insurance Company of America	62146	11	17,494,652	0.50
Principal Life Insurance Company	61271	21	16,121,648	0.46

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>			3,039,857,286	86.35
<b>Totals - All Companies</b>			3,520,546,723	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P24 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	7,291,413,302	46.61
UnitedHealthcare Insurance Company	79413	21	1,110,803,210	7.10
Humana Insurance Company	73288	21	948,632,495	6.06
Aetna Life Insurance Company	60054	21	665,965,797	4.26
UnitedHealthcare Insurance Company of IL	60318	11	618,855,899	3.96
Metropolitan Life Insurance Company	65978	21	287,367,665	1.84
Health Alliance Medical Plans Inc	77950	11	280,718,958	1.79
Coventry Health Care of Illinois, Inc.	74160	11	211,240,358	1.35
Connecticut General Life Insurance Co	62308	21	191,608,109	1.22
HCSC Insurance Services Company	78611	11	187,439,239	1.20
American Family Life Assr Co of Columbus	60380	21	132,860,746	0.85
United of Omaha Life Insurance Company	69868	21	129,109,133	0.83
Guardian Life Insurance Company of Am	64246	22	115,001,171	0.74
Unum Life Insurance Company of America	62235	21	105,322,482	0.67
UnitedHealthcare Ins Co of River Valley	12231	11	104,225,217	0.67
Genworth Life Insurance Company	70025	21	91,036,351	0.58
HealthSpring Life & Health Ins Co., Inc.	12902	21	86,210,043	0.55
Hartford Life & Accident Insurance Co	70815	21	81,668,038	0.52
Country Life Insurance Company	62553	11	81,105,745	0.52
Golden Rule Insurance Company	62286	21	78,000,970	0.50
Pennsylvania Life Insurance Company	67660	21	77,621,877	0.50
Time Insurance Company	69477	21	73,074,201	0.47
Principal Life Insurance Company	61271	21	69,892,650	0.45
Life Insurance Company of North America	65498	21	68,592,211	0.44
Fidelity Security Life Insurance Company	71870	21	65,685,309	0.42

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	13,153,451,176	84.09
<b>Totals - All Companies</b>	15,642,187,932	100.00

# Illinois Direct Business Market Share Report for 2012

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	7,291,413,302	20.57
Metropolitan Life Insurance Company	65978	21	1,548,571,576	4.37
UnitedHealthcare Insurance Company	79413	21	1,115,069,287	3.15
Metlife Investors USA Insurance Company	61050	21	1,103,636,994	3.11
Pruco Life Insurance Company	79227	21	1,012,602,453	2.86
Humana Insurance Company	73288	21	953,122,481	2.69
John Hancock Life Insurance Company USA	65838	21	889,442,035	2.51
Northwestern Mutual Life Insurance Co	67091	22	830,598,295	2.34
Lincoln National Life Insurance Company	65676	21	767,335,700	2.16
Jackson National Life Insurance Company	65056	21	762,812,890	2.15
Principal Life Insurance Company	61271	21	749,622,117	2.11
Aetna Life Insurance Company	60054	21	731,339,064	2.06
Prudential Insurance Company of America	68241	21	632,213,887	1.78
UnitedHealthcare Insurance Company of IL	60318	11	618,855,899	1.75
Massachusetts Mutual Life Insurance Co	65935	22	593,603,922	1.67
Nationwide Life Insurance Company	66869	21	537,394,096	1.52
Transamerica Life Insurance Company	86231	21	525,078,378	1.48
Allianz Life Insurance Company of N A	90611	21	514,170,438	1.45
AXA Equitable Life Insurance Company	62944	21	486,061,352	1.37
Teachers Insurance & Annuity Assn of Am	69345	21	437,064,450	1.23
Country Life Insurance Company	62553	11	417,703,253	1.18
Minnesota Life Insurance Company	66168	21	363,023,696	1.02
ING Life Insurance & Annuity Company	86509	21	357,631,687	1.01
Pacific Life Insurance Company	67466	21	347,157,563	0.98
Protective Life Insurance Company	68136	21	333,791,226	0.94

TOTAL NUMBER OF COMPANIES THIS LINE: 25

<b>Totals - Top 25 Companies</b>	23,919,316,041	67.47
<b>Totals - All Companies</b>	35,451,815,684	100.00