

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2011

TOTAL LIFE BUSINESS	1
TOTAL ANNUITIES BUSINESS	2
DEPOSIT - TYPE CONTRACT FUNDS	3
OTHER CONSIDERATIONS	4
COLL. RENEWABLE A&H BUSINESS	5
NON CAN, A&H BUSINESS	6
GUAR. REN. A&H BUSINESS	7
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS	8
OTHER ACCIDENT ONLY BUSINESS	9
TOTAL OTHER INDIVIDUAL CERTIFICATES	10
TOTALS A&H BUSINESS	11
TOTAL	12

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 24 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	83,212,061	50.16
Knights of Columbus	31,752,799	19.14
Modern Woodmen of America	10,670,994	6.43
Independent Order of Foresters	9,652,314	5.82
Catholic Holy Family Society	7,531,316	4.54
Polish National Alliance of The Us of Na	3,182,936	1.92
Greek Catholic Union of The U S A	3,004,862	1.81
Woodmen of the World Life Insurance Soc	2,322,797	1.40
Western Catholic Union	1,922,001	1.16
Royal Neighbors of America	1,683,222	1.01
Catholic Order of Foresters	1,557,858	.94
Catholic Financial Life	1,389,274	.84
KSKJ Life, American Slovenian Cath Union	1,386,232	.84
First Catholic Slovak Ladies Assn U S A	845,987	.51
CSA Fraternal Life	792,294	.48
Polish Roman Catholic Union of America	704,783	.42
National Mutual Benefit The	540,986	.33
Western Fraternal Life Association	454,539	.27
Gleaner Life Insurance Society	428,171	.26
National Catholic Society of Foresters	427,326	.26
Firemens Mutual Aid & Benefit Assn The	335,244	.20
Degree of Honor Protective Association	290,051	.17
Womans Life Insurance Society	226,692	.14
Sons of Norway	215,509	.13
Croatian Fraternal Union of America	196,634	.12
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	164,726,882	99.30
Totals - All Companies	165,908,618	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 24 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	172,851,177	43.82
Modern Woodmen of America	69,659,751	17.66
KSKJ Life, American Slovenian Cath Union	48,756,828	12.36
Gleaner Life Insurance Society	25,300,796	6.41
Western Catholic Union	15,601,732	3.95
GBU Financial Life	11,992,500	3.04
Polish National Alliance of The Us of Na	9,746,044	2.47
Greek Catholic Union of The U S A	4,516,581	1.14
Catholic Order of Foresters	4,122,877	1.05
Catholic Financial Life	3,526,291	.89
CSA Fraternal Life	2,651,374	.67
Croatian Fraternal Union of America	2,553,306	.65
Catholic Holy Family Society	2,512,516	.64
National Slovak Society of The USA	2,188,408	.55
Royal Neighbors of America	1,873,779	.47
Woodmen of the World Life Insurance Soc	1,548,431	.39
Mutual Beneficial Association Inc The	1,539,594	.39
Sons of Norway	1,406,330	.36
Ukrainian National Association Inc	1,399,115	.35
Polish Roman Catholic Union of America	1,329,514	.34
First Catholic Slovak Union Usa & Canada	1,266,927	.32
National Catholic Society of Foresters	1,158,270	.29
First Catholic Slovak Ladies Assn U S A	1,081,818	.27
Polish Womens Alliance of America	812,086	.21
National Mutual Benefit The	774,671	.20
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	390,170,716	98.89
Totals - All Companies	394,496,611	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 24 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Knights of Columbus	18,978,287	43.45
Western Catholic Union	16,234,949	37.17
KSKJ Life, American Slovenian Cath Union	2,574,978	5.90
Thrivent Financial For Lutherans	2,563,386	5.87
Independent Order of Foresters	1,126,305	2.58
CSA Fraternal Life	679,508	1.56
Gleaner Life Insurance Society	673,323	1.54
Polish National Alliance of The Us of Na	360,508	.83
Woodmen of the World Life Insurance Soc	113,923	.26
Catholic Order of Foresters	86,102	.20
National Catholic Society of Foresters	75,922	.17
National Mutual Benefit The	73,278	.17
Catholic Financial Life	38,128	.09
Western Fraternal Life Association	32,198	.07
Catholic Holy Family Society	24,430	.06
First Catholic Slovak Ladies Assn U S A	18,544	.04
Modern Woodmen of America	8,898	.02
William Penn Association	5,070	.01
Womans Life Insurance Society	3,069	.01
Slovene National Benefit Society	2,554	.01
Royal Neighbors of America	2,332	.01
Croatian Fraternal Union of America	2,024	.00
Sons of Norway	2,000	.00
Loyal Christian Benefit Association	596	.00
Assured Life Association	107	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	43,680,419	100.00
Totals - All Companies	43,680,419	100.00

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**ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011
FRATERNAL ORDERS ONLY, TOP 25**

[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 24 LINE 4 COL 1](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CSA Fraternal Life	122,032	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	122,032	100.00
Totals - All Companies	122,032	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GROUP POLICIES A&H BUSINESS PG 24 LINE 24 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Ukrainian National Association Inc	667	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	667	100.00
Totals - All Companies	667	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 24 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	1,476,957	95.59
KSKJ Life, American Slovenian Cath Union	41,967	2.72
CSA Fraternal Life	10,504	.68
Independent Order of Foresters	7,694	.50
Woodmen of the World Life Insurance Soc	2,197	.14
Equitable Reserve Association	1,902	.12
Knights of Columbus	1,761	.11
Modern Woodmen of America	1,099	.07
Slovene National Benefit Society	1,007	.07
TOTAL NUMBER OF COMPANIES THIS LINE: 9		
Totals - Top 25 Companies	1,545,088	100.00
Totals - All Companies	1,545,088	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 24 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	21,394,923	46.60
Royal Neighbors of America	7,059,780	15.38
KSKJ Life, American Slovenian Cath Union	5,490,420	11.96
Order of United Commercial Travelers Am	5,161,944	11.24
Assured Life Association	2,660,642	5.79
Everence Association, Inc.	2,128,859	4.64
Knights of Columbus	1,771,136	3.86
Catholic Order of Foresters	132,429	.29
Woodmen of the World Life Insurance Soc	93,230	.20
Croatian Fraternal Union of America	6,636	.01
National Mutual Benefit The	5,074	.01
Modern Woodmen of America	2,753	.01
Sons of Norway	1,777	.00
Slovene National Benefit Society	1,750	.00
Workmens Benefit Fund of the U S A	1,245	.00
Gleaner Life Insurance Society	866	.00
Catholic Financial Life	316	.00
Catholic Holy Family Society	182	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 18		
Totals - Top 25 Companies	45,913,962	99.99
Totals - All Companies	45,913,962	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	224,501	99.97
Woodmen of the World Life Insurance Soc	59	.03
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
Totals - Top 25 Companies	224,560	100.00
Totals - All Companies	224,560	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 24 LINE 25.4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Order of United Commercial Travelers Am	70,493	79.85
Travelers Protective Association of Am	17,701	20.05
Knights of Columbus	93	.11
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	88,287	100.00
Totals - All Companies	88,287	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES(LINES 25.1 to 25.5) PG 24 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Everence Association, Inc.	672,844	96.47
Knights of Columbus	15,906	2.28
Independent Order of Foresters	8,617	1.24
Catholic United Financial	71	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	697,438	100.00
Totals - All Companies	697,438	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 to 24.4 + 25.6) PG 24 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	23,096,381	47.65
Royal Neighbors of America	7,059,780	14.57
KSKJ Life, American Slovenian Cath Union	5,532,387	11.41
Order of United Commercial Travelers Am	5,232,437	10.80
Everence Association, Inc.	2,801,702	5.78
Assured Life Association	2,660,642	5.49
Knights of Columbus	1,788,896	3.69
Catholic Order of Foresters	132,429	.27
Woodmen of the World Life Insurance Soc	95,486	.20
Travelers Protective Association of Am	17,701	.04
Independent Order of Foresters	16,311	.03
CSA Fraternal Life	10,504	.02
Croatian Fraternal Union of America	6,636	.01
National Mutual Benefit The	5,074	.01
Modern Woodmen of America	3,852	.01
Slovene National Benefit Society	2,757	.01
Equitable Reserve Association	1,902	.00
Sons of Norway	1,777	.00
Workmens Benefit Fund of the U S A	1,245	.00
Gleaner Life Insurance Society	866	.00
Ukrainian National Association Inc	667	.00
Catholic Financial Life	316	.00
Catholic Holy Family Society	182	.00
Catholic United Financial	71	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 24		
Totals - Top 25 Companies	48,470,001	99.99
Totals - All Companies	48,470,001	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2011 FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	281,723,005	43.16
Modern Woodmen of America	80,343,495	12.31
KSKJ Life, American Slovenian Cath Union	58,250,425	8.92
Knights of Columbus	52,592,951	8.06
Western Catholic Union	33,758,682	5.17
Gleaner Life Insurance Society	26,403,156	4.05
Polish National Alliance of The Us of Na	13,289,488	2.04
GBU Financial Life	12,032,107	1.84
Independent Order of Foresters	10,897,301	1.67
Royal Neighbors of America	10,619,113	1.63
Catholic Holy Family Society	10,068,444	1.54
Greek Catholic Union of The U S A	7,521,443	1.15
Catholic Order of Foresters	5,899,266	.90
Order of United Commercial Travelers Am	5,311,281	.81
Catholic Financial Life	4,954,009	.76
CSA Fraternal Life	4,255,712	.65
Woodmen of the World Life Insurance Soc	4,080,637	.63
Everence Association, Inc.	3,512,293	.54
Croatian Fraternal Union of America	2,758,600	.42
Assured Life Association	2,686,327	.41
National Slovak Society of The USA	2,198,831	.34
Polish Roman Catholic Union of America	2,034,297	.31
First Catholic Slovak Ladies Assn U S A	1,946,349	.30
National Catholic Society of Foresters	1,661,518	.25
Sons of Norway	1,625,616	.25
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	640,424,346	98.11
Totals - All Companies	652,677,681	100.00

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