

**DIRECT PREMIUMS OF THE TOP 25 ILLINOIS LICENSED
LIFE ACCIDENT AND HEALTH COMPANIES**

In Illinois, by insurance category - Year 2003

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	476,787,446	10.91
METROPOLITAN LIFE INSURANCE COMPANY	186,210,005	4.26
COUNTRY LIFE INSURANCE COMPANY	173,477,500	3.97
PRUDENTIAL INSURANCE COMPANY OF AMERICA	168,856,688	3.87
STATE FARM LIFE INSURANCE COMPANY	165,032,535	3.78
PACIFIC LIFE INSURANCE COMPANY	148,182,644	3.39
NEW YORK LIFE INSURANCE COMPANY	104,101,853	2.38
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	96,394,727	2.21
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	92,516,018	2.12
LINCOLN NATIONAL LIFE INSURANCE COMPANY	91,666,813	2.10
NEW YORK LIFE INSURANCE & ANNUITY CORP	91,425,065	2.09
AMERICAN GENERAL LIFE INSURANCE COMPANY	88,028,638	2.02
AMERICAN NATIONAL INSURANCE COMPANY	85,399,845	1.95
TRANSAMERICA OCCIDENTAL LIFE INS CO	82,565,752	1.89
PRUCO LIFE INSURANCE COMPANY	64,677,902	1.48
MANUFACTURERS LIFE INSURANCE COMPANY USA	59,458,701	1.36
PRIMERICA LIFE INSURANCE COMPANY	57,273,442	1.31
GUARDIAN LIFE INSURANCE COMPANY OF AM	51,053,785	1.17
ALLSTATE LIFE INSURANCE COMPANY	50,364,173	1.15
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	48,798,489	1.12
MONY LIFE INSURANCE COMPANY OF AMERICA	46,786,977	1.07
VALLEY FORGE LIFE INSURANCE COMPANY	45,677,492	1.05
SUN LIFE ASSURANCE COMPANY OF CANADA	45,472,457	1.04
FIRST COLONY LIFE INSURANCE COMPANY	42,835,760	0.98
JACKSON NATIONAL LIFE INSURANCE COMPANY	42,797,490	0.98
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,605,842,197	59.65
Totals - All Companies	4,368,518,616	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 30 LINE 1 COL 2

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	9,238,717	20.03
STATE FARM LIFE INSURANCE COMPANY	3,333,528	7.23
PROTECTIVE LIFE INSURANCE COMPANY	2,924,941	6.34
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,720,312	5.90
PEKIN LIFE INSURANCE COMPANY	2,610,463	5.66
UNION SECURITY LIFE INSURANCE COMPANY	2,593,145	5.62
GUARANTEE TRUST LIFE INSURANCE COMPANY	2,517,565	5.46
RESOURCE LIFE INSURANCE COMPANY	2,421,551	5.25
MERIT LIFE INSURANCE CO	2,333,008	5.06
MINNESOTA LIFE INSURANCE COMPANY	2,122,250	4.60
AMERICAN GENERAL ASSURANCE COMPANY	2,037,099	4.42
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,772,314	3.84
HOUSEHOLD LIFE INSURANCE COMPANY	1,503,301	3.26
UNITED LIFE INSURANCE COMPANY	1,140,991	2.47
LIFE INVESTORS INSURANCE COMPANY OF AM	1,124,085	2.44
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,101,665	2.39
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,071,285	2.32
JMIC LIFE INSURANCE COMPANY	742,491	1.61
BALTIMORE LIFE INSURANCE COMPANY THE	639,035	1.39
OLD REPUBLIC LIFE INSURANCE COMPANY	592,725	1.29
STONEBRIDGE LIFE INSURANCE COMPANY	570,243	1.24
AMERICAN UNITED LIFE INSURANCE COMPANY	523,034	1.13
AMERICAN MODERN LIFE INSURANCE COMPANY	452,759	0.98
AMERICAN HERITAGE LIFE INSURANCE COMPANY	359,338	0.78
FINANCIAL AMERICAN LIFE INSURANCE CO	279,159	0.61
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	46,725,004	101.31
Totals - All Companies	46,120,681	100.00

Illinois Direct Business Market Share Report for 2003

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	253,909,480	19.07
MINNESOTA LIFE INSURANCE COMPANY	81,281,160	6.11
PRUDENTIAL INSURANCE COMPANY OF AMERICA	79,595,058	5.98
UNUM LIFE INSURANCE COMPANY OF AMERICA	73,980,100	5.56
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	73,278,048	5.50
LIFE INSURANCE COMPANY OF NORTH AMERICA	61,508,873	4.62
AETNA LIFE INSURANCE COMPANY	56,022,736	4.21
FORT DEARBORN LIFE INSURANCE COMPANY	42,135,270	3.17
TRUSTMARK INSURANCE COMPANY	29,381,417	2.21
CONNECTICUT GENERAL LIFE INSURANCE CO	26,412,567	1.98
SUN LIFE ASSURANCE COMPANY OF CANADA US	26,129,630	1.96
HARTFORD LIFE & ACCIDENT INSURANCE CO	23,800,538	1.79
NEW YORK LIFE INSURANCE COMPANY	22,985,234	1.73
STATE FARM LIFE INSURANCE COMPANY	21,910,933	1.65
FORETHOUGHT LIFE INSURANCE COMPANY	19,167,633	1.44
JEFFERSON PILOT FINANCIAL INSURANCE CO	17,054,241	1.28
HOMESTEADERS LIFE COMPANY	16,754,436	1.26
RELIASTAR LIFE INSURANCE COMPANY	16,700,220	1.25
NATIONWIDE LIFE INSURANCE COMPANY	16,008,051	1.20
FORTIS BENEFITS INSURANCE COMPANY	15,129,789	1.14
HARTFORD LIFE GROUP INSURANCE COMPANY	14,598,834	1.10
CONTINENTAL ASSURANCE COMPANY	14,339,454	1.08
GREAT WEST LIFE & ANNUITY INSURANCE CO	13,150,969	0.99
PRINCIPAL LIFE INSURANCE COMPANY	12,705,834	0.95
GUARDIAN LIFE INSURANCE COMPANY OF AM	12,227,685	0.92
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,040,168,190	78.14
Totals - All Companies	1,331,233,080	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 30 LINE 1 COL 4

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	371,454	23.43
LIFE & HEALTH INSURANCE COMPANY OF AM	366,629	23.12
ATLANTA LIFE INSURANCE COMPANY	313,764	19.79
UNITED INSURANCE COMPANY OF AMERICA	282,210	17.80
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	97,477	6.15
AMERICAN GENERAL LIFE & ACCIDENT INS CO	74,504	4.70
UNIVERSAL GUARANTY LIFE INSURANCE CO	24,098	1.52
WESTERN & SOUTHERN LIFE INSURANCE CO	15,782	1.00
GOLDEN STATE MUTUAL LIFE INSURANCE CO	7,584	0.48
AMERICAN NATIONAL INSURANCE COMPANY	6,927	0.44
AMERICAN CAPITOL INSURANCE COMPANY	6,230	0.39
RELIABLE LIFE INSURANCE COMPANY THE	5,353	0.34
GE LIFE & ANNUITY ASSURANCE COMPANY	3,571	0.23
AMERICAN LIFE INSURANCE COMPANY	3,153	0.20
FORTIS BENEFITS INSURANCE COMPANY	1,926	0.12
LIBERTY LIFE INSURANCE COMPANY	1,447	0.09
LIBERTY NATIONAL LIFE INSURANCE COMPANY	896	0.06
REASSURE AMERICA LIFE INSURANCE COMPANY	888	0.06
UNITY MUTUAL LIFE INSURANCE COMPANY	770	0.05
CINCINNATI LIFE INSURANCE COMPANY THE	468	0.03
MUTUAL OF DETROIT INSURANCE COMPANY	378	0.02
AMERICAN HEALTH & LIFE INSURANCE COMPANY	65	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	30	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	23	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	-30	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,585,597	100.01
Totals - All Companies	1,585,478	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	476,787,446	8.30
METROPOLITAN LIFE INSURANCE COMPANY	440,119,366	7.66
PRUDENTIAL INSURANCE COMPANY OF AMERICA	248,428,818	4.32
STATE FARM LIFE INSURANCE COMPANY	190,276,996	3.31
COUNTRY LIFE INSURANCE COMPANY	176,839,563	3.08
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	165,794,066	2.88
PACIFIC LIFE INSURANCE COMPANY	148,182,644	2.58
NEW YORK LIFE INSURANCE COMPANY	127,087,087	2.21
MINNESOTA LIFE INSURANCE COMPANY	119,874,919	2.09
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	96,394,727	1.68
AMERICAN GENERAL LIFE INSURANCE COMPANY	94,691,936	1.65
LINCOLN NATIONAL LIFE INSURANCE COMPANY	91,665,575	1.59
NEW YORK LIFE INSURANCE & ANNUITY CORP	91,425,065	1.59
AMERICAN NATIONAL INSURANCE COMPANY	86,717,960	1.51
TRANSAMERICA OCCIDENTAL LIFE INS CO	82,642,354	1.44
UNUM LIFE INSURANCE COMPANY OF AMERICA	74,462,968	1.30
PRUCO LIFE INSURANCE COMPANY	64,677,902	1.13
GUARDIAN LIFE INSURANCE COMPANY OF AM	63,281,470	1.10
CONNECTICUT GENERAL LIFE INSURANCE CO	62,583,160	1.09
LIFE INSURANCE COMPANY OF NORTH AMERICA	61,759,934	1.07
MANUFACTURERS LIFE INSURANCE COMPANY USA	59,458,701	1.03
ALLSTATE LIFE INSURANCE COMPANY	58,955,967	1.03
AETNA LIFE INSURANCE COMPANY	58,792,130	1.02
PRIMERICA LIFE INSURANCE COMPANY	57,273,442	1.00
SUN LIFE ASSURANCE COMPANY OF CANADA	54,659,687	0.95
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	3,252,833,883	56.60
Totals - All Companies	5,747,457,860	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ALLIANZ LIFE INSURANCE COMPANY OF N A	426,831,115	7.34
AIG ANNUITY INSURANCE COMPANY	374,787,954	6.45
TRANSAMERICA LIFE INSURANCE COMPANY	283,848,676	4.88
JACKSON NATIONAL LIFE INSURANCE COMPANY	269,313,642	4.63
LINCOLN NATIONAL LIFE INSURANCE COMPANY	248,164,321	4.27
TEACHERS INSURANCE & ANNUITY ASSN OF AM	220,358,600	3.79
METLIFE INVESTORS USA INSURANCE COMPANY	200,902,332	3.46
METROPOLITAN LIFE INSURANCE COMPANY	181,575,891	3.12
TRAVELERS LIFE & ANNUITY COMPANY THE	157,482,887	2.71
IDS LIFE INSURANCE COMPANY	155,094,562	2.67
NEW YORK LIFE INSURANCE & ANNUITY CORP	139,469,192	2.40
MANUFACTURERS LIFE INSURANCE COMPANY USA	138,959,664	2.39
AMERICAN EQUITY INVESTMENT LIFE INS CO	125,416,485	2.16
GE LIFE & ANNUITY ASSURANCE COMPANY	123,146,353	2.12
CONTINENTAL ASSURANCE COMPANY	109,205,094	1.88
METLIFE INVESTORS INSURANCE COMPANY	109,022,490	1.88
PRUCO LIFE INSURANCE COMPANY	106,768,226	1.84
LINCOLN BENEFIT LIFE COMPANY	104,765,245	1.80
WESTERN RESERVE LIFE ASSURANCE CO OF OH	104,502,350	1.80
VARIABLE ANNUITY LIFE INSURANCE COMPANY	88,250,297	1.52
FIDELITY & GUARANTY LIFE INSURANCE CO	83,503,273	1.44
GENERAL ELECTRIC CAPITAL ASSURANCE CO	83,408,282	1.43
FORT DEARBORN LIFE INSURANCE COMPANY	77,503,362	1.33
OHIO NATIONAL LIFE INSURANCE COMPANY THE	75,785,195	1.30
AIG SUNAMERICA LIFE ASSURANCE COMPANY	73,796,976	1.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	4,061,862,464	69.88
Totals - All Companies	5,812,868,812	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 30 LINE 2 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	607,681,573	20.02
MANUFACTURERS LIFE INSURANCE COMPANY USA	311,875,358	10.27
ING LIFE INSURANCE & ANNUITY COMPANY	294,929,250	9.71
ING USA ANNUITY AND LIFE INSURANCE CO	266,111,442	8.77
AMERICAN SKANDIA LIFE ASSURANCE CORP	159,274,781	5.25
MIDLAND NATIONAL LIFE INSURANCE COMPANY	141,699,065	4.67
VARIABLE ANNUITY LIFE INSURANCE COMPANY	127,888,892	4.21
LINCOLN NATIONAL LIFE INSURANCE COMPANY	124,039,236	4.09
GLENBROOK LIFE & ANNUITY COMPANY	95,786,426	3.16
ALLSTATE LIFE INSURANCE COMPANY	87,595,448	2.89
AMERICAN UNITED LIFE INSURANCE COMPANY	86,978,145	2.86
GREAT WEST LIFE & ANNUITY INSURANCE CO	74,938,501	2.47
TEACHERS INSURANCE & ANNUITY ASSN OF AM	74,239,545	2.45
AIG SUNAMERICA LIFE ASSURANCE COMPANY	68,757,534	2.26
NATIONAL WESTERN LIFE INSURANCE COMPANY	57,790,360	1.90
SUN LIFE ASSURANCE COMPANY OF CANADA US	38,978,630	1.28
METROPOLITAN LIFE INSURANCE COMPANY	37,647,407	1.24
PRUDENTIAL INSURANCE COMPANY OF AMERICA	34,275,074	1.13
GUARDIAN INSURANCE & ANNUITY COMPANY INC	32,119,690	1.06
LINCOLN BENEFIT LIFE COMPANY	31,926,740	1.05
PRINCIPAL LIFE INSURANCE COMPANY	28,121,490	0.93
NEW ENGLAND LIFE INSURANCE COMPANY	21,933,032	0.72
AMERICAN NATIONAL INSURANCE COMPANY	20,576,892	0.68
HORACE MANN LIFE INSURANCE COMPANY	19,782,025	0.65
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	16,905,941	0.56
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	2,861,852,477	94.27
Totals - All Companies	3,035,923,914	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	652,530,853	7.37
MANUFACTURERS LIFE INSURANCE COMPANY USA	450,835,022	5.09
ALLIANZ LIFE INSURANCE COMPANY OF N A	426,831,115	4.82
AIG ANNUITY INSURANCE COMPANY	374,787,954	4.24
LINCOLN NATIONAL LIFE INSURANCE COMPANY	372,203,557	4.21
ING LIFE INSURANCE & ANNUITY COMPANY	304,458,577	3.44
TEACHERS INSURANCE & ANNUITY ASSN OF AM	294,598,144	3.33
TRANSAMERICA LIFE INSURANCE COMPANY	285,641,953	3.23
JACKSON NATIONAL LIFE INSURANCE COMPANY	270,039,516	3.05
ING USA ANNUITY AND LIFE INSURANCE CO	267,098,553	3.02
METROPOLITAN LIFE INSURANCE COMPANY	219,223,298	2.48
VARIABLE ANNUITY LIFE INSURANCE COMPANY	216,139,189	2.44
METLIFE INVESTORS USA INSURANCE COMPANY	202,487,162	2.29
AMERICAN SKANDIA LIFE ASSURANCE CORP	166,486,796	1.88
IDS LIFE INSURANCE COMPANY	163,296,636	1.85
TRAVELERS LIFE & ANNUITY COMPANY THE	157,482,887	1.78
MIDLAND NATIONAL LIFE INSURANCE COMPANY	143,647,409	1.62
AIG SUNAMERICA LIFE ASSURANCE COMPANY	142,554,510	1.61
NEW YORK LIFE INSURANCE & ANNUITY CORP	139,469,192	1.58
LINCOLN BENEFIT LIFE COMPANY	136,691,985	1.54
AMERICAN EQUITY INVESTMENT LIFE INS CO	125,416,485	1.42
GE LIFE & ANNUITY ASSURANCE COMPANY	123,146,353	1.39
AMERICAN UNITED LIFE INSURANCE COMPANY	116,626,072	1.32
WESTERN RESERVE LIFE ASSURANCE CO OF OH	115,461,293	1.30
ALLSTATE LIFE INSURANCE COMPANY	111,937,304	1.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	5,979,091,815	67.57
Totals - All Companies	8,848,792,724	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
STATE FARM LIFE INSURANCE COMPANY	21,219,884	13.36
MONUMENTAL LIFE INSURANCE COMPANY	9,465,957	5.96
PHOENIX LIFE INSURANCE COMPANY	9,303,052	5.86
FARMERS NEW WORLD LIFE INSURANCE COMPANY	8,453,113	5.32
NATIONWIDE LIFE INSURANCE COMPANY OF AM	8,387,764	5.28
STANDARD LIFE INSURANCE COMPANY OF IN	5,926,265	3.73
AMERUS LIFE INSURANCE COMPANY	5,768,954	3.63
HARTFORD LIFE & ANNUITY INSURANCE CO	5,332,531	3.36
AMERICAN INVESTORS LIFE INSURANCE CO INC	4,884,299	3.08
HARTFORD LIFE INSURANCE COMPANY	4,649,878	2.93
KANSAS CITY LIFE INSURANCE COMPANY	4,424,878	2.79
ING LIFE INSURANCE & ANNUITY COMPANY	4,368,372	2.75
MTL INSURANCE COMPANY	3,732,607	2.35
PRUDENTIAL INSURANCE COMPANY OF AMERICA	3,705,128	2.33
UNITED FIDELITY LIFE INSURANCE COMPANY	3,683,944	2.32
LINCOLN BENEFIT LIFE COMPANY	3,406,553	2.15
GENERAL ELECTRIC CAPITAL ASSURANCE CO	3,173,546	2.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	2,872,337	1.81
FIRST COLONY LIFE INSURANCE COMPANY	2,860,568	1.80
FIDELITY INVESTMENTS LIFE INSURANCE CO	2,721,905	1.71
FORTIS INSURANCE COMPANY	2,588,689	1.63
AMERICAN GENERAL LIFE INSURANCE COMPANY	2,560,889	1.61
MINNESOTA LIFE INSURANCE COMPANY	2,142,218	1.35
PEKIN LIFE INSURANCE COMPANY	1,931,920	1.22
FIDELITY & GUARANTY LIFE INSURANCE CO	1,861,008	1.17
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	129,426,259	81.50
Totals - All Companies	158,813,379	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
PRINCIPAL LIFE INSURANCE COMPANY	454,603,867	27.48
CONTINENTAL ASSURANCE COMPANY	232,388,824	14.05
CONNECTICUT GENERAL LIFE INSURANCE CO	226,359,611	13.68
NEW YORK LIFE INSURANCE COMPANY	152,000,000	9.19
METROPOLITAN LIFE INSURANCE COMPANY	130,662,278	7.90
TRAVELERS INSURANCE COMPANY THE	117,238,370	7.09
AETNA LIFE INSURANCE COMPANY	72,232,828	4.37
REASSURE AMERICA LIFE INSURANCE COMPANY	69,577,126	4.21
ALLSTATE LIFE INSURANCE COMPANY	40,000,000	2.42
GENERAL AMERICAN LIFE INSURANCE COMPANY	33,241,272	2.01
COUNTRY LIFE INSURANCE COMPANY	32,573,744	1.97
HARTFORD LIFE INSURANCE COMPANY	30,516,967	1.84
PROTECTIVE LIFE INSURANCE COMPANY	15,008,630	0.91
SUNAMERICA LIFE INSURANCE COMPANY	15,000,000	0.91
PRUDENTIAL INSURANCE COMPANY OF AMERICA	9,331,932	0.56
NATIONAL WESTERN LIFE INSURANCE COMPANY	5,009,982	0.30
RELIASTAR LIFE INSURANCE COMPANY	4,937,962	0.30
FORTIS BENEFITS INSURANCE COMPANY	3,341,402	0.20
TRANSAMERICA OCCIDENTAL LIFE INS CO	3,147,409	0.19
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	2,993,631	0.18
JACKSON NATIONAL LIFE INSURANCE COMPANY	2,627,299	0.16
SAFECO LIFE INSURANCE COMPANY	2,431,149	0.15
ING LIFE INSURANCE & ANNUITY COMPANY	1,954,584	0.12
AMERITAS LIFE INSURANCE CORP	1,546,391	0.09
OHIO NATIONAL LIFE INSURANCE COMPANY THE	1,500,000	0.09
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,660,225,258	100.35
Totals - All Companies	1,654,438,831	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
PRINCIPAL LIFE INSURANCE COMPANY	455,701,184	25.13
CONTINENTAL ASSURANCE COMPANY	232,388,824	12.82
CONNECTICUT GENERAL LIFE INSURANCE CO	226,359,611	12.48
NEW YORK LIFE INSURANCE COMPANY	152,602,487	8.42
METROPOLITAN LIFE INSURANCE COMPANY	130,662,278	7.21
TRAVELERS INSURANCE COMPANY THE	117,768,641	6.49
AETNA LIFE INSURANCE COMPANY	72,232,828	3.98
REASSURE AMERICA LIFE INSURANCE COMPANY	69,577,126	3.84
ALLSTATE LIFE INSURANCE COMPANY	40,000,000	2.21
HARTFORD LIFE INSURANCE COMPANY	35,166,845	1.94
GENERAL AMERICAN LIFE INSURANCE COMPANY	33,241,272	1.83
COUNTRY LIFE INSURANCE COMPANY	32,573,744	1.80
STATE FARM LIFE INSURANCE COMPANY	21,219,884	1.17
PROTECTIVE LIFE INSURANCE COMPANY	15,008,630	0.83
SUNAMERICA LIFE INSURANCE COMPANY	15,000,000	0.83
PRUDENTIAL INSURANCE COMPANY OF AMERICA	13,037,060	0.72
MONUMENTAL LIFE INSURANCE COMPANY	9,465,957	0.52
PHOENIX LIFE INSURANCE COMPANY	9,303,052	0.51
FARMERS NEW WORLD LIFE INSURANCE COMPANY	8,453,113	0.47
NATIONWIDE LIFE INSURANCE COMPANY OF AM	8,387,764	0.46
ING LIFE INSURANCE & ANNUITY COMPANY	6,322,956	0.35
STANDARD LIFE INSURANCE COMPANY OF IN	5,926,265	0.33
AMERUS LIFE INSURANCE COMPANY	5,768,954	0.32
HARTFORD LIFE & ANNUITY INSURANCE CO	5,332,531	0.29
FORTIS BENEFITS INSURANCE COMPANY	5,154,360	0.28
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,726,655,366	95.22
Totals - All Companies	1,813,252,211	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HARTFORD LIFE & ANNUITY INSURANCE CO	421,782,264	29.27
PACIFIC LIFE INSURANCE COMPANY	367,686,616	25.51
NATIONWIDE LIFE INSURANCE COMPANY	196,258,819	13.62
JOHN HANCOCK LIFE INSURANCE COMPANY	173,996,545	12.07
HARTFORD LIFE INSURANCE COMPANY	118,708,492	8.24
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	97,206,341	6.74
PENN MUTUAL LIFE INSURANCE COMPANY THE	18,516,853	1.28
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	16,440,598	1.14
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	12,850,596	0.89
UNITED OF OMAHA LIFE INSURANCE COMPANY	11,040,502	0.77
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	6,362,565	0.44
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	310,094	0.02
PENN INSURANCE & ANNUITY COMPANY THE	35,702	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	2,050	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 14		
Totals - Top 25 Companies	1,441,198,037	100.00
Totals - All Companies	1,441,198,037	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	388,954,268	20.51
NATIONWIDE LIFE INSURANCE COMPANY	349,793,920	18.44
METROPOLITAN LIFE INSURANCE COMPANY	299,675,901	15.80
HARTFORD LIFE INSURANCE COMPANY	167,356,699	8.82
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	130,244,598	6.87
NEW YORK LIFE INSURANCE COMPANY	121,520,350	6.41
MINNESOTA LIFE INSURANCE COMPANY	100,198,040	5.28
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	52,743,264	2.78
PRUDENTIAL INSURANCE COMPANY OF AMERICA	48,933,308	2.58
SECURITY LIFE OF DENVER INSURANCE CO	36,000,000	1.90
JOHN HANCOCK LIFE INSURANCE COMPANY	35,828,009	1.89
GE LIFE & ANNUITY ASSURANCE COMPANY	33,063,163	1.74
ING LIFE INSURANCE & ANNUITY COMPANY	32,992,645	1.74
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	26,910,991	1.42
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	20,944,863	1.10
MONUMENTAL LIFE INSURANCE COMPANY	15,654,706	0.83
GENERAL ELECTRIC CAPITAL ASSURANCE CO	15,000,000	0.79
STANDARD INSURANCE COMPANY	10,571,655	0.56
OHIO NATIONAL LIFE INSURANCE COMPANY THE	3,796,263	0.20
PRINCIPAL LIFE INSURANCE COMPANY	1,451,470	0.08
GUARDIAN INSURANCE & ANNUITY COMPANY INC	1,320,690	0.07
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	1,179,860	0.06
NORTHWESTERN MUTUAL LIFE INSURANCE CO	945,701	0.05
TRANSAMERICA OCCIDENTAL LIFE INS CO	551,005	0.03
PENN MUTUAL LIFE INSURANCE COMPANY THE	508,193	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,896,139,562	99.97
Totals - All Companies	1,896,688,387	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	546,052,739	16.36
HARTFORD LIFE & ANNUITY INSURANCE CO	421,896,061	12.64
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	388,954,268	11.65
PACIFIC LIFE INSURANCE COMPANY	367,555,323	11.01
METROPOLITAN LIFE INSURANCE COMPANY	299,675,901	8.98
HARTFORD LIFE INSURANCE COMPANY	286,065,191	8.57
JOHN HANCOCK LIFE INSURANCE COMPANY	209,824,554	6.29
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	146,685,196	4.39
NEW YORK LIFE INSURANCE COMPANY	121,520,350	3.64
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	118,151,204	3.54
MINNESOTA LIFE INSURANCE COMPANY	100,198,040	3.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	52,743,264	1.58
PRUDENTIAL INSURANCE COMPANY OF AMERICA	48,933,308	1.47
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	39,761,587	1.19
SECURITY LIFE OF DENVER INSURANCE CO	36,000,000	1.08
GE LIFE & ANNUITY ASSURANCE COMPANY	33,063,163	0.99
ING LIFE INSURANCE & ANNUITY COMPANY	32,992,645	0.99
PENN MUTUAL LIFE INSURANCE COMPANY THE	19,025,046	0.57
MONUMENTAL LIFE INSURANCE COMPANY	15,654,706	0.47
GENERAL ELECTRIC CAPITAL ASSURANCE CO	15,000,000	0.45
UNITED OF OMAHA LIFE INSURANCE COMPANY	11,040,502	0.33
STANDARD INSURANCE COMPANY	10,571,655	0.32
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	6,362,565	0.19
OHIO NATIONAL LIFE INSURANCE COMPANY THE	3,796,263	0.11
PRINCIPAL LIFE INSURANCE COMPANY	1,451,470	0.04
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	3,332,975,001	99.85
Totals - All Companies	3,337,886,424	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	2,210,670,596	29.98
HUMANA INSURANCE COMPANY	619,583,650	8.40
UNITED HEALTHCARE INSURANCE COMPANY	386,080,105	5.24
TRUSTMARK INSURANCE COMPANY	346,620,502	4.70
UNITED HEALTHCARE INSURANCE CO OF IL	335,761,633	4.55
UNICARE HEALTH INSURANCE CO OF THE MW	244,762,405	3.32
CONNECTICUT GENERAL LIFE INSURANCE CO	229,028,282	3.11
PRINCIPAL LIFE INSURANCE COMPANY	197,073,742	2.67
GUARDIAN LIFE INSURANCE COMPANY OF AM	186,365,293	2.53
AETNA LIFE INSURANCE COMPANY	165,898,817	2.25
METROPOLITAN LIFE INSURANCE COMPANY	149,191,071	2.02
BANKERS LIFE & CASUALTY COMPANY	123,866,974	1.68
UNUM LIFE INSURANCE COMPANY OF AMERICA	121,523,690	1.65
FORTIS INSURANCE COMPANY	92,224,747	1.25
HEALTH ALLIANCE MEDICAL PLANS INC	81,378,772	1.10
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	79,011,971	1.07
UNITED WISCONSIN LIFE INSURANCE COMPANY	78,472,305	1.06
FORTIS BENEFITS INSURANCE COMPANY	69,666,686	0.94
JOHN ALDEN LIFE INSURANCE COMPANY	61,608,944	0.84
LIFE INSURANCE COMPANY OF NORTH AMERICA	59,342,200	0.80
MEGA LIFE AND HEALTH INSURANCE COMPANY	58,178,177	0.79
HARTFORD LIFE & ACCIDENT INSURANCE CO	51,080,801	0.69
GREAT WEST LIFE & ANNUITY INSURANCE CO	48,332,924	0.66
CONTINENTAL CASUALTY COMPANY	46,664,222	0.63
PACIFIC LIFE & ANNUITY COMPANY	45,934,762	0.62
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	6,088,323,271	82.56
Totals - All Companies	7,374,301,546	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH (P 30 L 24.1 C 1) AND P&C (P 26 L 15.7 C 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	421,872,291	96.00
MUTUAL OF OMAHA INSURANCE COMPANY	16,970,270	3.86
UNITED HEALTHCARE INSURANCE COMPANY	774,320	0.18
NIAGARA FIRE INSURANCE COMPANY	-184,500	-0.04
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	439,432,381	100.00
Totals - All Companies	439,432,381	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 30 LINE 24.2 COL 1) AND P&C (PAGE 26 LINE 14 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	16,638,343	17.42
AMERICAN BANKERS INSURANCE COMPANY OF FL	13,527,401	14.17
AMERICAN SECURITY INSURANCE COMPANY	12,883,674	13.49
MERIT LIFE INSURANCE CO	5,451,907	5.71
UNION SECURITY LIFE INSURANCE COMPANY	5,271,352	5.52
RESOURCE LIFE INSURANCE COMPANY	4,571,129	4.79
MINNESOTA LIFE INSURANCE COMPANY	4,288,344	4.49
PROTECTIVE LIFE INSURANCE COMPANY	3,893,175	4.08
HOUSEHOLD LIFE INSURANCE COMPANY	3,303,179	3.46
PEKIN LIFE INSURANCE COMPANY	3,094,060	3.24
GUARANTEE TRUST LIFE INSURANCE COMPANY	2,975,516	3.12
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,233,939	2.34
AMERICAN GENERAL ASSURANCE COMPANY	1,970,580	2.06
LIFE INVESTORS INSURANCE COMPANY OF AM	1,670,680	1.75
AMERICAN HEALTH & LIFE INSURANCE COMPANY	1,346,331	1.41
CENTRAL STATES INDEMNITY CO OF OMAHA	1,319,434	1.38
UNITED LIFE INSURANCE COMPANY	1,267,453	1.33
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,140,687	1.19
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,065,472	1.12
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,049,469	1.10
BALTIMORE LIFE INSURANCE COMPANY THE	845,071	0.88
OLD REPUBLIC LIFE INSURANCE COMPANY	753,133	0.79
JMIC LIFE INSURANCE COMPANY	703,111	0.74
STONEBRIDGE LIFE INSURANCE COMPANY	622,124	0.65
FINANCIAL AMERICAN LIFE INSURANCE CO	525,054	0.55
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	92,410,618	96.77
Totals - All Companies	95,496,792	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 30 LINE 24.3 COL 1) AND P&C (PG 26 LINE 15.1 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MUTUAL OF OMAHA INSURANCE COMPANY	2,148,179	48.59
UNUM LIFE INSURANCE COMPANY OF AMERICA	1,692,287	38.27
BANKERS LIFE & CASUALTY COMPANY	143,742	3.25
HORACE MANN LIFE INSURANCE COMPANY	132,865	3.01
GOLDEN RULE INSURANCE COMPANY	102,770	2.32
WASHINGTON NATIONAL INSURANCE COMPANY	37,863	0.86
UNION FIDELITY LIFE INSURANCE COMPANY	29,980	0.68
COMBINED INSURANCE COMPANY OF AMERICA	26,469	0.60
TRUSTMARK INSURANCE COMPANY	14,186	0.32
PRIMERICA LIFE INSURANCE COMPANY	13,988	0.32
CONSECO INSURANCE COMPANY	11,394	0.26
CONTINENTAL GENERAL INSURANCE COMPANY	9,646	0.22
LIFE INSURANCE COMPANY OF NORTH AMERICA	7,628	0.17
PROVIDENT LIFE & ACCIDENT INSURANCE CO	7,601	0.17
EMC NATIONAL LIFE COMPANY	7,129	0.16
MIC LIFE INSURANCE CORPORATION	6,918	0.16
NATIONWIDE LIFE INSURANCE COMPANY	5,319	0.12
WORLD INSURANCE COMPANY	5,011	0.11
FEDERAL HOME LIFE INSURANCE COMPANY	2,546	0.06
MID SOUTH INSURANCE COMPANY	2,159	0.05
UNION BANKERS INSURANCE COMPANY	2,090	0.05
STANDARD LIFE & ACCIDENT INSURANCE CO	2,033	0.05
UNITED STATES LIFE INSURANCE CO OF NY	1,286	0.03
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1,254	0.03
LIFE INSURANCE COMPANY OF GEORGIA	1,087	0.02
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	4,415,430	99.87
Totals - All Companies	4,421,394	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	31,963,710	18.06
PAUL REVERE LIFE INSURANCE COMPANY THE	23,549,894	13.31
PROVIDENT LIFE & ACCIDENT INSURANCE CO	18,278,599	10.33
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	14,330,936	8.10
COMBINED INSURANCE COMPANY OF AMERICA	10,002,775	5.65
METROPOLITAN LIFE INSURANCE COMPANY	7,846,480	4.43
GUARDIAN LIFE INSURANCE COMPANY OF AM	7,277,287	4.11
UNUM LIFE INSURANCE COMPANY OF AMERICA	6,359,665	3.59
REASSURE AMERICA LIFE INSURANCE COMPANY	6,299,676	3.56
PRINCIPAL LIFE INSURANCE COMPANY	5,695,304	3.22
MONY LIFE INSURANCE COMPANY	5,449,944	3.08
MINNESOTA LIFE INSURANCE COMPANY	5,007,949	2.83
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	4,644,647	2.62
IDS LIFE INSURANCE COMPANY	3,067,022	1.73
BERKSHIRE LIFE INSURANCE COMPANY OF AM	2,518,664	1.42
NEW YORK LIFE INSURANCE COMPANY	2,312,080	1.31
ALLMERICA FINANCIAL LIFE INS & ANN CO	1,737,353	0.98
CENTRE LIFE INSURANCE COMPANY	1,627,956	0.92
NATIONAL LIFE INSURANCE COMPANY	1,395,725	0.79
STANDARD INSURANCE COMPANY	1,346,861	0.76
TRUSTMARK INSURANCE COMPANY	1,308,904	0.74
MONARCH LIFE INSURANCE COMPANY	1,234,292	0.70
AMERICAN GENERAL LIFE INSURANCE COMPANY	1,092,613	0.62
FEDERATED LIFE INSURANCE COMPANY	895,700	0.51
UNION CENTRAL LIFE INSURANCE COMPANY THE	762,899	0.43
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	166,006,935	93.80
Totals - All Companies	176,977,050	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	462,299,502	36.10
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	92,129,445	7.19
UNICARE HEALTH INSURANCE CO OF THE MW	84,763,284	6.62
COUNTRY LIFE INSURANCE COMPANY	71,766,043	5.60
GENERAL ELECTRIC CAPITAL ASSURANCE CO	52,568,327	4.10
CONTINENTAL CASUALTY COMPANY	36,595,830	2.86
BANKERS LIFE & CASUALTY COMPANY	32,132,218	2.51
UNITED AMERICAN INSURANCE COMPANY	29,770,330	2.32
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	21,214,818	1.66
CONSECO SENIOR HEALTH INSURANCE COMPANY	20,372,310	1.59
PHYSICIANS MUTUAL INSURANCE COMPANY	18,323,807	1.43
PENN TREATY NETWORK AMERICA INS CO	17,033,928	1.33
JOHN HANCOCK LIFE INSURANCE COMPANY	15,868,791	1.24
MUTUAL OF OMAHA INSURANCE COMPANY	15,614,699	1.22
COMBINED INSURANCE COMPANY OF AMERICA	15,118,468	1.18
WASHINGTON NATIONAL INSURANCE COMPANY	14,401,460	1.12
HUMANA INSURANCE COMPANY	13,416,467	1.05
AMERICAN REPUBLIC INSURANCE COMPANY	13,039,975	1.02
CONSECO HEALTH INSURANCE COMPANY	12,946,043	1.01
STANDARD LIFE & ACCIDENT INSURANCE CO	11,175,628	0.87
STATE MUTUAL INSURANCE COMPANY	9,886,204	0.77
CONTINENTAL GENERAL INSURANCE COMPANY	9,578,220	0.75
IDS LIFE INSURANCE COMPANY	9,110,644	0.71
LIFE INVESTORS INSURANCE COMPANY OF AM	9,062,262	0.71
UNUM LIFE INSURANCE COMPANY OF AMERICA	8,458,115	0.66
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,096,646,818	85.62
Totals - All Companies	1,280,759,363	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P30 L25.3 C1) AND P&C (P26 L15.4 C1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	29,655,233	40.61
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	19,981,181	27.36
AMERICAN REPUBLIC INSURANCE COMPANY	7,163,202	9.81
CONTINENTAL GENERAL INSURANCE COMPANY	5,397,243	7.39
PRUDENTIAL INSURANCE COMPANY OF AMERICA	2,269,201	3.11
WORLD INSURANCE COMPANY	1,500,481	2.05
TRUSTMARK INSURANCE COMPANY	1,434,406	1.96
FORTIS INSURANCE COMPANY	1,149,340	1.57
MUTUAL OF OMAHA INSURANCE COMPANY	672,176	0.92
NORTHWESTERN MUTUAL LIFE INSURANCE CO	517,391	0.71
AETNA LIFE INSURANCE COMPANY	419,397	0.57
RESERVE NATIONAL INSURANCE COMPANY	341,296	0.47
GUARANTEE TRUST LIFE INSURANCE COMPANY	315,802	0.43
GUARDIAN LIFE INSURANCE COMPANY OF AM	220,914	0.30
COUNTRY LIFE INSURANCE COMPANY	212,127	0.29
AMERICAN NATIONAL LIFE INSURANCE CO TX	205,385	0.28
PROVIDENT LIFE & ACCIDENT INSURANCE CO	189,384	0.26
UNUM LIFE INSURANCE COMPANY OF AMERICA	170,162	0.23
AMERICAN NATIONAL INSURANCE COMPANY	156,559	0.21
REASSURE AMERICA LIFE INSURANCE COMPANY	116,389	0.16
CONSECO SENIOR HEALTH INSURANCE COMPANY	106,794	0.15
UNITED TEACHER ASSOCIATES INSURANCE CO	99,907	0.14
BERKSHIRE LIFE INSURANCE COMPANY OF AM	98,191	0.13
SHELTER LIFE INSURANCE COMPANY	76,834	0.11
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	74,938	0.10
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	72,543,933	99.33
Totals - All Companies	73,030,232	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P30 LINE 25.4 COL 1) AND P&C (P26 LINE 15.5 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
VIRGINIA SURETY COMPANY INC	16,262,314	58.81
GULF INSURANCE COMPANY	5,427,957	19.63
GUARANTEE TRUST LIFE INSURANCE COMPANY	2,884,506	10.43
OLD REPUBLIC INSURANCE COMPANY	1,037,600	3.75
MUTUAL OF OMAHA INSURANCE COMPANY	644,327	2.33
MERIT LIFE INSURANCE CO	533,921	1.93
GERBER LIFE INSURANCE COMPANY	170,501	0.62
SECURITY NATIONAL LIFE INSURANCE COMPANY	125,490	0.45
PROVIDENT LIFE & ACCIDENT INSURANCE CO	83,145	0.30
GE LIFE & ANNUITY ASSURANCE COMPANY	65,369	0.24
LIFE INSURANCE COMPANY OF NORTH AMERICA	45,220	0.16
CONTINENTAL GENERAL INSURANCE COMPANY	44,904	0.16
COLORADO BANKERS LIFE INSURANCE COMPANY	41,771	0.15
CENTRAL RESERVE LIFE INSURANCE COMPANY	41,582	0.15
NATIONAL CASUALTY COMPANY	41,528	0.15
MONUMENTAL LIFE INSURANCE COMPANY	25,661	0.09
AMERICAN HOME ASSURANCE COMPANY	23,112	0.08
LIFE INVESTORS INSURANCE COMPANY OF AM	21,129	0.08
TIG INSURANCE COMPANY	14,930	0.05
KANSAS CITY LIFE INSURANCE COMPANY	14,810	0.05
FEDERAL INSURANCE COMPANY	14,389	0.05
TRAVELERS INSURANCE COMPANY THE	12,160	0.04
STONEBRIDGE LIFE INSURANCE COMPANY	9,713	0.04
CONSECO INSURANCE COMPANY	8,092	0.03
REASSURE AMERICA LIFE INSURANCE COMPANY	7,537	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	27,601,668	99.82
Totals - All Companies	27,650,328	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P30 LINE 25.5 COL 1) AND P&C (PAGE 26 LINE 15.6 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	501,137,937	84.11
PEKIN LIFE INSURANCE COMPANY	25,594,523	4.30
STERLING LIFE INSURANCE COMPANY	14,974,278	2.51
AMERICAN COMMUNITY MUTUAL INSURANCE CO	14,015,222	2.35
FORTIS INSURANCE COMPANY	9,519,215	1.60
GOLDEN RULE INSURANCE COMPANY	8,431,678	1.42
GUARANTEE TRUST LIFE INSURANCE COMPANY	5,966,165	1.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	3,163,995	0.53
JOHN ALDEN LIFE INSURANCE COMPANY	2,020,015	0.34
MARKEL INSURANCE COMPANY	1,603,101	0.27
PHYSICIANS MUTUAL INSURANCE COMPANY	980,574	0.16
CLARENDON NATIONAL INSURANCE COMPANY	938,920	0.16
AMERICAN BANKERS INSURANCE COMPANY OF FL	788,938	0.13
DESTINY HEALTH INSURANCE COMPANY	783,802	0.13
TIG INSURANCE COMPANY	758,146	0.13
REASSURE AMERICA LIFE INSURANCE COMPANY	749,192	0.13
AMERICAN LIFE INSURANCE COMPANY	455,822	0.08
MUTUAL OF OMAHA INSURANCE COMPANY	415,326	0.07
EMPIRE FIRE & MARINE INSURANCE COMPANY	365,703	0.06
OLD REPUBLIC LIFE INSURANCE COMPANY	360,285	0.06
BALTIMORE LIFE INSURANCE COMPANY THE	281,670	0.05
UNITED INSURANCE COMPANY OF AMERICA	230,827	0.04
PRINCIPAL LIFE INSURANCE COMPANY	177,318	0.03
PYRAMID LIFE INSURANCE COMPANY THE	148,547	0.02
FORTIS BENEFITS INSURANCE COMPANY	145,020	0.02
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	594,006,219	99.70
Totals - All Companies	595,796,967	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	963,437,439	44.72
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	92,129,445	4.28
UNICARE HEALTH INSURANCE CO OF THE MW	84,763,284	3.93
COUNTRY LIFE INSURANCE COMPANY	72,633,064	3.37
GENERAL ELECTRIC CAPITAL ASSURANCE CO	52,568,933	2.44
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	44,360,711	2.06
CONTINENTAL CASUALTY COMPANY	36,595,910	1.70
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	35,605,681	1.65
PEKIN LIFE INSURANCE COMPANY	33,730,312	1.57
NORTHWESTERN MUTUAL LIFE INSURANCE CO	33,421,034	1.55
BANKERS LIFE & CASUALTY COMPANY	32,155,815	1.49
UNITED AMERICAN INSURANCE COMPANY	29,770,330	1.38
COMBINED INSURANCE COMPANY OF AMERICA	25,171,251	1.17
PAUL REVERE LIFE INSURANCE COMPANY THE	23,549,894	1.09
PROVIDENT LIFE & ACCIDENT INSURANCE CO	22,899,306	1.06
CONSECO SENIOR HEALTH INSURANCE COMPANY	20,484,631	0.95
AMERICAN REPUBLIC INSURANCE COMPANY	20,305,280	0.94
PHYSICIANS MUTUAL INSURANCE COMPANY	19,310,520	0.90
MUTUAL OF OMAHA INSURANCE COMPANY	17,465,507	0.81
PENN TREATY NETWORK AMERICA INS CO	17,033,928	0.79
JOHN HANCOCK LIFE INSURANCE COMPANY	16,313,544	0.76
VIRGINIA SURETY COMPANY INC	16,262,314	0.75
STERLING LIFE INSURANCE COMPANY	15,856,799	0.74
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	15,783,402	0.73
CONTINENTAL GENERAL INSURANCE COMPANY	15,020,367	0.70
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	1,756,628,701	81.54
Totals - All Companies	2,154,213,937	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	3,595,980,326	35.72
HUMANA INSURANCE COMPANY	633,027,222	6.29
UNITED HEALTHCARE INSURANCE COMPANY	386,854,425	3.84
TRUSTMARK INSURANCE COMPANY	350,650,751	3.48
UNITED HEALTHCARE INSURANCE CO OF IL	335,761,633	3.33
UNICARE HEALTH INSURANCE CO OF THE MW	329,525,689	3.27
CONNECTICUT GENERAL LIFE INSURANCE CO	229,930,606	2.28
PRINCIPAL LIFE INSURANCE COMPANY	203,140,601	2.02
GUARDIAN LIFE INSURANCE COMPANY OF AM	194,072,867	1.93
AETNA LIFE INSURANCE COMPANY	166,329,641	1.65
METROPOLITAN LIFE INSURANCE COMPANY	163,285,202	1.62
BANKERS LIFE & CASUALTY COMPANY	156,166,531	1.55
UNUM LIFE INSURANCE COMPANY OF AMERICA	138,209,824	1.37
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	123,754,930	1.23
FORTIS INSURANCE COMPANY	106,496,303	1.06
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	92,201,440	0.92
CONTINENTAL CASUALTY COMPANY	83,260,132	0.83
HEALTH ALLIANCE MEDICAL PLANS INC	81,378,772	0.81
UNITED WISCONSIN LIFE INSURANCE COMPANY	78,474,872	0.78
COUNTRY LIFE INSURANCE COMPANY	75,334,475	0.75
FORTIS BENEFITS INSURANCE COMPANY	74,250,864	0.74
PEKIN LIFE INSURANCE COMPANY	70,969,767	0.70
JOHN ALDEN LIFE INSURANCE COMPANY	64,608,848	0.64
LIFE INSURANCE COMPANY OF NORTH AMERICA	59,395,048	0.59
MEGA LIFE AND HEALTH INSURANCE COMPANY	58,235,972	0.58
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	7,851,296,741	77.98
Totals - All Companies	10,067,866,049	100.00

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	3,595,980,326	12.06
METROPOLITAN LIFE INSURANCE COMPANY	1,252,966,045	4.20
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	807,579,910	2.71
PRINCIPAL LIFE INSURANCE COMPANY	775,492,765	2.60
HUMANA INSURANCE COMPANY	643,447,346	2.16
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	612,442,067	2.05
NATIONWIDE LIFE INSURANCE COMPANY	606,479,991	2.03
NORTHWESTERN MUTUAL LIFE INSURANCE CO	577,490,668	1.94
PACIFIC LIFE INSURANCE COMPANY	524,800,150	1.76
CONNECTICUT GENERAL LIFE INSURANCE CO	518,762,428	1.74
MANUFACTURERS LIFE INSURANCE COMPANY USA	510,315,079	1.71
HARTFORD LIFE & ANNUITY INSURANCE CO	469,267,905	1.57
LINCOLN NATIONAL LIFE INSURANCE COMPANY	464,734,630	1.56
ALLIANZ LIFE INSURANCE COMPANY OF N A	444,408,109	1.49
NEW YORK LIFE INSURANCE COMPANY	422,546,359	1.42
PRUDENTIAL INSURANCE COMPANY OF AMERICA	397,287,768	1.33
UNITED HEALTHCARE INSURANCE COMPANY	390,677,210	1.31
TRUSTMARK INSURANCE COMPANY	384,145,515	1.29
AIG ANNUITY INSURANCE COMPANY	375,170,148	1.26
CONTINENTAL ASSURANCE COMPANY	370,006,097	1.24
HARTFORD LIFE INSURANCE COMPANY	365,942,911	1.23
ING LIFE INSURANCE & ANNUITY COMPANY	353,936,423	1.19
UNITED HEALTHCARE INSURANCE CO OF IL	335,761,633	1.13
UNICARE HEALTH INSURANCE CO OF THE MW	331,059,354	1.11
TEACHERS INSURANCE & ANNUITY ASSN OF AM	324,303,598	1.09
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	15,855,004,435	53.18
Totals - All Companies	29,815,255,268	100.00
