

**DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
FRATERNAL COMPANIES**

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 29 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	66,507,969	52.78
KNIGHTS OF COLUMBUS	18,874,587	14.98
MODERN WOODMEN OF AMERICA	9,519,696	7.55
INDEPENDENT ORDER OF FORESTERS	9,155,373	7.27
WOODMEN OF THE WORLD LIFE INSURANCE SOC	4,096,828	3.25
POLISH NATIONAL ALLIANCE OF THE US OF NA	2,473,398	1.96
CATHOLIC FRATERNAL LIFE	2,419,468	1.92
CATHOLIC ORDER OF FORESTERS	1,588,090	1.26
ROYAL NEIGHBORS OF AMERICA	1,480,142	1.17
CSA FRATERNAL LIFE	1,277,068	1.01
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,080,282	.86
WESTERN CATHOLIC UNION	826,972	.66
GLEANER LIFE INSURANCE SOCIETY	748,135	.59
CATHOLIC KNIGHTS	705,138	.56
NATIONAL MUTUAL BENEFIT THE	651,607	.52
NATIONAL CATHOLIC SOCIETY OF FORESTERS	486,837	.39
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	483,673	.38
HOLY FAMILY SOCIETY OF THE U S A	392,251	.31
CROATIAN FRATERNAL UNION OF AMERICA	248,744	.20
SONS OF NORWAY	219,103	.17
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	203,022	.16
WESTERN FRATERNAL LIFE ASSOCIATION	194,296	.15
WOMANS LIFE INSURANCE SOCIETY	171,860	.14
ORDER OF UNITED COMMERCIAL TRAVELERS AM	168,984	.13
UNITED STATES LETTER CARRIERS	167,388	.13
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	124,140,911	98.50
Totals - All Companies	126,017,069	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 29 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	157,188,119	49.00
MODERN WOODMEN OF AMERICA	50,892,477	15.86
GLEANER LIFE INSURANCE SOCIETY	39,351,062	12.27
WESTERN CATHOLIC UNION	8,889,120	2.77
POLISH NATIONAL ALLIANCE OF THE US OF NA	8,668,634	2.70
WOMANS LIFE INSURANCE SOCIETY	6,720,289	2.09
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	6,497,490	2.03
POLISH ROMAN CATHOLIC UNION OF AMERICA	3,899,899	1.22
GREATER BENEFICIAL UNION OF PITTSBURGH	3,763,794	1.17
FIRST CATHOLIC SLOVAK UNION USA & CANADA	3,528,773	1.10
CATHOLIC ORDER OF FORESTERS	3,352,553	1.05
ROYAL NEIGHBORS OF AMERICA	2,754,375	.86
CSA FRATERNAL LIFE	2,342,044	.73
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,233,066	.70
CROATIAN FRATERNAL UNION OF AMERICA	2,197,875	.69
CATHOLIC FRATERNAL LIFE	2,098,257	.65
WOODMEN OF THE WORLD LIFE INSURANCE SOC	1,640,185	.51
CATHOLIC KNIGHTS	1,530,826	.48
SLOVENE NATIONAL BENEFIT SOCIETY	1,344,275	.42
INDEPENDENT ORDER OF FORESTERS	1,218,823	.38
SONS OF NORWAY	1,114,868	.35
NATIONAL MUTUAL BENEFIT THE	1,084,074	.34
MUTUAL BENEFICIAL ASSOCIATION INC THE	965,159	.30
CATHOLIC FAMILY LIFE INSURANCE	945,811	.29
GREEK CATHOLIC UNION OF THE U S A	782,787	.24
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	315,004,635	98.20
Totals - All Companies	320,818,365	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 29 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
KNIGHTS OF COLUMBUS	5,686,550	34.77
THRIVENT FINANCIAL FOR LUTHERANS	3,366,660	20.59
INDEPENDENT ORDER OF FORESTERS	2,992,569	18.30
WOODMEN OF THE WORLD LIFE INSURANCE SOC	831,277	5.08
WESTERN CATHOLIC UNION	793,112	4.85
POLISH NATIONAL ALLIANCE OF THE US OF NA	576,135	3.52
GLEANER LIFE INSURANCE SOCIETY	522,216	3.19
WOMANS LIFE INSURANCE SOCIETY	432,205	2.64
CATHOLIC ORDER OF FORESTERS	330,792	2.02
GREATER BENEFICIAL UNION OF PITTSBURGH	232,106	1.42
CATHOLIC KNIGHTS	139,310	.85
LOYAL CHRISTIAN BENEFIT ASSOCIATION	121,265	.74
CATHOLIC KNIGHTS OF AMERICA THE	106,128	.65
CATHOLIC FRATERNAL LIFE	46,018	.28
MENNONITE MUTUAL AID ASSOCIATION	35,178	.22
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	30,920	.19
ROYAL NEIGHBORS OF AMERICA	30,704	.19
GREEK CATHOLIC UNION OF THE U S A	23,053	.14
SONS OF NORWAY	16,034	.10
NATIONAL MUTUAL BENEFIT THE	12,989	.08
WESTERN FRATERNAL LIFE ASSOCIATION	7,805	.05
WILLIAM PENN ASSOCIATION	7,223	.04
CROATIAN FRATERNAL UNION OF AMERICA	7,135	.04
SLOVENE NATIONAL BENEFIT SOCIETY	3,477	.02
ALLIANCE OF TRANSYLVANIAN SAXONS	1,799	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	16,352,660	99.98
Totals - All Companies	16,354,126	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 29 LINE 4 COL 1](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
GLENER LIFE INSURANCE SOCIETY	88,827	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	88,827	100.00
Totals - All Companies	88,827	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS COLL. RENEWABLE A&H BUSINESS PG 29 LINE 24 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UKRAINIAN NATIONAL ASSOCIATION INC	1,207	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	1,207	100.00
Totals - All Companies	1,207	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 29 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	1,903,716	98.86
WOODMEN OF THE WORLD LIFE INSURANCE SOC	5,619	.29
INDEPENDENT ORDER OF FORESTERS	5,593	.29
SLOVENE NATIONAL BENEFIT SOCIETY	3,439	.18
MODERN WOODMEN OF AMERICA	3,398	.18
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	2,037	.11
EQUITABLE RESERVE ASSOCIATION	972	.05
UKRAINIAN FRATERNAL ASSOCIATION	811	.04
ASSOCIATION OF LITHUANIAN WORKERS	110	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 9		
Totals - Top 25 Companies	1,925,695	100.00
Totals - All Companies	1,925,695	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 29 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	23,526,163	75.65
ORDER OF UNITED COMMERCIAL TRAVELERS AM	4,387,343	14.11
MENNONITE MUTUAL AID ASSOCIATION	1,995,737	6.42
KNIGHTS OF COLUMBUS	641,960	2.06
UNITED STATES LETTER CARRIERS	239,260	.77
WOODMEN OF THE WORLD LIFE INSURANCE SOC	105,073	.34
CATHOLIC ORDER OF FORESTERS	104,263	.34
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	51,306	.16
MODERN WOODMEN OF AMERICA	12,738	.04
CROATIAN FRATERNAL UNION OF AMERICA	11,665	.04
WORKMENS BENEFIT FUND OF THE U S A	4,535	.01
SLOVENE NATIONAL BENEFIT SOCIETY	4,444	.01
SONS OF NORWAY	2,460	.01
WILLIAM PENN ASSOCIATION	2,326	.01
HOLY FAMILY SOCIETY OF THE U S A	1,876	.01
NATIONAL MUTUAL BENEFIT THE	1,727	.01
GLEANER LIFE INSURANCE SOCIETY	1,635	.01
CSA FRATERNAL LIFE	1,437	.00
CATHOLIC FAMILY LIFE INSURANCE	830	.00
CATHOLIC KNIGHTS OF AMERICA THE	413	.00
WORKMENS CIRCLE THE	368	.00
ASSURED LIFE ASSOCIATION	46	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 22		
Totals - Top 25 Companies	31,097,605	100.00
Totals - All Companies	31,097,605	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	724,561	99.80
KNIGHTS OF COLUMBUS	1,272	.18
WOODMEN OF THE WORLD LIFE INSURANCE SOC	176	.02
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	726,009	100.00
Totals - All Companies	726,009	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 29 LINE 25.4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
TRAVELERS PROTECTIVE ASSOCIATION OF AM	48,425	99.76
KNIGHTS OF COLUMBUS	118	.24
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
Totals - Top 25 Companies	48,543	100.00
Totals - All Companies	48,543	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS ALL OTHER A&H BUSINESS PG 29 LINE 25.5 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MENNONITE MUTUAL AID ASSOCIATION	2,070,271	91.37
ORDER OF UNITED COMMERCIAL TRAVELERS AM	145,146	6.41
KNIGHTS OF COLUMBUS	23,934	1.06
INDEPENDENT ORDER OF FORESTERS	21,735	.96
CSA FRATERNAL LIFE	4,403	.19
CATHOLIC KNIGHTS OF AMERICA THE	184	.01
AMERICAN FRATERNAL UNION	150	.01
CROATIAN CATHOLIC UNION OF USA & CANADA	82	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 8		
Totals - Top 25 Companies	2,265,905	100.00
Totals - All Companies	2,265,905	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES PG 29 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	26,154,440	72.52
ORDER OF UNITED COMMERCIAL TRAVELERS AM	4,532,489	12.57
MENNONITE MUTUAL AID ASSOCIATION	4,066,008	11.27
KNIGHTS OF COLUMBUS	667,284	1.85
UNITED STATES LETTER CARRIERS	239,260	.66
WOODMEN OF THE WORLD LIFE INSURANCE SOC	110,868	.31
CATHOLIC ORDER OF FORESTERS	104,263	.29
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	53,343	.15
TRAVELERS PROTECTIVE ASSOCIATION OF AM	48,425	.13
INDEPENDENT ORDER OF FORESTERS	27,328	.08
MODERN WOODMEN OF AMERICA	16,135	.04
CROATIAN FRATERNAL UNION OF AMERICA	11,665	.03
SLOVENE NATIONAL BENEFIT SOCIETY	7,883	.02
CSA FRATERNAL LIFE	5,840	.02
WORKMENS BENEFIT FUND OF THE U S A	4,535	.01
SONS OF NORWAY	2,460	.01
WILLIAM PENN ASSOCIATION	2,326	.01
HOLY FAMILY SOCIETY OF THE U S A	1,876	.01
NATIONAL MUTUAL BENEFIT THE	1,727	.00
GLEANER LIFE INSURANCE SOCIETY	1,635	.00
EQUITABLE RESERVE ASSOCIATION	972	.00
CATHOLIC FAMILY LIFE INSURANCE	830	.00
UKRAINIAN FRATERNAL ASSOCIATION	811	.00
CATHOLIC KNIGHTS OF AMERICA THE	597	.00
WORKMENS CIRCLE THE	368	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	36,063,368	99.98
Totals - All Companies	36,063,756	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 29 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	26,154,440	72.52
ORDER OF UNITED COMMERCIAL TRAVELERS AM	4,532,489	12.57
MENNONITE MUTUAL AID ASSOCIATION	4,066,008	11.27
KNIGHTS OF COLUMBUS	667,284	1.85
UNITED STATES LETTER CARRIERS	239,260	.66
WOODMEN OF THE WORLD LIFE INSURANCE SOC	110,868	.31
CATHOLIC ORDER OF FORESTERS	104,263	.29
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	53,343	.15
TRAVELERS PROTECTIVE ASSOCIATION OF AM	48,425	.13
INDEPENDENT ORDER OF FORESTERS	27,328	.08
MODERN WOODMEN OF AMERICA	16,135	.04
CROATIAN FRATERNAL UNION OF AMERICA	11,665	.03
SLOVENE NATIONAL BENEFIT SOCIETY	7,883	.02
CSA FRATERNAL LIFE	5,840	.02
WORKMENS BENEFIT FUND OF THE U S A	4,535	.01
SONS OF NORWAY	2,460	.01
WILLIAM PENN ASSOCIATION	2,326	.01
HOLY FAMILY SOCIETY OF THE U S A	1,876	.01
NATIONAL MUTUAL BENEFIT THE	1,727	.00
GLEANER LIFE INSURANCE SOCIETY	1,635	.00
UKRAINIAN NATIONAL ASSOCIATION INC	1,207	.00
EQUITABLE RESERVE ASSOCIATION	972	.00
CATHOLIC FAMILY LIFE INSURANCE	830	.00
UKRAINIAN FRATERNAL ASSOCIATION	811	.00
CATHOLIC KNIGHTS OF AMERICA THE	597	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	36,064,207	99.98
Totals - All Companies	36,064,963	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2003 FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	253,217,188	50.71
MODERN WOODMEN OF AMERICA	60,429,430	12.10
GLEANER LIFE INSURANCE SOCIETY	40,711,875	8.15
KNIGHTS OF COLUMBUS	25,228,421	5.05
INDEPENDENT ORDER OF FORESTERS	13,394,093	2.68
POLISH NATIONAL ALLIANCE OF THE US OF NA	11,718,167	2.35
WESTERN CATHOLIC UNION	10,509,204	2.10
WOMANS LIFE INSURANCE SOCIETY	7,324,353	1.47
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	7,034,506	1.41
WOODMEN OF THE WORLD LIFE INSURANCE SOC	6,679,158	1.34
CATHOLIC ORDER OF FORESTERS	5,375,698	1.08
ORDER OF UNITED COMMERCIAL TRAVELERS AM	5,074,726	1.02
POLISH ROMAN CATHOLIC UNION OF AMERICA	4,980,181	1.00
MENNONITE MUTUAL AID ASSOCIATION	4,713,175	.94
CATHOLIC FRATERNAL LIFE	4,563,743	.91
ROYAL NEIGHBORS OF AMERICA	4,265,221	.85
GREATER BENEFICIAL UNION OF PITTSBURGH	4,034,331	.81
FIRST CATHOLIC SLOVAK UNION USA & CANADA	3,631,348	.73
CSA FRATERNAL LIFE	3,624,952	.73
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,467,008	.49
CROATIAN FRATERNAL UNION OF AMERICA	2,465,419	.49
CATHOLIC KNIGHTS	2,375,274	.48
NATIONAL MUTUAL BENEFIT THE	1,750,397	.35
SLOVENE NATIONAL BENEFIT SOCIETY	1,412,772	.28
SONS OF NORWAY	1,352,465	.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	488,333,105	97.79
Totals - All Companies	499,343,349	100.00

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