

DIRECT PREMIUMS OF THE TOP 25 ILLINOIS LICENSED  
LIFE ACCIDENT AND HEALTH COMPANIES

In Illinois, by insurance category - Year 2002

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS **ORDINARY LIFE BUSINESS** PAGE 29 LINE 1 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	450,897,638	10.34
PRUDENTIAL INSURANCE COMPANY OF AMERICA	194,780,304	4.47
METROPOLITAN LIFE INSURANCE COMPANY	193,636,232	4.44
COUNTRY LIFE INSURANCE COMPANY	155,133,586	3.56
STATE FARM LIFE INSURANCE COMPANY	153,795,309	3.53
PACIFIC LIFE INSURANCE COMPANY	122,134,548	2.80
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	104,925,212	2.41
NEW YORK LIFE INSURANCE COMPANY	101,966,991	2.34
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	92,335,543	2.12
TRANSAMERICA OCCIDENTAL LIFE INS CO	82,008,815	1.88
GREAT WEST LIFE & ANNUITY INSURANCE CO	77,143,804	1.77
AMERICAN NATIONAL INSURANCE COMPANY	74,876,591	1.72
AMERICAN GENERAL LIFE INSURANCE COMPANY	69,535,640	1.60
HARTFORD LIFE INSURANCE COMPANY	66,336,688	1.52
PRUCO LIFE INSURANCE COMPANY	58,985,351	1.35
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	55,981,213	1.28
NEW YORK LIFE INSURANCE & ANNUITY CORP	55,933,238	1.28
NATIONWIDE LIFE INSURANCE COMPANY	55,535,237	1.27
PRIMERICA LIFE INSURANCE COMPANY	53,742,617	1.23
JEFFERSON PILOT LIFE INSURANCE COMPANY	50,680,475	1.16
GUARDIAN LIFE INSURANCE COMPANY OF AM	49,727,555	1.14
LINCOLN NATIONAL LIFE INSURANCE COMPANY	49,467,193	1.13
TRAVELERS INSURANCE COMPANY THE	49,052,225	1.13
VALLEY FORGE LIFE INSURANCE COMPANY	48,969,615	1.12
ALLSTATE LIFE INSURANCE COMPANY	48,932,811	1.12
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,516,514,431	57.73
<b>Totals - All Companies</b>	4,359,354,256	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 29 LINE 1 COL 2

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	9,927,556	17.74
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	3,663,943	6.55
UNION SECURITY LIFE INSURANCE COMPANY	3,446,564	6.16
RESOURCE LIFE INSURANCE COMPANY	3,424,610	6.12
STATE FARM LIFE INSURANCE COMPANY	3,401,199	6.08
PEKIN LIFE INSURANCE COMPANY	3,180,871	5.68
PROTECTIVE LIFE INSURANCE COMPANY	3,016,030	5.39
GUARANTEE TRUST LIFE INSURANCE COMPANY	2,729,845	4.88
MINNESOTA LIFE INSURANCE COMPANY	2,414,391	4.31
MERIT LIFE INSURANCE CO	2,185,090	3.90
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,981,779	3.54
HOUSEHOLD LIFE INSURANCE COMPANY	1,724,553	3.08
AMERICAN GENERAL ASSURANCE COMPANY	1,604,313	2.87
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,598,994	2.86
JMIC LIFE INSURANCE COMPANY	1,262,011	2.26
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,170,337	2.09
LIFE INVESTORS INSURANCE COMPANY OF AM	1,075,307	1.92
AMERICAN MODERN LIFE INSURANCE COMPANY	1,046,011	1.87
ALLSTATE LIFE INSURANCE COMPANY	1,040,378	1.86
UNITED LIFE INSURANCE COMPANY	902,992	1.61
STONEBRIDGE LIFE INSURANCE COMPANY	736,844	1.32
AMERICAN HEALTH & LIFE INSURANCE COMPANY	701,354	1.25
AMERICAN NATIONAL INSURANCE COMPANY	528,165	0.94
ENTERPRISE LIFE INSURANCE COMPANY	499,526	0.89
NORTH CENTRAL LIFE INSURANCE COMPANY	498,231	0.89
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	53,760,894	96.08
<b>Totals - All Companies</b>	55,956,613	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [GROUP LIFE BUSINESS](#) PAGE 29 LINE 1 COL 3

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	228,154,736	17.87
PRUDENTIAL INSURANCE COMPANY OF AMERICA	82,659,180	6.47
MINNESOTA LIFE INSURANCE COMPANY	73,234,617	5.74
LIFE INSURANCE COMPANY OF NORTH AMERICA	68,727,924	5.38
UNUM LIFE INSURANCE COMPANY OF AMERICA	60,198,307	4.71
AETNA LIFE INSURANCE COMPANY	54,253,911	4.25
SUN LIFE ASSURANCE COMPANY OF CANADA US	53,961,049	4.23
FORT DEARBORN LIFE INSURANCE COMPANY	41,345,947	3.24
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	37,394,110	2.93
HARTFORD LIFE INSURANCE COMPANY	30,023,738	2.35
TRUSTMARK INSURANCE COMPANY	30,016,380	2.35
CONTINENTAL ASSURANCE COMPANY	26,699,858	2.09
HARTFORD LIFE & ACCIDENT INSURANCE CO	23,446,518	1.84
CONNECTICUT GENERAL LIFE INSURANCE CO	22,991,104	1.80
RELIASTAR LIFE INSURANCE COMPANY	22,593,241	1.77
STATE FARM LIFE INSURANCE COMPANY	21,533,403	1.69
FORETHOUGHT LIFE INSURANCE COMPANY	19,246,859	1.51
NEW YORK LIFE INSURANCE COMPANY	18,632,551	1.46
UNITED OF OMAHA LIFE INSURANCE COMPANY	14,673,159	1.15
FORTIS BENEFITS INSURANCE COMPANY	14,067,229	1.10
JEFFERSON PILOT FINANCIAL INSURANCE CO	14,035,629	1.10
HOMESTEADERS LIFE COMPANY	13,882,421	1.09
BANKERS LIFE & CASUALTY COMPANY	13,849,151	1.08
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	12,428,216	0.97
GUARDIAN LIFE INSURANCE COMPANY OF AM	11,853,310	0.93
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	1,009,902,548	79.09
<b>Totals - All Companies</b>	1,276,867,736	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 29 LINE 1 COL 4

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UNITED INSURANCE COMPANY OF AMERICA	564,318	27.39
MONUMENTAL LIFE INSURANCE COMPANY	450,271	21.85
LIFE & HEALTH INSURANCE COMPANY OF AM	396,422	19.24
ATLANTA LIFE INSURANCE COMPANY	389,141	18.89
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	102,755	4.99
AMERICAN GENERAL LIFE & ACCIDENT INS CO	88,074	4.27
WESTERN & SOUTHERN LIFE INSURANCE CO	21,185	1.03
AMERICAN NATIONAL INSURANCE COMPANY	8,666	0.42
GOLDEN STATE MUTUAL LIFE INSURANCE CO	8,305	0.40
AMERICAN CAPITOL INSURANCE COMPANY	7,171	0.35
RELIABLE LIFE INSURANCE COMPANY THE	5,929	0.29
AMERICAN LIFE INSURANCE COMPANY	5,140	0.25
GE LIFE & ANNUITY ASSURANCE COMPANY	4,225	0.21
FORTIS BENEFITS INSURANCE COMPANY	2,455	0.12
UNITY MUTUAL LIFE INSURANCE COMPANY	2,207	0.11
LIBERTY LIFE INSURANCE COMPANY	1,478	0.07
LIBERTY NATIONAL LIFE INSURANCE COMPANY	1,195	0.06
REASSURE AMERICA LIFE INSURANCE COMPANY	486	0.02
CINCINNATI LIFE INSURANCE COMPANY THE	442	0.02
MUTUAL OF DETROIT INSURANCE COMPANY	378	0.02
AMERICAN HEALTH & LIFE INSURANCE COMPANY	76	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	35	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	25	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	9	0.00
LIFE INSURANCE COMPANY OF GEORGIA	5	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,060,393	100.00
<b>Totals - All Companies</b>	2,060,393	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [TOTAL LIFE BUSINESS](#) PAGE 29 LINE 1 COL 5

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	450,897,638	7.92
METROPOLITAN LIFE INSURANCE COMPANY	421,790,969	7.41
PRUDENTIAL INSURANCE COMPANY OF AMERICA	277,399,870	4.87
STATE FARM LIFE INSURANCE COMPANY	178,729,912	3.14
COUNTRY LIFE INSURANCE COMPANY	158,926,820	2.79
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	129,729,653	2.28
PACIFIC LIFE INSURANCE COMPANY	122,134,548	2.14
NEW YORK LIFE INSURANCE COMPANY	120,599,542	2.12
MINNESOTA LIFE INSURANCE COMPANY	111,429,824	1.96
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	104,912,169	1.84
HARTFORD LIFE INSURANCE COMPANY	96,360,426	1.69
TRANSAMERICA OCCIDENTAL LIFE INS CO	82,082,800	1.44
GREAT WEST LIFE & ANNUITY INSURANCE CO	80,969,730	1.42
AMERICAN NATIONAL INSURANCE COMPANY	78,047,799	1.37
AMERICAN GENERAL LIFE INSURANCE COMPANY	71,712,977	1.26
LIFE INSURANCE COMPANY OF NORTH AMERICA	68,959,982	1.21
CONNECTICUT GENERAL LIFE INSURANCE CO	66,105,096	1.16
GUARDIAN LIFE INSURANCE COMPANY OF AM	61,580,865	1.08
ALLSTATE LIFE INSURANCE COMPANY	61,560,412	1.08
UNUM LIFE INSURANCE COMPANY OF AMERICA	60,650,787	1.07
PRUCO LIFE INSURANCE COMPANY	58,985,351	1.04
NATIONWIDE LIFE INSURANCE COMPANY	57,535,519	1.01
AETNA LIFE INSURANCE COMPANY	57,255,607	1.01
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	55,981,213	0.98
NEW YORK LIFE INSURANCE & ANNUITY CORP	55,933,238	0.98
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	3,090,272,747	54.27
<b>Totals - All Companies</b>	5,694,238,995	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [ORDINARY ANNUITIES BUSINESS](#) PAGE 29 LINE 2 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ALLIANZ LIFE INSURANCE COMPANY OF N A	378,640,291	5.80
TRANSAMERICA LIFE INSURANCE COMPANY	363,847,251	5.58
JACKSON NATIONAL LIFE INSURANCE COMPANY	303,869,382	4.66
AIG ANNUITY INSURANCE COMPANY	289,033,229	4.43
TEACHERS INSURANCE & ANNUITY ASSN OF AM	256,998,519	3.94
LINCOLN NATIONAL LIFE INSURANCE COMPANY	226,006,829	3.46
TRAVELERS LIFE & ANNUITY COMPANY THE	219,954,429	3.37
METROPOLITAN LIFE INSURANCE COMPANY	179,218,647	2.75
AMERICAN EQUITY INVESTMENT LIFE INS CO	171,500,399	2.63
IDS LIFE INSURANCE COMPANY	166,075,919	2.55
FIDELITY & GUARANTY LIFE INSURANCE CO	160,135,751	2.45
NEW YORK LIFE INSURANCE & ANNUITY CORP	131,445,247	2.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	128,874,410	1.98
ALLMERICA FINANCIAL LIFE INS & ANN CO	115,390,944	1.77
MONUMENTAL LIFE INSURANCE COMPANY	113,564,794	1.74
GE LIFE & ANNUITY ASSURANCE COMPANY	113,232,898	1.74
VARIABLE ANNUITY LIFE INSURANCE COMPANY	111,585,792	1.71
METLIFE INVESTORS INSURANCE COMPANY	109,221,657	1.67
MANUFACTURERS LIFE INSURANCE COMPANY USA	107,926,201	1.65
AIG SUNAMERICA LIFE ASSURANCE COMPANY	105,924,601	1.62
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	101,058,234	1.55
FORT DEARBORN LIFE INSURANCE COMPANY	97,065,043	1.49
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	97,061,254	1.49
PRUCO LIFE INSURANCE COMPANY	96,807,839	1.48
OHIO NATIONAL LIFE INSURANCE COMPANY THE	95,638,550	1.47
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	4,240,078,110	64.99
<b>Totals - All Companies</b>	6,524,532,072	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [GROUP ANNUITIES BUSINESS](#) PAGE 29 LINE 2 COL 3

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	459,197,330	15.93
GOLDEN AMERICAN LIFE INSURANCE COMPANY	346,149,525	12.01
ING LIFE INSURANCE & ANNUITY COMPANY	232,517,103	8.06
MANUFACTURERS LIFE INSURANCE COMPANY USA	187,758,667	6.51
MIDLAND NATIONAL LIFE INSURANCE COMPANY	174,869,510	6.06
GREAT WEST LIFE & ANNUITY INSURANCE CO	137,511,548	4.77
LINCOLN NATIONAL LIFE INSURANCE COMPANY	132,978,646	4.61
AMERICAN SKANDIA LIFE ASSURANCE CORP	123,761,728	4.29
VARIABLE ANNUITY LIFE INSURANCE COMPANY	116,140,314	4.03
LINCOLN BENEFIT LIFE COMPANY	93,018,372	3.23
GLENBROOK LIFE & ANNUITY COMPANY	91,934,004	3.19
SUN LIFE ASSURANCE COMPANY OF CANADA US	84,157,454	2.92
AMERICAN UNITED LIFE INSURANCE COMPANY	64,843,949	2.25
GUARDIAN INSURANCE & ANNUITY COMPANY INC	63,329,329	2.20
TEACHERS INSURANCE & ANNUITY ASSN OF AM	62,390,230	2.16
ALLSTATE LIFE INSURANCE COMPANY	47,578,585	1.65
NORTH AMERICAN COMPANY FOR L & H INS	41,069,937	1.42
METROPOLITAN LIFE INSURANCE COMPANY	35,872,307	1.24
PRUDENTIAL INSURANCE COMPANY OF AMERICA	35,626,762	1.24
PRINCIPAL LIFE INSURANCE COMPANY	27,065,583	0.94
NEW ENGLAND LIFE INSURANCE COMPANY	26,514,170	0.92
AIG SUNAMERICA LIFE ASSURANCE COMPANY	24,700,100	0.86
PROTECTIVE LIFE INSURANCE COMPANY	23,631,672	0.82
NATIONAL WESTERN LIFE INSURANCE COMPANY	21,905,416	0.76
HORACE MANN LIFE INSURANCE COMPANY	18,994,666	0.66
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,673,516,907	92.72
<b>Totals - All Companies</b>	2,883,368,215	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	499,745,417	5.31
ALLIANZ LIFE INSURANCE COMPANY OF N A	378,640,291	4.02
TRANSAMERICA LIFE INSURANCE COMPANY	372,556,283	3.96
LINCOLN NATIONAL LIFE INSURANCE COMPANY	358,985,475	3.82
GOLDEN AMERICAN LIFE INSURANCE COMPANY	348,734,152	3.71
TEACHERS INSURANCE & ANNUITY ASSN OF AM	319,388,749	3.39
JACKSON NATIONAL LIFE INSURANCE COMPANY	304,554,797	3.24
MANUFACTURERS LIFE INSURANCE COMPANY USA	295,684,868	3.14
AIG ANNUITY INSURANCE COMPANY	289,033,229	3.07
ING LIFE INSURANCE & ANNUITY COMPANY	243,703,091	2.59
VARIABLE ANNUITY LIFE INSURANCE COMPANY	227,726,106	2.42
TRAVELERS LIFE & ANNUITY COMPANY THE	220,128,061	2.34
METROPOLITAN LIFE INSURANCE COMPANY	215,090,954	2.29
MIDLAND NATIONAL LIFE INSURANCE COMPANY	189,590,549	2.02
LINCOLN BENEFIT LIFE COMPANY	185,921,322	1.98
IDS LIFE INSURANCE COMPANY	175,322,537	1.86
AMERICAN EQUITY INVESTMENT LIFE INS CO	171,500,399	1.82
FIDELITY & GUARANTY LIFE INSURANCE CO	160,240,646	1.70
GREAT WEST LIFE & ANNUITY INSURANCE CO	151,380,127	1.61
NEW YORK LIFE INSURANCE & ANNUITY CORP	131,445,247	1.40
AIG SUNAMERICA LIFE ASSURANCE COMPANY	130,624,701	1.39
AMERICAN SKANDIA LIFE ASSURANCE CORP	129,843,976	1.38
GENERAL ELECTRIC CAPITAL ASSURANCE CO	128,878,710	1.37
ALLMERICA FINANCIAL LIFE INS & ANN CO	115,390,831	1.23
MONUMENTAL LIFE INSURANCE COMPANY	113,565,183	1.21
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	5,857,675,701	62.26
<b>Totals - All Companies</b>	9,407,900,285	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	40,324,872	17.91
STATE FARM LIFE INSURANCE COMPANY	26,539,709	11.78
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	18,073,769	8.03
NATIONWIDE LIFE INSURANCE COMPANY OF AM	12,329,127	5.47
FIDELITY INVESTMENTS LIFE INSURANCE CO	11,123,630	4.94
FIRST COLONY LIFE INSURANCE COMPANY	8,744,051	3.88
PHOENIX LIFE INSURANCE COMPANY	8,391,202	3.73
TEACHERS INSURANCE & ANNUITY ASSN OF AM	6,551,823	2.91
FARMERS NEW WORLD LIFE INSURANCE COMPANY	5,881,338	2.61
STANDARD LIFE INSURANCE COMPANY OF IN	5,307,554	2.36
LINCOLN BENEFIT LIFE COMPANY	5,128,934	2.28
ALLSTATE LIFE INSURANCE COMPANY OF NY	5,026,319	2.23
NORTHWESTERN MUTUAL LIFE INSURANCE CO	4,587,033	2.04
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	4,251,538	1.89
UNITED FIDELITY LIFE INSURANCE COMPANY	4,080,262	1.81
PRESIDENTIAL LIFE INSURANCE COMPANY	4,063,746	1.80
ING LIFE INSURANCE & ANNUITY COMPANY	3,645,732	1.62
RELIASTAR LIFE INSURANCE COMPANY	3,171,147	1.41
KANSAS CITY LIFE INSURANCE COMPANY	3,140,365	1.39
MTL INSURANCE COMPANY	3,042,670	1.35
FORTIS INSURANCE COMPANY	2,918,583	1.30
UNITED INVESTORS LIFE INSURANCE COMPANY	2,723,900	1.21
MIDLAND NATIONAL LIFE INSURANCE COMPANY	2,361,204	1.05
ALLSTATE LIFE INSURANCE COMPANY	2,148,041	0.95
EMPLOYEES LIFE COMPANY MUTUAL	2,115,648	0.94
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	195,672,197	86.89
<b>Totals - All Companies</b>	225,205,808	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 3

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	731,881,160	30.85
PRINCIPAL LIFE INSURANCE COMPANY	519,271,924	21.89
TRAVELERS INSURANCE COMPANY THE	236,930,113	9.99
MONUMENTAL LIFE INSURANCE COMPANY	200,000,000	8.43
SECURITY LIFE OF DENVER INSURANCE CO	200,000,000	8.43
REASSURE AMERICA LIFE INSURANCE COMPANY	109,402,402	4.61
CONTINENTAL ASSURANCE COMPANY	63,470,976	2.68
HARTFORD LIFE INSURANCE COMPANY	50,357,991	2.12
NEW YORK LIFE INSURANCE COMPANY	50,000,000	2.11
PRUCO LIFE INSURANCE COMPANY	50,000,000	2.11
GENERAL AMERICAN LIFE INSURANCE COMPANY	39,265,186	1.66
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	26,384,382	1.11
COUNTRY LIFE INSURANCE COMPANY	22,293,930	0.94
OHIO NATIONAL LIFE INSURANCE COMPANY THE	22,000,000	0.93
AETNA LIFE INSURANCE COMPANY	21,032,979	0.89
RELIASTAR LIFE INSURANCE COMPANY	6,382,287	0.27
PRUDENTIAL INSURANCE COMPANY OF AMERICA	4,128,150	0.17
METROPOLITAN LIFE INSURANCE COMPANY	3,731,683	0.16
FORTIS BENEFITS INSURANCE COMPANY	3,616,630	0.15
PROTECTIVE LIFE INSURANCE COMPANY	3,500,000	0.15
TRANSAMERICA OCCIDENTAL LIFE INS CO	3,223,578	0.14
SAFECO LIFE INSURANCE COMPANY	2,719,752	0.11
AMERITAS LIFE INSURANCE CORP	2,450,887	0.10
ING LIFE INSURANCE & ANNUITY COMPANY	2,432,934	0.10
STANDARD INSURANCE COMPANY	2,424,128	0.10
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,376,901,072	100.19
<b>Totals - All Companies</b>	2,372,317,019	100.00

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## Life Accident and Health Top 25 Companies

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	731,881,160	28.18
PRINCIPAL LIFE INSURANCE COMPANY	520,268,515	20.03
MONUMENTAL LIFE INSURANCE COMPANY	240,324,872	9.25
TRAVELERS INSURANCE COMPANY THE	237,895,758	9.16
SECURITY LIFE OF DENVER INSURANCE CO	200,000,000	7.70
REASSURE AMERICA LIFE INSURANCE COMPANY	109,402,402	4.21
CONTINENTAL ASSURANCE COMPANY	63,681,738	2.45
HARTFORD LIFE INSURANCE COMPANY	51,234,950	1.97
NEW YORK LIFE INSURANCE COMPANY	50,603,606	1.95
PRUCO LIFE INSURANCE COMPANY	50,452,115	1.94
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	44,458,151	1.71
GENERAL AMERICAN LIFE INSURANCE COMPANY	39,265,186	1.51
STATE FARM LIFE INSURANCE COMPANY	26,539,709	1.02
COUNTRY LIFE INSURANCE COMPANY	22,293,930	0.86
OHIO NATIONAL LIFE INSURANCE COMPANY THE	22,114,668	0.85
AETNA LIFE INSURANCE COMPANY	21,032,979	0.81
NATIONWIDE LIFE INSURANCE COMPANY OF AM	12,329,127	0.47
FIDELITY INVESTMENTS LIFE INSURANCE CO	11,123,630	0.43
RELIASTAR LIFE INSURANCE COMPANY	9,553,434	0.37
FIRST COLONY LIFE INSURANCE COMPANY	8,744,051	0.34
PHOENIX LIFE INSURANCE COMPANY	8,391,202	0.32
TEACHERS INSURANCE & ANNUITY ASSN OF AM	6,551,823	0.25
PRUDENTIAL INSURANCE COMPANY OF AMERICA	6,185,761	0.24
ING LIFE INSURANCE & ANNUITY COMPANY	6,078,665	0.23
FARMERS NEW WORLD LIFE INSURANCE COMPANY	5,881,338	0.23
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,506,288,770	96.49
<b>Totals - All Companies</b>	2,597,522,825	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [ORDINARY](#) [OTHER](#) [CONSIDERATIONS](#) [BUSINESS](#) PAGE 29 LINE 4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HARTFORD LIFE & ANNUITY INSURANCE CO	404,329,864	27.50
PACIFIC LIFE INSURANCE COMPANY	308,406,207	20.98
JOHN HANCOCK LIFE INSURANCE COMPANY	252,315,879	17.16
HARTFORD LIFE INSURANCE COMPANY	161,838,608	11.01
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	154,307,948	10.50
NATIONWIDE LIFE INSURANCE COMPANY	126,836,498	8.63
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	31,754,474	2.16
PENN MUTUAL LIFE INSURANCE COMPANY THE	17,710,296	1.20
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	6,690,924	0.46
UNITED OF OMAHA LIFE INSURANCE COMPANY	5,561,366	0.38
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	308,804	0.02
PENN INSURANCE & ANNUITY COMPANY THE	61,026	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	2,000	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 13		
<b>Totals - Top 25 Companies</b>	1,470,123,894	100.00
<b>Totals - All Companies</b>	1,470,123,894	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [GROUP OTHER CONSIDERATIONS BUSINESS](#) PAGE 29 LINE 4 COL 3

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	434,949,472	19.55
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	388,811,990	17.47
PRUDENTIAL INSURANCE COMPANY OF AMERICA	309,960,727	13.93
METROPOLITAN LIFE INSURANCE COMPANY	261,177,782	11.74
NEW YORK LIFE INSURANCE COMPANY	133,359,402	5.99
MINNESOTA LIFE INSURANCE COMPANY	123,723,449	5.56
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	122,231,218	5.49
HARTFORD LIFE INSURANCE COMPANY	112,040,485	5.04
MONUMENTAL LIFE INSURANCE COMPANY	101,391,844	4.56
JOHN HANCOCK LIFE INSURANCE COMPANY	88,548,137	3.98
GE LIFE & ANNUITY ASSURANCE COMPANY	40,096,869	1.80
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	29,988,282	1.35
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	29,878,839	1.34
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	21,374,347	0.96
OHIO NATIONAL LIFE INSURANCE COMPANY THE	6,544,072	0.29
ALLSTATE LIFE INSURANCE COMPANY	5,000,000	0.22
GENERAL ELECTRIC CAPITAL ASSURANCE CO	5,000,000	0.22
SAGE LIFE ASSURANCE OF AMERICA INC	4,029,657	0.18
PRINCIPAL LIFE INSURANCE COMPANY	2,493,405	0.11
NORTHWESTERN MUTUAL LIFE INSURANCE CO	1,527,061	0.07
NIPPON LIFE INSURANCE COMPANY OF AMERICA	1,176,151	0.05
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	562,051	0.03
PENN MUTUAL LIFE INSURANCE COMPANY THE	524,987	0.02
AMERICAN MATURITY LIFE INSURANCE COMPANY	301,334	0.01
HARTFORD LIFE & ANNUITY INSURANCE CO	287,884	0.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,224,979,445	100.00
<b>Totals - All Companies</b>	2,225,043,457	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [TOTAL OTHER CONSIDERATIONS BUSINESS](#) PAGE 29 LINE 4 COL 5

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	561,785,970	15.20
HARTFORD LIFE & ANNUITY INSURANCE CO	404,617,748	10.95
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	388,811,990	10.52
JOHN HANCOCK LIFE INSURANCE COMPANY	340,864,016	9.22
PRUDENTIAL INSURANCE COMPANY OF AMERICA	309,960,727	8.39
PACIFIC LIFE INSURANCE COMPANY	308,345,311	8.34
HARTFORD LIFE INSURANCE COMPANY	273,879,093	7.41
METROPOLITAN LIFE INSURANCE COMPANY	261,177,782	7.07
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	184,186,787	4.98
NEW YORK LIFE INSURANCE COMPANY	133,359,402	3.61
MINNESOTA LIFE INSURANCE COMPANY	123,723,449	3.35
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	122,231,218	3.31
MONUMENTAL LIFE INSURANCE COMPANY	101,391,844	2.74
GE LIFE & ANNUITY ASSURANCE COMPANY	40,096,869	1.09
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	31,754,474	0.86
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	29,988,282	0.81
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	28,065,271	0.76
PENN MUTUAL LIFE INSURANCE COMPANY THE	18,235,283	0.49
OHIO NATIONAL LIFE INSURANCE COMPANY THE	6,544,072	0.18
UNITED OF OMAHA LIFE INSURANCE COMPANY	5,561,366	0.15
ALLSTATE LIFE INSURANCE COMPANY	5,000,000	0.14
GENERAL ELECTRIC CAPITAL ASSURANCE CO	5,000,000	0.14
SAGE LIFE ASSURANCE OF AMERICA INC	4,029,657	0.11
PRINCIPAL LIFE INSURANCE COMPANY	2,493,405	0.07
NORTHWESTERN MUTUAL LIFE INSURANCE CO	1,527,061	0.04
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	3,692,631,077	99.93
<b>Totals - All Companies</b>	3,695,167,351	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [GROUP A&H BUSINESS LIFE](#) (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	1,724,972,507	25.59
HUMANA INSURANCE COMPANY	612,119,444	9.08
TRUSTMARK INSURANCE COMPANY	363,035,864	5.38
UNITED HEALTHCARE INSURANCE COMPANY	348,908,228	5.18
UNITED HEALTHCARE INSURANCE CO OF IL	335,284,456	4.97
CONNECTICUT GENERAL LIFE INSURANCE CO	246,164,526	3.65
UNICARE HEALTH INSURANCE CO OF THE MW	202,485,665	3.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	188,427,673	2.79
PRINCIPAL LIFE INSURANCE COMPANY	187,367,719	2.78
BANKERS LIFE & CASUALTY COMPANY	159,291,486	2.36
AETNA LIFE INSURANCE COMPANY	152,161,969	2.26
METROPOLITAN LIFE INSURANCE COMPANY	148,328,995	2.20
UNUM LIFE INSURANCE COMPANY OF AMERICA	104,560,247	1.55
COUNTRY LIFE INSURANCE COMPANY	82,070,412	1.22
UNITED WISCONSIN LIFE INSURANCE COMPANY	70,624,450	1.05
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	70,313,097	1.04
FORTIS INSURANCE COMPANY	67,804,610	1.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	66,633,470	0.99
LIFE INSURANCE COMPANY OF NORTH AMERICA	60,233,985	0.89
JOHN ALDEN LIFE INSURANCE COMPANY	58,076,809	0.86
FORTIS BENEFITS INSURANCE COMPANY	56,855,911	0.84
HEALTH ALLIANCE MEDICAL PLANS INC	52,396,833	0.78
HARTFORD LIFE & ACCIDENT INSURANCE CO	50,449,923	0.75
CONTINENTAL CASUALTY COMPANY	48,700,400	0.72
MEGA LIFE AND HEALTH INSURANCE COMPANY	43,409,780	0.64
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	5,500,678,459	81.59
<b>Totals - All Companies</b>	6,741,863,254	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [FEDERAL EMPLOYEES HEALTH](#) (P 29 L 24.1 C 1) AND P&C (P 24 L 15.7 C 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	526,571,173	92.07
NIAGARA FIRE INSURANCE COMPANY	29,485,710	5.16
MUTUAL OF OMAHA INSURANCE COMPANY	15,874,034	2.78
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	571,930,917	100.00
<b>Totals - All Companies</b>	571,930,917	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [CREDIT A&H BUSINESS LIFE](#) (PAGE 29 LINE 24.2 COL 1) AND P&C (PAGE 24 LINE 14 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	17,867,695	15.82
AMERICAN SECURITY INSURANCE COMPANY	16,650,312	14.74
AMERICAN BANKERS INSURANCE COMPANY OF FL	16,480,913	14.59
UNION SECURITY LIFE INSURANCE COMPANY	6,746,837	5.97
RESOURCE LIFE INSURANCE COMPANY	6,376,497	5.65
MERIT LIFE INSURANCE CO	5,632,629	4.99
MINNESOTA LIFE INSURANCE COMPANY	4,243,298	3.76
PROTECTIVE LIFE INSURANCE COMPANY	4,111,837	3.64
PEKIN LIFE INSURANCE COMPANY	3,874,376	3.43
HOUSEHOLD LIFE INSURANCE COMPANY	3,812,053	3.37
GUARANTEE TRUST LIFE INSURANCE COMPANY	3,274,707	2.90
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,583,680	2.29
AMERICAN HEALTH & LIFE INSURANCE COMPANY	2,550,102	2.26
AMERICAN GENERAL ASSURANCE COMPANY	2,514,891	2.23
LIFE INVESTORS INSURANCE COMPANY OF AM	1,599,064	1.42
CENTRAL STATES INDEMNITY CO OF OMAHA	1,596,041	1.41
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	1,588,183	1.41
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	1,234,622	1.09
JMIC LIFE INSURANCE COMPANY	1,203,799	1.07
UNITED LIFE INSURANCE COMPANY	1,109,827	0.98
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,050,898	0.93
STONEBRIDGE LIFE INSURANCE COMPANY	846,050	0.75
AMERICAN MODERN LIFE INSURANCE COMPANY	793,457	0.70
ENTERPRISE LIFE INSURANCE COMPANY	618,722	0.55
FINANCIAL AMERICAN LIFE INSURANCE CO	504,944	0.45
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	108,865,434	96.38
<b>Totals - All Companies</b>	112,949,945	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [COLL.-RENEWABLE BUSINESS LIFE](#) (P 29 LINE 24.3 COL 1) AND P&C (PG 24 LINE 15.1 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MUTUAL OF OMAHA INSURANCE COMPANY	2,344,629	43.11
UNUM LIFE INSURANCE COMPANY OF AMERICA	1,952,921	35.91
BANKERS LIFE & CASUALTY COMPANY	595,026	10.94
HORACE MANN LIFE INSURANCE COMPANY	150,055	2.76
GOLDEN RULE INSURANCE COMPANY	123,804	2.28
UNION BANKERS INSURANCE COMPANY	50,743	0.93
UNION FIDELITY LIFE INSURANCE COMPANY	34,992	0.64
COMBINED INSURANCE COMPANY OF AMERICA	32,904	0.60
PROVIDENT LIFE & ACCIDENT INSURANCE CO	24,237	0.45
PRIMERICA LIFE INSURANCE COMPANY	16,447	0.30
WASHINGTON NATIONAL INSURANCE COMPANY	14,733	0.27
TRUSTMARK INSURANCE COMPANY	13,925	0.26
CONSECO ANNUITY ASSURANCE COMPANY	12,448	0.23
CONTINENTAL GENERAL INSURANCE COMPANY	9,335	0.17
LIFE INSURANCE COMPANY OF NORTH AMERICA	9,131	0.17
NATIONAL TRAVELERS LIFE COMPANY	8,613	0.16
MIC LIFE INSURANCE CORPORATION	7,649	0.14
WORLD INSURANCE COMPANY	6,436	0.12
NATIONWIDE LIFE INSURANCE COMPANY	3,970	0.07
FEDERAL HOME LIFE INSURANCE COMPANY	3,208	0.06
UNITED STATES LIFE INSURANCE CO OF NY	2,895	0.05
AMERICAN SECURITY INSURANCE COMPANY	2,875	0.05
STANDARD LIFE & ACCIDENT INSURANCE CO	2,614	0.05
LOYAL AMERICAN LIFE INSURANCE COMPANY	2,162	0.04
LIFE INSURANCE COMPANY OF GEORGIA	2,009	0.04
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	5,427,761	99.79
<b>Totals - All Companies</b>	5,439,015	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [NON-CANC. A&H BUSINESS LIFE](#) (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	30,298,540	17.35
PAUL REVERE LIFE INSURANCE COMPANY THE	25,916,185	14.84
PROVIDENT LIFE & ACCIDENT INSURANCE CO	16,915,604	9.69
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	12,664,348	7.25
COMBINED INSURANCE COMPANY OF AMERICA	9,756,283	5.59
METROPOLITAN LIFE INSURANCE COMPANY	7,507,992	4.30
GUARDIAN LIFE INSURANCE COMPANY OF AM	7,501,926	4.30
UNUM LIFE INSURANCE COMPANY OF AMERICA	6,739,418	3.86
REASSURE AMERICA LIFE INSURANCE COMPANY	6,344,382	3.63
MONY LIFE INSURANCE COMPANY	5,810,294	3.33
PRINCIPAL LIFE INSURANCE COMPANY	5,283,741	3.03
MINNESOTA LIFE INSURANCE COMPANY	5,205,166	2.98
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	4,765,012	2.73
IDS LIFE INSURANCE COMPANY	3,129,885	1.79
NEW YORK LIFE INSURANCE COMPANY	2,422,449	1.39
ALLMERICA FINANCIAL LIFE INS & ANN CO	2,057,195	1.18
CENTRE LIFE INSURANCE COMPANY	1,715,928	0.98
TRUSTMARK INSURANCE COMPANY	1,466,055	0.84
NATIONAL LIFE INSURANCE COMPANY	1,439,897	0.82
MONARCH LIFE INSURANCE COMPANY	1,329,981	0.76
BERKSHIRE LIFE INSURANCE COMPANY OF AM	1,270,751	0.73
AMERICAN GENERAL LIFE INSURANCE COMPANY	1,111,080	0.64
STANDARD INSURANCE COMPANY	838,259	0.48
FEDERATED LIFE INSURANCE COMPANY	773,895	0.44
CONNECTICUT GENERAL LIFE INSURANCE CO	740,866	0.42
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	163,005,132	93.37
<b>Totals - All Companies</b>	174,586,157	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [GUAR. REN. A&H BUSINESS LIFE](#) (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	369,193,201	32.86
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	80,758,921	7.19
UNICARE HEALTH INSURANCE CO OF THE MW	69,634,138	6.20
COUNTRY LIFE INSURANCE COMPANY	68,339,975	6.08
GENERAL ELECTRIC CAPITAL ASSURANCE CO	43,622,185	3.88
CONTINENTAL CASUALTY COMPANY	35,903,527	3.20
BANKERS LIFE & CASUALTY COMPANY	33,382,764	2.97
UNITED AMERICAN INSURANCE COMPANY	32,157,583	2.86
CONSECO SENIOR HEALTH INSURANCE COMPANY	21,987,449	1.96
PHYSICIANS MUTUAL INSURANCE COMPANY	19,312,727	1.72
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	19,105,051	1.70
RIGHTCHOICE INSURANCE COMPANY	17,921,971	1.60
PENN TREATY NETWORK AMERICA INS CO	17,354,646	1.54
COMBINED INSURANCE COMPANY OF AMERICA	16,338,278	1.45
MUTUAL OF OMAHA INSURANCE COMPANY	15,026,262	1.34
AMERICAN REPUBLIC INSURANCE COMPANY	14,666,321	1.31
STATE MUTUAL INSURANCE COMPANY	13,236,125	1.18
STANDARD LIFE & ACCIDENT INSURANCE CO	12,363,132	1.10
JOHN HANCOCK LIFE INSURANCE COMPANY	10,282,792	0.92
LIFE INVESTORS INSURANCE COMPANY OF AM	9,155,470	0.81
IDS LIFE INSURANCE COMPANY	9,110,644	0.81
CONTINENTAL GENERAL INSURANCE COMPANY	8,810,299	0.78
PEKIN LIFE INSURANCE COMPANY	8,264,963	0.74
CONSECO HEALTH INSURANCE COMPANY	8,190,699	0.73
UNUM LIFE INSURANCE COMPANY OF AMERICA	7,711,858	0.69
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	961,830,981	85.61
<b>Totals - All Companies</b>	1,123,525,341	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIR. PREM. [NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE](#) (P29 L25.3 C1) AND P&C (P24 L15.4 C1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
COUNTRY LIFE INSURANCE COMPANY	33,498,519	25.40
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	31,270,194	23.71
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	21,206,732	16.08
AMERICAN REPUBLIC INSURANCE COMPANY	13,225,797	10.03
FORTIS INSURANCE COMPANY	12,938,960	9.81
CONTINENTAL GENERAL INSURANCE COMPANY	6,617,149	5.02
PRUDENTIAL INSURANCE COMPANY OF AMERICA	2,719,059	2.06
WORLD INSURANCE COMPANY	2,481,815	1.88
TRUSTMARK INSURANCE COMPANY	2,152,703	1.63
MUTUAL OF OMAHA INSURANCE COMPANY	1,044,352	0.79
MEGA LIFE AND HEALTH INSURANCE COMPANY	475,913	0.36
AETNA LIFE INSURANCE COMPANY	469,816	0.36
GUARANTEE TRUST LIFE INSURANCE COMPANY	442,953	0.34
NORTHWESTERN MUTUAL LIFE INSURANCE CO	438,006	0.33
PROVIDENT LIFE & ACCIDENT INSURANCE CO	340,060	0.26
RESERVE NATIONAL INSURANCE COMPANY	315,877	0.24
AMERICAN NATIONAL LIFE INSURANCE CO TX	233,027	0.18
GUARDIAN LIFE INSURANCE COMPANY OF AM	232,507	0.18
UNUM LIFE INSURANCE COMPANY OF AMERICA	202,616	0.15
MUTUAL PROTECTIVE INSURANCE COMPANY	184,798	0.14
AMERICAN NATIONAL INSURANCE COMPANY	171,855	0.13
REASSURE AMERICA LIFE INSURANCE COMPANY	132,152	0.10
CONSECO SENIOR HEALTH INSURANCE COMPANY	122,673	0.09
UNITED TEACHER ASSOCIATES INSURANCE CO	114,670	0.09
METROPOLITAN LIFE INSURANCE COMPANY	102,080	0.08
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	131,134,283	99.45
<b>Totals - All Companies</b>	131,864,745	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS **OTHER ACCIDENT ONLY BUSINESS** (P29 LINE 25.4 COL 1 ) AND P&C (P24 LINE 15.5 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
VIRGINIA SURETY COMPANY INC	13,684,947	50.95
GULF INSURANCE COMPANY	4,881,379	18.17
GUARANTEE TRUST LIFE INSURANCE COMPANY	3,455,891	12.87
OLD REPUBLIC INSURANCE COMPANY	2,154,249	8.02
MUTUAL OF OMAHA INSURANCE COMPANY	657,233	2.45
MERIT LIFE INSURANCE CO	405,708	1.51
TIG INSURANCE COMPANY	373,672	1.39
AMERICAN AUTOMOBILE INSURANCE COMPANY	219,907	0.82
GERBER LIFE INSURANCE COMPANY	149,764	0.56
SECURITY NATIONAL LIFE INSURANCE COMPANY	143,090	0.53
GE LIFE & ANNUITY ASSURANCE COMPANY	72,946	0.27
UNDERWRITERS AT LLOYDS LONDON	68,585	0.26
CENTRAL RESERVE LIFE INSURANCE COMPANY	56,230	0.21
NATIONAL CASUALTY COMPANY	54,027	0.20
CENTRAL UNITED LIFE INSURANCE COMPANY	53,945	0.20
CONTINENTAL GENERAL INSURANCE COMPANY	46,810	0.17
LIFE INSURANCE COMPANY OF NORTH AMERICA	46,738	0.17
COLORADO BANKERS LIFE INSURANCE COMPANY	45,403	0.17
GUIDEONE LIFE INSURANCE COMPANY	45,066	0.17
MONUMENTAL LIFE INSURANCE COMPANY	28,157	0.10
AMERICAN HOME ASSURANCE COMPANY	25,360	0.09
LIFE INVESTORS INSURANCE COMPANY OF AM	22,694	0.08
COUNTRY LIFE INSURANCE COMPANY	19,455	0.07
GENERAL AMERICAN LIFE INSURANCE COMPANY	17,861	0.07
TRAVELERS INSURANCE COMPANY THE	15,607	0.06
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	26,744,724	99.57
<b>Totals - All Companies</b>	26,861,301	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS [ALL OTHER A&H BUSINESS LIFE](#) (P29 LINE 25.5 COL 1 ) AND P&C (PAGE 24 LINE 15.6 COL 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	398,631,424	81.44
PEKIN LIFE INSURANCE COMPANY	23,742,103	4.85
AMERICAN COMMUNITY MUTUAL INSURANCE CO	15,178,163	3.10
GOLDEN RULE INSURANCE COMPANY	9,718,821	1.99
FORTIS INSURANCE COMPANY	9,488,320	1.94
STERLING LIFE INSURANCE COMPANY	9,115,513	1.86
GUARANTEE TRUST LIFE INSURANCE COMPANY	4,720,085	0.96
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	3,220,762	0.66
CLARENDON NATIONAL INSURANCE COMPANY	2,083,707	0.43
JOHN ALDEN LIFE INSURANCE COMPANY	1,861,691	0.38
TIG INSURANCE COMPANY	1,737,048	0.35
MARKEL INSURANCE COMPANY	1,467,815	0.30
AMERICAN BANKERS INSURANCE COMPANY OF FL	1,280,814	0.26
PHYSICIANS MUTUAL INSURANCE COMPANY	873,252	0.18
REASSURE AMERICA LIFE INSURANCE COMPANY	766,692	0.16
BALTIMORE LIFE INSURANCE COMPANY THE	763,224	0.16
MUTUAL OF OMAHA INSURANCE COMPANY	729,085	0.15
WORLD INSURANCE COMPANY	688,467	0.14
OLD REPUBLIC LIFE INSURANCE COMPANY	329,024	0.07
DESTINY HEALTH INSURANCE COMPANY	311,745	0.06
UNITED INSURANCE COMPANY OF AMERICA	262,652	0.05
COUNTRY LIFE INSURANCE COMPANY	235,471	0.05
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	184,494	0.04
PYRAMID LIFE INSURANCE COMPANY THE	163,112	0.03
PRINCIPAL LIFE INSURANCE COMPANY	153,188	0.03
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	487,706,672	99.63
<b>Totals - All Companies</b>	489,502,583	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIR. PREM. **TOTAL OTHER INDIVIDUAL CERT. LIFE** (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	767,824,625	39.45
COUNTRY LIFE INSURANCE COMPANY	102,724,379	5.28
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	80,758,921	4.15
UNICARE HEALTH INSURANCE CO OF THE MW	69,634,138	3.58
GENERAL ELECTRIC CAPITAL ASSURANCE CO	43,622,354	2.24
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	43,533,302	2.24
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	36,987,535	1.90
CONTINENTAL CASUALTY COMPANY	35,904,035	1.84
BANKERS LIFE & CASUALTY COMPANY	33,408,877	1.72
UNITED AMERICAN INSURANCE COMPANY	32,157,583	1.65
PEKIN LIFE INSURANCE COMPANY	32,007,066	1.64
NORTHWESTERN MUTUAL LIFE INSURANCE CO	31,677,560	1.63
AMERICAN REPUBLIC INSURANCE COMPANY	28,025,108	1.44
FORTIS INSURANCE COMPANY	26,196,773	1.35
COMBINED INSURANCE COMPANY OF AMERICA	25,952,592	1.33
PAUL REVERE LIFE INSURANCE COMPANY THE	25,916,185	1.33
CONSECO SENIOR HEALTH INSURANCE COMPANY	22,117,288	1.14
PROVIDENT LIFE & ACCIDENT INSURANCE CO	20,623,350	1.06
PHYSICIANS MUTUAL INSURANCE COMPANY	20,191,529	1.04
RIGHTCHOICE INSURANCE COMPANY	17,921,971	0.92
MUTUAL OF OMAHA INSURANCE COMPANY	17,582,283	0.90
PENN TREATY NETWORK AMERICA INS CO	17,354,646	0.89
AMERICAN COMMUNITY MUTUAL INSURANCE CO	16,037,000	0.82
CONTINENTAL GENERAL INSURANCE COMPANY	15,474,258	0.80
UNUM LIFE INSURANCE COMPANY OF AMERICA	14,657,397	0.75
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	1,578,290,755	81.09
<b>Totals - All Companies</b>	1,946,340,124	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	3,019,368,305	32.19
HUMANA INSURANCE COMPANY	613,429,953	6.54
TRUSTMARK INSURANCE COMPANY	367,616,570	3.92
UNITED HEALTHCARE INSURANCE COMPANY	348,908,228	3.72
UNITED HEALTHCARE INSURANCE CO OF IL	335,284,456	3.58
UNICARE HEALTH INSURANCE CO OF THE MW	272,119,803	2.90
CONNECTICUT GENERAL LIFE INSURANCE CO	247,235,029	2.64
GUARDIAN LIFE INSURANCE COMPANY OF AM	196,382,482	2.09
BANKERS LIFE & CASUALTY COMPANY	193,295,389	2.06
PRINCIPAL LIFE INSURANCE COMPANY	193,017,630	2.06
COUNTRY LIFE INSURANCE COMPANY	184,794,791	1.97
METROPOLITAN LIFE INSURANCE COMPANY	159,809,534	1.70
AETNA LIFE INSURANCE COMPANY	152,643,212	1.63
UNUM LIFE INSURANCE COMPANY OF AMERICA	121,170,565	1.29
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	114,253,945	1.22
FORTIS INSURANCE COMPANY	94,001,950	1.00
CONTINENTAL CASUALTY COMPANY	84,604,435	0.90
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	80,793,044	0.86
PEKIN LIFE INSURANCE COMPANY	70,684,502	0.75
UNITED WISCONSIN LIFE INSURANCE COMPANY	70,626,407	0.75
GREAT WEST LIFE & ANNUITY INSURANCE CO	66,637,679	0.71
FORTIS BENEFITS INSURANCE COMPANY	61,340,036	0.65
JOHN ALDEN LIFE INSURANCE COMPANY	60,949,185	0.65
LIFE INSURANCE COMPANY OF NORTH AMERICA	60,289,854	0.64
HEALTH ALLIANCE MEDICAL PLANS INC	52,396,833	0.56
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	7,221,653,817	77.00
<b>Totals - All Companies</b>	9,378,523,249	100.00

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# Illinois Direct Business Market Share Report for 2002

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS **TOTAL** (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	3,019,368,305	9.81
METROPOLITAN LIFE INSURANCE COMPANY	1,061,600,922	3.45
CONNECTICUT GENERAL LIFE INSURANCE CO	1,052,825,160	3.42
PRINCIPAL LIFE INSURANCE COMPANY	832,101,986	2.70
PRUDENTIAL INSURANCE COMPANY OF AMERICA	709,100,573	2.30
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	640,919,760	2.08
NATIONWIDE LIFE INSURANCE COMPANY	624,846,088	2.03
HUMANA INSURANCE COMPANY	623,819,245	2.03
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	565,264,714	1.84
NORTHWESTERN MUTUAL LIFE INSURANCE CO	557,404,568	1.81
MONUMENTAL LIFE INSURANCE COMPANY	510,885,799	1.66
HARTFORD LIFE & ANNUITY INSURANCE CO	453,494,834	1.47
PACIFIC LIFE INSURANCE COMPANY	439,784,034	1.43
HARTFORD LIFE INSURANCE COMPANY	438,181,835	1.42
LINCOLN NATIONAL LIFE INSURANCE COMPANY	409,410,291	1.33
TRUSTMARK INSURANCE COMPANY	403,798,934	1.31
JOHN HANCOCK LIFE INSURANCE COMPANY	398,624,839	1.30
ALLIANZ LIFE INSURANCE COMPANY OF N A	394,934,992	1.28
TRANSAMERICA LIFE INSURANCE COMPANY	392,465,766	1.28
COUNTRY LIFE INSURANCE COMPANY	366,139,878	1.19
UNITED HEALTHCARE INSURANCE COMPANY	353,193,625	1.15
TEACHERS INSURANCE & ANNUITY ASSN OF AM	352,351,627	1.14
JACKSON NATIONAL LIFE INSURANCE COMPANY	350,005,535	1.14
GOLDEN AMERICAN LIFE INSURANCE COMPANY	348,734,152	1.13
MANUFACTURERS LIFE INSURANCE COMPANY USA	340,627,262	1.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	15,639,884,724	50.82
<b>Totals - All Companies</b>	30,773,352,705	100.00

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